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the quantity of exports of semi-processed items from the country have been suggested to make available more semi-processed goods for further processing to finished leather and leather manufactures. The recommendations made by the Committee are to be considered in its totality and the Committee hopes that the Government, while considering them and taking decisions, will keep this aspect in mind. You would, no doubt, appreciate that it is important to get the cooperation of the industry, trade and other concerned in this endeavour and to facilitate this it is suggested that the report may be printed and made available to all concerned, as a priced publication of the Government.

4. On behalf of myself and the members of the Committee, I am glad to forward this unanimous Report and earnestly hope that action would be taken on the suggestions and recommendations made in the Report as quickly as possible. I would like to place on record the valuable services rendered to the Committee by Shri P.S. Venkatachalam and Shri R. Thanjan on the techno-economic aspects of the Report. I would also like to thank Shri Yoginder Raj for his assistance in preparing the Report.

With kind regards,

Encl. :—As above.

Shri K.F. Satarawala,  
Officer on Special Duty,  
Ministry of Foreign Trade,  
Udyog Bhavan,  
New Delhi.

Yours sincerely,  
Sd./- A. Seetharamiah



सत्यमेव जयते

GOVERNMENT OF INDIA

DIRECTORATE GENERAL OF TECHNICAL DEVELOPMENT

Dr. A. Seetharamiah,  
Director General &  
Chairman, Committee on the  
Development of Leather &  
Leather Manufactures for Exports

UDYOG BHAVAN, NEW DELHI

Dated the 16th December, 1972

No. DGTD-LD-3/34/72                      20th

Dear Shri Satarawala,

The Committee appointed by the Ministry of Foreign Trade on the development of Leather and Leather Manufactures for Exports held a number of meetings to consider what steps should be taken to accelerate the export of finished leather and leather goods in place of semi-processed leather. The Committee also considered the various memoranda and a representations sent voluntarily by a number of organisations / individuals.

2. To increase the present export earnings further, the Committee felt that it is necessary to have a change in the present pattern of exports of various type of leathers. As the raw materials availability is inelastic, it would be necessary to export hides and skins as finished leather, leather footwear and other leather goods. The Committee has stressed the need for setting up of suitable infrastructure for the production of finished leather and leather manufactures. The Committee has worked out that the investment required for setting up of the infra structure including land, building and machinery for conversion of 75% of the exports of semi-processed hides and skins (during 1971-72) would be about Rs. 60 crores with a foreign exchange component of Rs. 10 crores. The additional foreign exchange earnings by exports of finished leather would be about Rs. 90 to 95 crores per annum. In case a portion of the finished leather is further converted and exported as leather footwear and other leather goods, the foreign exchange earning would be still higher. It is seen that the investment required for the purpose of setting up the infrastructure is quite heavy and may not be forthcoming readily for this industry. The Committee has, therefore, suggested a 15% cash subsidy only for the purpose of setting up of the infrastructure.

3. While suggesting necessary facilities for the production of finished leather and leather manufactures for exports, certain fiscal measures such as levy of export duty on semi-processed hides and physical restriction on

# CHAPTER I

## INTRODUCTION

India has the largest herds of cattle in the world—about 180·5 million cattle, 56·5 million buffaloes, 67 million goats and 44 million sheep—a total of about 348 million. The annual production of raw hides and skins during the year 1970-71 is estimated to be of the order of 94 million numbers.

2. There are about 20 organised big tanneries producing principally vegetable tanned leather and chrome uppers. A large number of small scale tanneries producing vegetable tanned i.e. East India Kips and Skins are located in South India and chrome leather tanneries mainly in and around Calcutta. There are also a large number of village tanneries producing vegetable tanned hides and skins. In spite of many changes in the industrial and other fields in the country and the functioning of a few organised tanneries mainly around Madras, Kanpur, Calcutta and Bombay, the leather industry retains its characteristic feature i.e. the preponderance of small tanneries which produce the bulk of tanned hides and skins. The production in the large scale sector has been limited accounting for only 10% to 15% of the total production of tanned hides and leather footwear.

3. Leather and leather goods industries form important items in India's foreign trade by earning considerable foreign exchange and giving employment to large number of persons.

### First Plan

4. Under the First Plan, a production target of 45 million pieces of tanned hides and skins was fixed. Against this target, the production of tanned hides and skins at the end of 1955-56 was 46 million numbers. A target of 91 million pairs of leather footwear was also fixed including an export target of 0·5 to 1·0 million pairs. The position at the end of the First Plan is summarised as under:—

| Item                                                        | 1950-51 | 1955-56 | Target  |
|-------------------------------------------------------------|---------|---------|---------|
| <b>Production</b>                                           |         |         |         |
| 1. Tanned hides and skins<br>(million pieces) . . . . .     | 45·0    | 46·0    | 46·0    |
| 2. Leather footwear . . . . .<br>(million pieces) . . . . . | 85·0    | 88·5    | 91·0    |
| <b>EXPORTS</b>                                              |         |         |         |
| Export of footwear<br>(million pieces) . . . . .            | 0·539   | 1·5     | 0·5—1·0 |

5. The target of production for tanned hides and skins was achieved while the export of footwear even exceeded the planned target. However, production of leather footwear was short by 2.5 million pairs.

### Second Plan

6. Under the Second Plan, a target of 23.5 million pieces for tanned hides and 26.5 million pieces of tanned skins was fixed. The target of production for leather footwears was 102 million pairs including 2 million pairs for export. The position in 1960-61 is summarised below:—

| Item                                          | 1955-56 | 1960-61                  | Target                   |
|-----------------------------------------------|---------|--------------------------|--------------------------|
| <b>Production</b>                             |         |                          |                          |
| 1. Tanned hides and skins<br>(million pieces) | 46.0    | 19.5 hides<br>28.1 skins | 23.5 hides<br>26.5 skins |
| 2. Leather footwear<br>(million pairs)        | 88.5    | 47.6                     | 50.0                     |
|                                               |         | 102                      | 102                      |
| <b>EXPORTS</b>                                |         |                          |                          |
| Export of footwear<br>(million pairs)         | 0.5—1.0 | 2.5                      | 2.0                      |

### Third Plan

7. Taking into consideration the increased requirements of leather footwear, leather belting and other leather goods and the availability of raw hides and skins, the target of 22 million tanned hides and 30 million tanned skins was fixed during the Third Plan. The production target for footwear was 140 million pairs including 4 to 5 million pairs for exports. The target set during the Third Five-Year Plan was achieved in the case of leather footwear and in the case of tanned hides and skins. the target was even exceeded. The position as at the end of 1965-66 is given below:—

| Item                                          | 1960-61                  | 1968-69                  | Target<br>1965-66    |
|-----------------------------------------------|--------------------------|--------------------------|----------------------|
| <b>Production</b>                             |                          |                          |                      |
| 1. Tanned hides and skins<br>(million pieces) | 19.5 hides<br>28.1 skins | 25.5 hides<br>43.6 skins | 22 hides<br>30 skins |
| 2. Leather footwear<br>(million pairs)        | 100—102                  | 140                      | 140                  |
| <b>EXPORTS</b>                                |                          |                          |                      |
| Export of footwear<br>(million pairs)         | 2.5                      | 4.0                      | 4—5                  |

8. The production of tanned hides and skins, as also export of footwear, during this period has exceeded the planned target.

#### Fourth Plan

9. The production of raw hides and skins in the country is far in excess of the domestic requirements and considerable quantities of tanned hides and skins and raw goat skins are being exported at present. Some quantities of leather footwear and other leather goods are also being exported. The aim of the Fourth Five-Year Plan is therefore (a) to utilise the available raw hides and skins for tanning purposes and also to further process them into finished leathers, (b) to meet the domestic demand for leather and leather articles fully and (c) to export as much of leather footwear and other leather articles as possible to earn valuable foreign exchange. The non-availability of adequate data regarding production of raw hides and skins is one of the factors imposing severe handicap on proper planning. However, taking into consideration the available data regarding animal population, imports, exports, per capita income etc., the following targets have been suggested during the Fourth Five-Year Plan:—

| 1973-74             |                       |
|---------------------|-----------------------|
| 1. Tanned hides     | 27.56 million numbers |
| 2. Tanned skins     | 66.26 million numbers |
| 3. Leather footwear | 200 million pairs     |

10. During the Third Five-Year Plan, no separate targets were fixed for exports of different types of hides and skins. Taking into consideration the trend of exports during the past few years, the following export targets of the different items have been suggested by the Development Council for Leather and Leather Goods Industries during 1973-74:—

| 1973-74 (Rs. in million)                        |             |
|-------------------------------------------------|-------------|
| 1. E.I. tanned hides and skins                  | 500         |
| 2. Chrome tanned unfinished                     | 300         |
| 3. Finished leather                             | 120         |
| 4. Leather footwear                             | 200         |
| 5. Leather goods and other leather manufactures | 30          |
| <b>TOTAL</b>                                    | <b>1150</b> |

11. The exports of raw hides and skins have come down substantially during the past few years. Raw hides and sheep skins are not generally allowed to be exported except papras which form less than 1% of the total production of sheep skins in the country. Prior to June 1959, raw goat skins were being allowed to be exported freely. In order to increase the availability of goat skins for tanning purposes and also to increase the export of processed goat skins, restriction was imposed on the export of this item. During the year 1972, the export quota for raw goat skins is only 5% of the best year's exports during 1954-1958. The export of raw goat skins could be completely banned fairly soon as there is adequate capacity for tanning goat skins.

12. The ratio of cattle (bovine) population to human population in India is much smaller than in many other countries; moreover, the economic basis of India's present cattle population is extremely weak. For the goat and sheep population, this ratio is well below the world average. On the whole compared with the main countries developed or developing alike, which export leather



India has inadequate resources of livestock. If India is at all on the map of international trade in hides and skins, leather and leather goods, it is because being a poor country the domestic consumption of leather and leather goods especially footwears is still small.

13. Over 8,50,000 people are employed in the leather industry, mostly in the house hold sector. There are not more than 17 well mechanised tanneries in the large scale sector. In 1971 the industry processed about 96 million hides and skins valued at about Rs. 125 crores. During the 1972-73 the value has more than doubled. Production of leather footwear is estimated to be around 172 million pairs, valued at about 170 crores. The bulk of production of leather footwear is in the village and cottage sectors.

14. Since 1957 exports have more than doubled and amounted to Rs. 99.35 crores in 1971-72; however, most of the increase took place after the 1966 devaluation. World demand prospects are good especially for goat and sheep skins for which demand is likely to be buoyant during the decade. However, due to the limited supply of raw hides and skins, the industry will after a few years experience difficulties in meeting the growing requirements of both the export and the home markets. Therefore, the quantum of export is unlikely to grow very much during the Fifth Five-Year Plan. However, by switching gradually from export of tanned but unfinished hides and skins to the export of finished leather and leather goods, India will most likely be in a position to maximise its export earnings.

15. Recently there had been a great spurt in the demand for ready-made finished garments and garment leather in the overseas markets particularly in the East European countries. The large quantities of semi-processed hides and skins which are available in the country, could be profitably converted into garment leather and readymade garments for exports.

16. When the stage is set for the complete ban of all types of raw hides and skins as the next logical step, it is necessary to have certain restrictions on the export of semi-processed hides and skins so that adequate raw materials would be available for the manufacture of finished leather and leather manufactures for exports. The demand for leather within the country is increasing fast. The availability of raw hides and skins is limited and in order to keep up the present level of export earnings and to increase it further, it is necessary to export hides and skins in as much finished form as possible and also as leather footwear and other leather goods. The chemical industry has made rapid strides during the last decade and most of the sophisticated dyes, finishes and auxiliaries have become available from indigenous sources except some of the specialised items which are required in small quantities. The technical know-how for the production of good quality finished leather is also available within the country. With the restrictions on exports of semi-processed hides and skins and necessary facilities being provided for setting up of suitable infrastructure for production of finished leather and leather manufactures, it should be possible to accelerate the pace of switch-over to the exports of a finished leather and leather manufactures.

17. It is against this background that a Committee was set up by the Ministry of Foreign Trade to suggest measures for speedy switch-over of exports from semi-processed hides and skins to finished leather and leather goods.

### 18. Constitution of the Committee

A committee to study the development of leather and leather manufactures for export purposes and steps to be taken for speedier switch-over of exports from semi-processed hides and skins to finished leather and leather manufactures was set up by the Government of India, Ministry of Foreign Trade, under the Chairmanship of Dr. A. Seetharamiah, Director General of Technical Development on 6th July, 1972.

#### Composition of the committee

- |                                                                                                                |                             |
|----------------------------------------------------------------------------------------------------------------|-----------------------------|
| 1. (B) Dr. A. Seetharamiah, Director General, Directorate General of Technical Development, <i>New Delhi</i> . | Chairman                    |
| 2. Shri T. Abdul Wahid, Chairman, Development Council for Leather & Leather Goods.                             | Member                      |
| 3. Shri H.S. Sindhu, Chairman, E.P.C. for Finished Leather & Leather Manufactures, <i>Kanpur</i> .             | Member                      |
| 4. Shri A. Subramaniam, Leather Export Promotion Council, <i>Madras</i> .                                      | Member                      |
| 5. Shri A. Naggappa Chettiar, India Leather Corporation Private Limited, 9, Davidson Street, <i>Madras-1</i> . | Member                      |
| 6. Shri J. Ghosh, Chief Marketing Manager, State Trading Corporation, <i>New Delhi</i> .                       | Member                      |
| 7. Shri Sanjoy Sen, Chairman, M/s. National Tannery & Co., <i>Calcutta</i> .                                   | Member                      |
| 8. Shri V.P. Pandit, Director, M/s. Bombay Footwear Pvt. Ltd., <i>Bombay</i> .                                 | Member                      |
| 9. Shri S. Raja, Editor, <i>The Tanner</i> , <i>Bombay</i> .                                                   | Member                      |
| 10. Shri P.S. Venkatachalam, Central Leather Research Institute, <i>Madras</i> .                               | Member                      |
| 11. Shri R. Trinjan, Development Officer, Directorate General of Technical Development, <i>New Delhi</i> .     | Member                      |
| 12. Shri Yoginder Raj, Joint Director, Ministry of Foreign Trade, <i>New Delhi</i> .                           | Member Secretary            |
| 13. Shri Sudershan Singh, Senior Export Promotion Officer, Ministry of Foreign Trade, <i>New Delhi</i> .       | Assistant Member Secretary. |

19. While asking the Committee, to make a comprehensive study of the question of promoting Indian exports of leather manufactures, Government have required them to make recommendations in particular on the following—

1. To examine the necessity of reducing the export of E.I. tanned and chrome tanned hides and skins.
2. To suggest measures for speedier switch-over of exports from semi-processed hides and skins to finished leather and leather manufactures.
3. To consider the impact of export ceiling on short-term and long-term earnings of foreign exchange.
4. To examine whether the exemption of the tanning industry from the provisions of Section 11 A of I(D. & R.) Act will help in increasing exports?

5. To identify the steps to be taken for the mechanisation of the leather industry for increasing export production.
6. Any other relevant matter connected with the export of leather and leather manufactures.

### **Working of the Study Team**

20. During its first meeting held on 22nd August, 1972, the Study Team discussed in general the scope of the work involved, approach to the problem and the procedure to be followed and gave direction as to how the necessary data are to be collected for making proper assessment of availability of raw hides and skins production and exports of leather and leather manufactures.

21. The Committee held its 2nd (informal meeting) on 22nd September, 1972 at which the problems faced by the exporters of leather and leather manufactures in view of the unprecedented rise in prices of raw hides and skins were considered and certain remedial measures were also examined.

22. The Committee held its 3rd meeting on 19th October, 1972 when the major recommendations under some of the broad headings such as finishing centres, Export Restrictions, Import Replenishment and Cash Subsidy were made.

23. The final meeting of the Committee was held on 22nd November, 1972 when the members went through the report and after incorporating such modifications as were considered necessary, the report was signed by all the members present. "Shri V. P. Pandit and Shri. P.S. Venkatachalam who could not attend the meeting had written to the Chairman signifying their consent to the Committee's recommendations".

24. Many organisations/individuals have voluntarily sent representations and memoranda expressing their views to the Committee which have been duly considered by the Committee while finalising this report. The suggestions made in the report sent from the office of the Development Commissioner, Small Scale Industries with regard to the availability of suitable raw materials for the manufacture of leather goods in the small scale sector have also been considered by the Committee. A list of some of the organisations/individuals who have sent the representations etc., is given at the end of the report.

## CHAPTER II

### SUMMARY OF THE RECOMMENDATIONS

#### 1. Export Duty

A 10% duty may be levied on the exports of E.I. tanned and chrome tanned hides (unfinished) w.e.f. 1st January, 1973 and even a higher level of export duty on these items could perhaps be considered.

Ch.6 Para 2.1 & 2.2.

#### 2. Export Restrictions

The exports of semi-processed hides and skins such as E. I. tanned and chrometanned, cow hides, buffalo hides, cow calf, buffalo calf, goat and sheep skins may be brought under quota system as has been done in the case of export of rawgoat skins so that the quantum of export of each item does not exceed the level of exports of 1971-72 to begin with which could be reduced progressively. In order to safeguard the interests of small manufacturers and exporters, a minimum quota may be fixed, the quantum and details of which may be worked out by the Government.

Ch. 6 Para 3.1, 3.2, 3.3, & 3.4.

#### 3. Ban on Exports of Raw Hides and Skins

The exports of all types of raw hides and skins except lamb-fur skins may be banned w.e.f. 1st January, 1973.

Ch. 6 Para 4.1.

#### 4. Creation of Infrastructure

Finishing centres may be setup especially in areas where there is a concentration of small scale tanners by the existing tanners, Export Promotion Councils, State Industrial Development Corporations, etc.

Ch. 6 Para 5.2.

5. New entrepreneurs may be encouraged to setup finishing units on condition that they would start from the stage of E.I. or wet blue leather. In case of foreign companies larger industrial houses, etc. and in cases involving foreign collaboration, guarantee to export a considerable portion of the production should be stipulated.

Ch. 6 Para 5.2(4).

6. The Committee has estimated that for conversion of 25% of E. I. tanned and chrome tanned leather (unfinished) exported in 1971-72 to finished leathers, 26 units are to be set up with a total investment of Rs. 20

crores including machinery valued at Rs. 4 crores out of which machineries worth Rs. 3 crores are to be imported. It is estimated that the additional foreign exchange earnings would be about Rs. 31 crores. If a portion of this finished leather is further converted to footwear and other leather goods, the foreign exchange earnings would be still higher.

Ch. 6 Para 5.3.

### 7. Setting-Up of New Units

Public Notice may be issued by the Government inviting fresh applications for setting up of units for production of finished leather based on E.I. tanned and chrome tanned leather as raw-materials. In case of applications from large industrial houses and in cases involving foreign collaborations, a substantial export obligation may be prescribed.

Ch. 6 Para 6.1.

### 8. Cash Subsidy

Cash subsidy to the extent of 15% may be given against the exports of finished leather and leather manufactures only for the purpose of building up of the infrastructure i.e. land building, and machinery which may be accumulated over a period of 5 years and disbursed after producing documentary evidence of the steps taken for putting up the necessary infrastructure for modernisation, balancing and authorised expansions.

Ch.6 Para 7.1 & 7.2.

9. In case of exporters taking loans or have already taken loans for setting-up of the infra structure from the nationalised banks or any other financial institutions, the cash subsidy may be disbursed /adjusted against such loans.

Ch. 6 Para 7.3.

### 10. Provision in the Trade Plans

While negotiating trade plans with various countries especially with the East European countries, increased provision may be made for the exports of finished leather and leather manufactures reducing the quantities of E.I. and chrome tanned leathers. They may be persuaded to take at least 25% of their requirements as finished leather reducing the export of semi-finished leather to this extent to start with. The exports of semi-finished leather are to be progressively reduced and that of finished leather correspondingly increased over the next few years.

Ch. 6 Para 8.1

### 11. Import Replenishment

The import replenishment for exports of E.I. tanned leather may be restored to 3% and that for wet blue chrome leather be reduced from 6% to 3% with a compulsory provision that 50% of the replenishment could only be utilised for the import of machinery, tools and equipments for balancing, modernisation and authorised expansions and this portion should not be allowed to be nominated in favour of other manufacturers. In cases

where the exporters desire to import machinery for more than 50% of the import replenishment, such request may be considered by the Government liberally on merits.

Ch. 6 Para 9.1

## **12. Export Policies**

The change in export policies may be effected from the beginning of the calendar year/financial year depending upon the prevailing circumstances/situations and the export policy should remain steady over a long period of time.

Ch. 6 Para 10.1

## **13. Air-Freight Subsidy**

The air-freight subsidy for leather footwear may be raised from the present level of 10% to 15% of the FOB value of exports as in the case of finished leather. This subsidy may be allowed irrespective of whether the freight is paid in India by an exporter or abroad by an importer.

Ch. 6 Para 11.1 & 11.2

## **14. Import Duty on Pickled Skins**

The import duty on pickled sheep skins may be abolished immediately so as to enable the manufacturers to import the same for export production.

Ch. 6 Para 12.1

## **15. Excise Duty on Leather Footwear**

Excise duty on leather footwear manufactured in the small scale units i.e. units having machineries valued less than Rs. 7.5 lakhs may be abolished immediately.

Ch. 6 Para 13.1

## **16. Research, Development and Extension**

The leather and leather goods industries may be given the option to spend a small percentage of their annual turnover on Research and Development or to pay a small cess for purpose of Research Development and Extension services.

Ch. 6 Para 14.1.1

## **17. Exemption from Section 11.A of the Industries (D&R) Act**

Manufacture of leather may not be exempted from Section 11.A of the Industries (D&R) Act in order to avoid increase in capacity of semi-finished hides and skins only and also exaggerated claim regarding the capacity for finished leather.

Ch. 6 Para 15.1 & 15.2

## **18. Role of Export Promotion Councils**

The Export Promotion Councils at Madras and Kanpur may be merged to form a new Export Promotion Council with its Headquarters at Delhi and branches at Madras, Kanpur, Bombay, Calcutta to start with for Leather

and leather manufactures. A committee may be set up by the Ministry of Foreign Trade to draw up the constitution, the memorandum and articles of associations, etc. of the proposed new/enlarged Export Promotion Council for Leather and leather manufactures.

Ch. 6 Para 16-1



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## CHAPTER III

### AVAILABILITY OF HIDES AND SKINS

This problem of projection of hides and skins as related to the population of the cattle, buffalos, goats and sheep is essentially based on past population and availability figures. In this particular instance, figures are already available as worked out both by the Development Council, and USAID Survey Team. It was, however, felt that a fresh attempt should be made to project these data.

2. Population figures are available for the year 1951, 1956, 1961 and 1966, as a result of the survey conducted by the Directorate of Inspection and Marketing Organisation. By presenting these figures in a graphic form and projecting the trend so obtained, it was felt that a reasonable approximation of the future population trends can be arrived at (vide figures 1 to 4). It is interesting to note that the graphs of cow and goat populations are curves and the graphs for buffalo and sheep populations are straight lines. The goat population curve in particular is significant as it definitely indicates that the rate of growth is gradually diminishing in course of time. Likewise is the population trend for cows. This can be very well explained by the fact that the percentage of slaughter in the case of goats is going up as meat consumption is growing with the rising standards of the people. In the case of cow hides, the trend is less significant, but all the same is formative. Even though, cow hides are mostly collected from fallen animals, there is evidence to believe that slaughter of cows in permissible areas is increasing. This can also be attributed to the improved purchasing power of the meat-eating people. In the case of buffalos and sheep, population trends follow the linear pattern. With both these items, it is again doubtful whether this linear trend will be maintained. It is quite likely that the growth trend in the future will tend to follow the curved pattern with the accent on lower growth rate. The general trend is thus, one of a growth rate which is likely to diminish. Such a picture is reasonable and consistent with the conditions obtaining in a developing country with a rising G.N.P.

3. While there is no difficulty in projecting patterns in population growth, the same cannot be said about predicting the availability of the hides and skins in our country. Such figures have never been available on a regular basis. An attempt was made in this direction and useful data have been compiled and published by D.G.T.D. These were, however, based on percentages on the populations of the respective animals. These have, only limited application as the availability rate keeps on changing with the slaughter rates. For the year 1961, a survey was made by D.M.I. both on the population of animals and the availability of hides and skins. It is, therefore, proposed to use these data as the most reliable formula for projecting the availability of hides and skins in the years to come. Table I presents figures on population based on D.M.I. data and their projections. In Table II, the picture on availability of hides and skins as computed by the D.M.I. Survey is presented. Percentage rates on population have been worked out, as a result of these surveys. Emphasis should be laid again here that



that it will be absurd to follow these percentages for the coming years also as the rate of slaughter will vary. A glance at Table III will reveal the futility of such an exercise. Figures worked out on this basis have no bearing on the actual conditions obtained in subsequent years as will be seen presently.

4. A more realistic yardstick was to work out relationship between the domestic consumption and availability as well as exports and imports. This can be readily done for the year 1961-62 as we have survey data both for population and availability only for this year.

5. The relevant data are shown in table IV. The percentages of consumption by the domestic market are 79.2% for cattle hides, 66.67% for buffalo hides, 9% for goat skins, 31.9% for sheep skins. These percentages of consumption appear to be reasonable and hold good, as a minimum working basis even for the current year. On the basis of these percentages for domestic consumption, a relationship was developed for availability as related to population and domestic demand. Here again, the availability is worked out as a percentage relationship on the population with the change that it will be a rising one keeping trend with the rising domestic consumption of meat. A typical example of such an exercise is presented in Table V which gives the data for 1970-71. As a result of this exercise, percentage relations have been projected for figures in both 1961-71. It is quite probable that the rate of domestic consumption has also gone up. Unfortunately, we have no data on this aspect. Keeping this limitations, the projected availability of hides and skins for period 1971-81 is presented in Table VII.

6. Comparing these figures with those worked out by the Development Council and the USAID Survey Team, it may be mentioned that this picture agrees with the Development Council's picture in respect of projection for hides and goat skins. In the case of buffalo hides and sheep skins, the estimates presented here more or less agree with those presented in the USAID Survey Report. Tables, V, VI and VII will show that the rate of availability of sheep skins for the year 1970-71, show some anomalies. In other words, the percentage availability of sheep skins in 1971 is less than the percentage availability in 1961. It is felt that this is an artificial figure as the domestic consumption of sheep skins must have considerably increased, since 1961. Instead of 5.97 million as shown in Table V, it must have been 8.24 million, or nearly 2/3rd of the exports. This is expected as a more likely figure in view of the fact that a considerable quantity of sheepskins is used for lining shoes, sandals etc., both for the domestic and export markets. Hence, the figures of percentage availability for this item has been kept as 47.5 (Table VI).

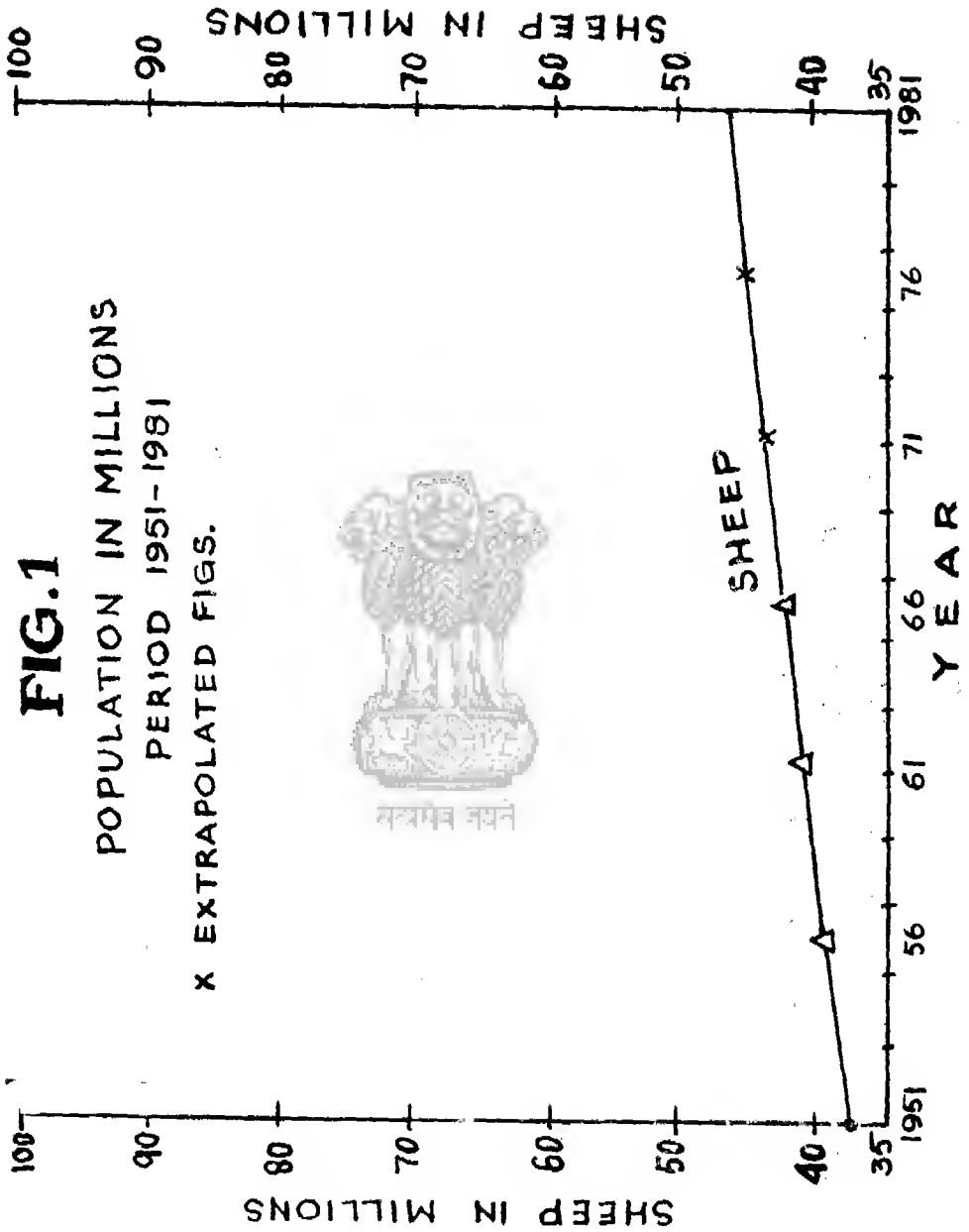
7. Detailed figures on availability, imports, exports and domestic consumption have also been worked out for the years 1961-62, and 1966-67 to 1970-71 for information regarding the trends in exports, and also to show to what extent the projections of availability are realistic in the context of exports.

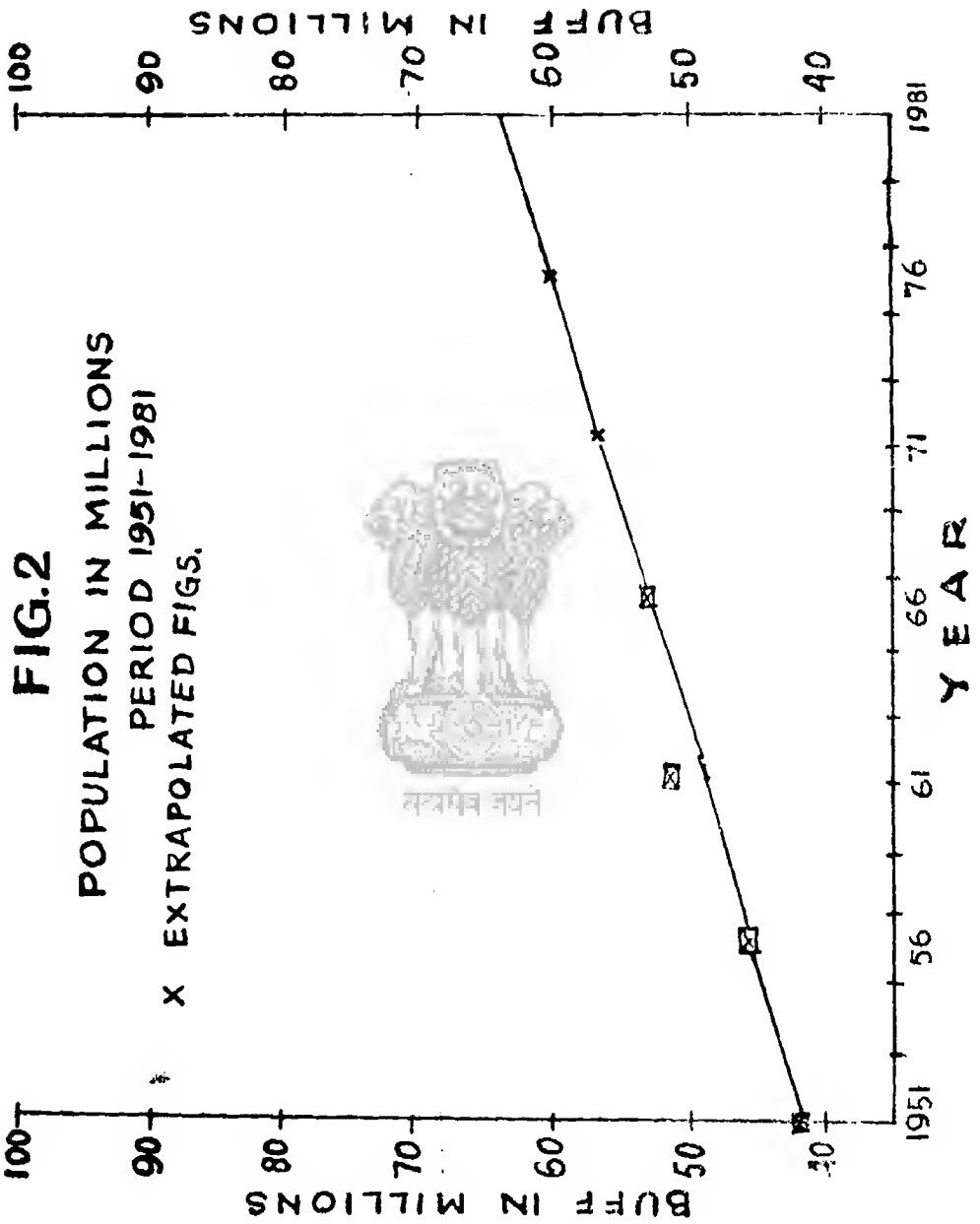
8. In conclusion, it may be pointed out that the populations of the various animals that are discussed here are showing a tendency to increase at lower rates and the period is not perhaps far off when they would have reached their zenith. We may have to visualise a policy of controlled slaughtering particularly in the case of goats so that our populations stock does not get depleted. This may also hold good in the cases of buffalo and sheep though to a lesser extent.

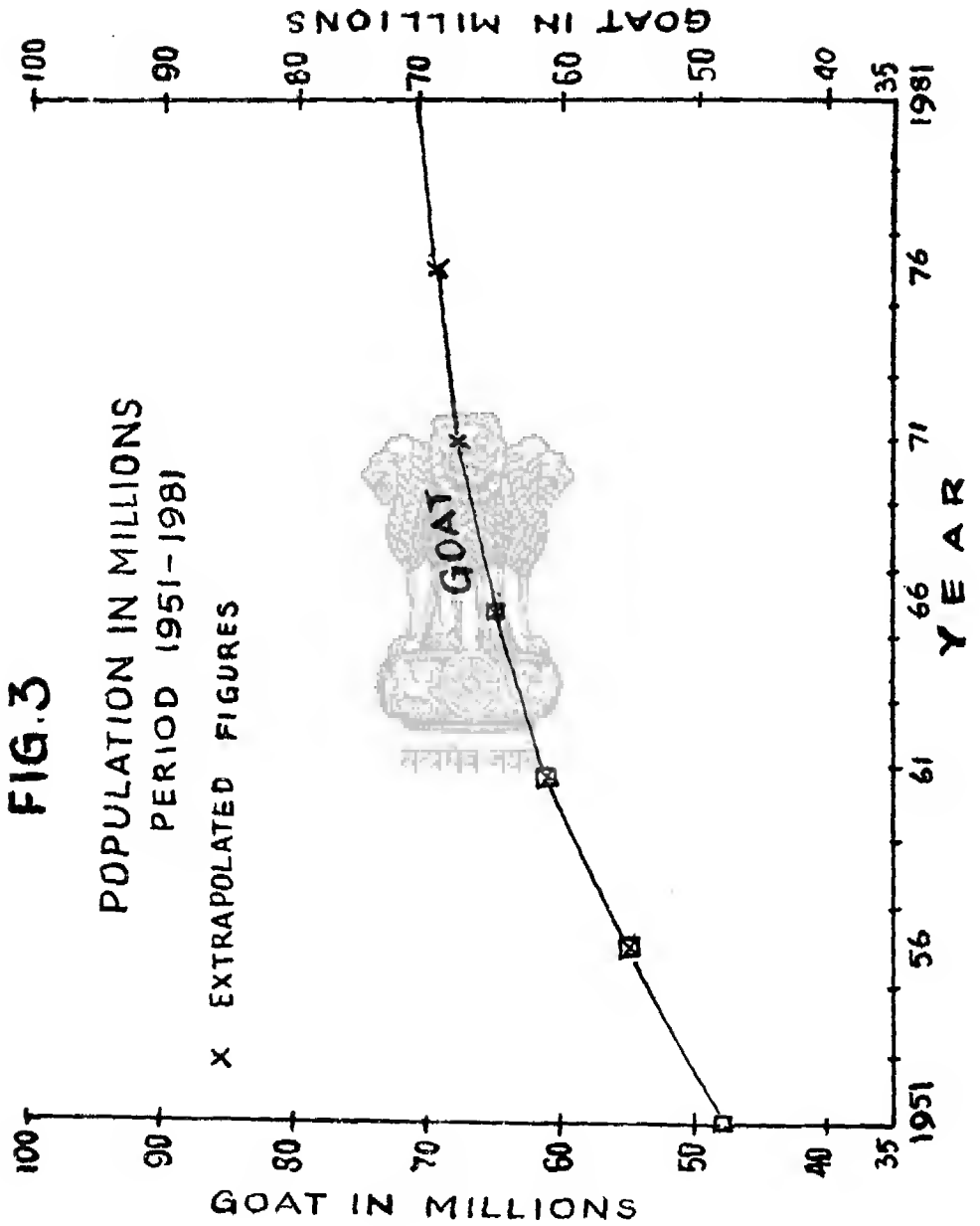
**FIG.1**

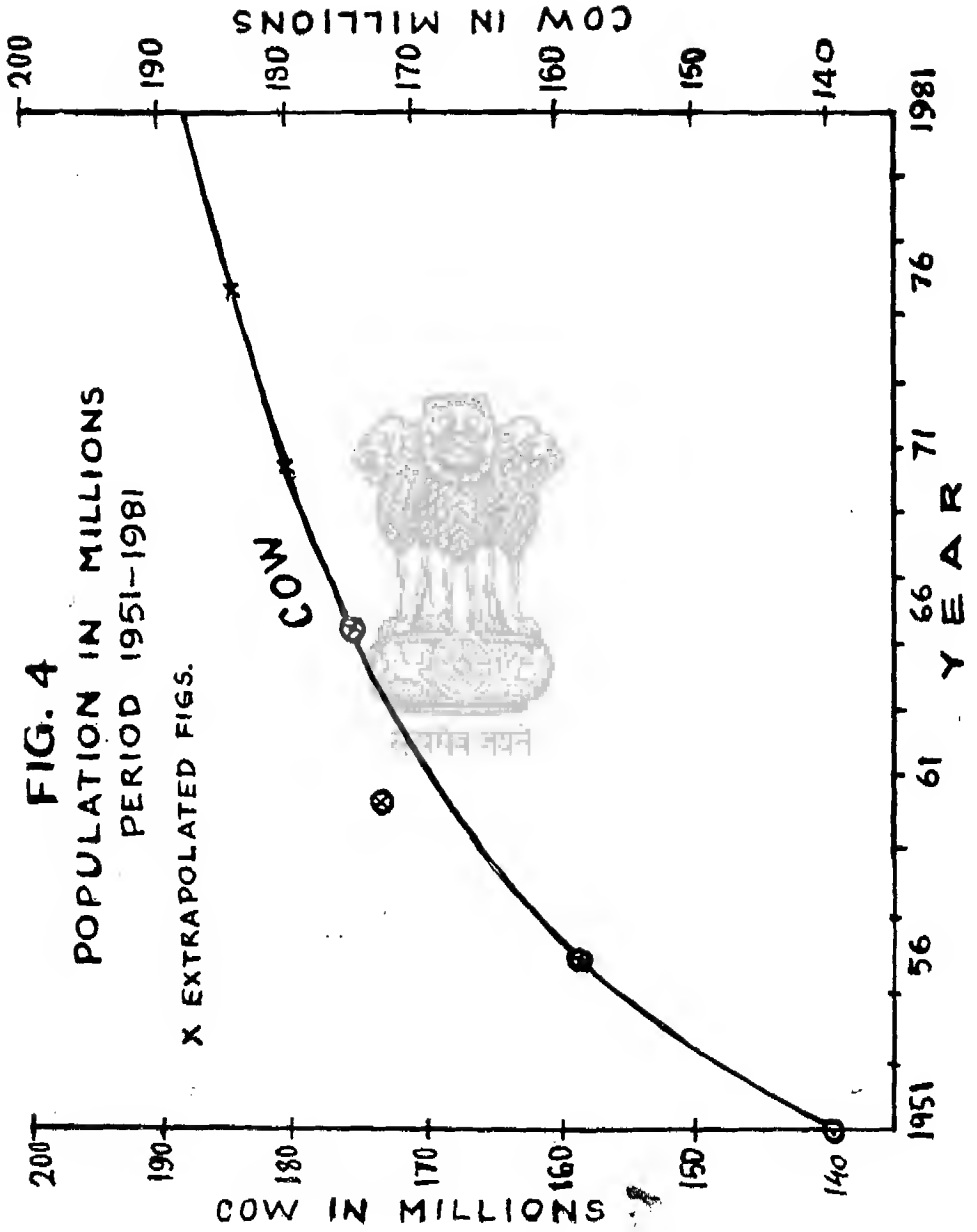
POPULATION IN MILLIONS  
PERIOD 1951-1981

x EXTRAPOLATED FIGS.









## CHAPTER IV

### Exports of Leather and Leather Manufactures

India's exports of leather and leather manufactures, after remaining virtually stagnant over the first three five years plans, showed signs of substantial growth in the subsequent years. The devaluation of Indian Rupee also seemed to have a favourable impact on the course of trade. From the value of Rs. 32 crores in pre-devalued currency during 1965-66, the exports of leather and leather manufactures (including footwear of leather) sharply rose to a level of Rs. 69 crores during 1966-67, the very first year of the devaluation. The exports continued to grow in structure, with declines in two years, viz. 1967-68 and 1970-71, until they reached a record high of Rs. 99 crores during 1971-72. In the course of last 6 years at a uniform rate of post-devaluation, the exports nearly doubled, giving a compound rate of growth of nearly 14.5 per cent per annum. At 1971-72 level of Rs. 99 crores, the growth rate of exports of leather and leather manufactures over the first three years of the current Fourth Five-Year Plan comes to 7.5 per cent per annum.

2. In the composition of exports of leather and leather manufactures E.I. tanned hides and skins occupied a predominant position which on the basis of 3 years average accounted for nearly 60% of total export trade in leather and leather manufactures. Chrome tanned came next in importance by order of value, contributing a share of nearly 27%. Whereas among the rest of the items, namely, finished leather and leather manufactures which included mostly footwear accounted for 2.7% and 10% respectively. The variety-wise distribution of shares would show that despite the over-all growth in our trade, the bulk of our exports continue to be in respect of semi-processed or semi-finished form and a very small development has taken place in the field of finished and manufactured products.

#### Analysis of Export Products

A statement showing item-wise exports of leather and leather manufactures from 1968-69 to 1971-72 is given at Statement I.

The following paragraphs analyse briefly the trend of export in important categories as regards their volume and value, unit price realisation and direction of trade over the last 3 years.

#### E.I. Tanned Hides and Skins

Exports consist mostly of goat skins and sheep skins, which together contribute nearly three-fourth of total exports earnings of E.I. tanned hides and skins in a year. Cow hides and calf skins etc, cover the balance.

There was unusually large increase in the exports of E.I. tanned hides and skins during 1971-72, which at Rs. 64.3 crores were higher by Rs. 19.5 crores as compared to exports in 1970-71. Country-wise exports of E.I. tanned hides and skins may be seen at Statement II.

The spurt was mainly on account of remarkable increase in the exports to E.C.M. countries particularly to Italy and West Germany. The total offtake of E.I. tanned by the area more than doubled from Rs. 12.1 crores in 1970-71 to Rs. 26.9 crores in 1971-72. The demand from the E.C.M. area is gaining momentum. The offtake by the Rupee Payment countries as well as the traditional market like the U.K. did not show any material change during 1971-72 as compared to larger purchases made by them in 1969-70. The ECM area has not only emerged as the biggest buyer during 1971-72 but the unit value realisation in their case has also been higher than that obtained for the Rupee Payment area and the U.K. Exports of E.I. tanned hides and skins to both Japan and USA suffered set-back during 1971-72. The market-wise position is summed up below :—

### E. I. Tanned Hides and Skins

| Market                  | 1969-70               |                          |                                   | 1970-71               |                          |                                   | 1971-72               |                          |                                   |
|-------------------------|-----------------------|--------------------------|-----------------------------------|-----------------------|--------------------------|-----------------------------------|-----------------------|--------------------------|-----------------------------------|
|                         | Qty.<br>(Lakh<br>Kg.) | Value<br>(Rs.<br>crores) | Unit<br>Value<br>(Rs. per<br>Kg.) | Qty.<br>(Lakh<br>Kg.) | Value<br>(Rs.<br>crores) | Unit<br>Value<br>(Rs. per<br>Kg.) | Qty.<br>(Lakh<br>Kg.) | Value<br>(Rs.<br>crores) | Unit<br>Value<br>(Rs. per<br>Kg.) |
| E. C. M.                | 27                    | 9.53                     | 35.30                             | 37                    | 12.11                    | 32.73                             | 72                    | 26.87                    | 37.32                             |
| U. K.                   | 100                   | 15.13                    | 15.15                             | 41                    | 9.01                     | 21.97                             | 50                    | 10.97                    | 21.94                             |
| East Europe]            | 45                    | 16.84                    | 37.42                             | 37                    | 11.33                    | 30.62                             | 47                    | 13.02                    | 27.70                             |
| U. S. A.                | 14                    | 3.58                     | 25.57                             | 9                     | 2.15                     | 23.89                             | 9                     | 1.80                     | 20.00                             |
| Japan                   | 9                     | 3.66                     | 40.67                             | 11                    | 4.09                     | 37.18                             | 10                    | 3.65                     | 36.50                             |
| Total Exports           | 196                   | 49.76                    | 25.38                             | 196                   | 44.75                    | 22.08                             | 277                   | 64.27                    | 25.01                             |
| (incl. other countries) |                       |                          |                                   |                       |                          |                                   |                       |                          |                                   |

### Chrome Tanned Leather

After witnessing almost two-fold rise between 1967-68 and 1969-70 from Rs. 13.2 crores to Rs. 27.2 crores, the export of this item showed some weakening trend in the last two years, despite the fact that the quantum of exports continued to rising. From a level of Rs. 27.2 crores in 1969-70 the exports of chrome tanned declined to Rs. 24.5 crores in 1970-71 and further lower to Rs. 21.8 crores in 1971-72. Although a change in fashion may be a factor, the declining trend in the export prices seems to have affected the exports most. The unit value of exports of chrome tanned came down to Rs. 15.12 per kg. during 1971-72 as compared to Rs. 17.75 in 1970-71 and Rs. 20.61 per kg. in 1969-70.

Our exports of chrome tanned leather mostly depend on the demand situation in East Europe particularly in USSR, as the Rupee payment area alone has been taking about 90% of India's total exports of this item (average 1969-70 and 1970-71). Country-wise exports of chrome tanned hides and skins may be seen at Statement III. On account of sizeable decline in the exports to USSR, the relative share of East Europe in our total exports fell to 80% in 1971-72. As against this, the demand from ECM countries has shown encouraging signs in 1971-72 as can be seen from the following figures.

### Chrome Tanned Leather

| Market                        | 1969-70                 |                       |                             | 1970-71                 |                       |                             | 1971-72                 |                       |                             |
|-------------------------------|-------------------------|-----------------------|-----------------------------|-------------------------|-----------------------|-----------------------------|-------------------------|-----------------------|-----------------------------|
|                               | Qty. (la-<br>kh<br>kg.) | Value (Rs.<br>crores) | Unit value (Rs. per<br>kg.) | Qty. (la-<br>kh<br>kg.) | Value (Rs.<br>crores) | Unit value (Rs. per<br>kg.) | Qty. (la-<br>kh<br>kg.) | Value (Rs.<br>crores) | Unit value (Rs. per<br>kg.) |
| ECM . . .                     | 11                      | 1.42                  | 12.91                       | 4                       | 0.45                  | 11.25                       | 23                      | 2.23                  | 9.69                        |
| Italy . . .                   | 7                       | 0.80                  | 11.43                       | 3                       | 0.24                  | 8.00                        | 14                      | 1.42                  | 10.14                       |
| East Europe . . .             | 109                     | 26.40                 | 24.22                       | 129                     | 23.20                 | 18.00                       | 110                     | 17.55                 | 15.59                       |
| USSR . . .                    | 83                      | 18.99                 | 22.88                       | 90                      | 16.75                 | 18.61                       | 79                      | 12.96                 | 16.41                       |
| UK . . .                      | 5                       | 0.65                  | 3.00                        | 3                       | 0.47                  | 15.67                       | 6                       | 0.84                  | 14.00                       |
| Total (incl. other countries) | 132                     | 27.20                 | 20.61                       | 138                     | 24.50                 | 17.75                       | 144                     | 21.77                 | 15.12                       |

### Finished Leather

Although it is a potential item, its share in the composition of our total export trade of leather and leather manufactures is still very small, being of the order of only 2-3 per cent. However to earn better unit value realisation, export of finished leather have to be substantially increased. It is gratifying to note that exports picked up to Rs. 3.6 crores in 1971-72, as a result of larger off take mainly by the U.K., U.S.A., Czechoslovakia. The unit value realisation in respect of finished leather is comparatively higher than that for semi-finished or unfinished products of leather. The increased efforts should, therefore, be made by tanners of Indian leather industry to switch over steadily from semi-finished to finished form. Because of the finish, the unit value realisation in respect of finished leather is expected to be higher than obtained from semi-finished products.

### Footwear of Leather

The exports have moved in the range of Rs. 7 crores to Rs. 9 crores in the last six years. The exports which increased from Rs. 7 crores in 1969-70 to Rs. 9.1 crores during 1970-71, declined by rupees half a crore to Rs. 8.6 crores in 1971-72. Country-wise exports of leather footwear is given at Statement IV. The decline was particularly marked in the exports to USSR which fell from Rs. 4.6 crores in 1970-71 to Rs. 3.4 crores in 1971-72. Whereas during the same period exports to the USA increased from Rs. 2.14 crores



to Rs. 2.47 crores, Australia from Rs. 0.23 crores to Rs. 0.53 crores, U.K. from Rs. 0.45 crores to Rs. 0.53 crores and to Canada from Rs. 0.23 crores to Rs. 0.40 crores. Indian footwear has not been able to gain ground in ECM countries presumably because of the tariff barriers.

## CONCLUSION

The brief analysis given above would show that the progress of exports in the semi-finished sector has been quite encouraging, but our achievements in the field of finished leather and leather manufactures had not been satisfactory.

The fact that raw hides and skins in India are obtained from only fallen animals and not as a by-product of meat industry as in other countries, is unlikely to have any significant increase in the output of raw hides and skins. In view of this basic limitation, it would be in the interest of our country that our exports of leather are more and more in the form of finished leather and leather manufactures, instead of semi-processed hides and skins for obtaining better returns from such products. The policy of switch-over will have to be followed step by step so that our over-all interests of exports do not suffer. The greater interest shown by the ECM countries in Indian products is also an encouraging factor.

The world trade in leather and leather manufactures is expanding one. The future prospects of our exports in these lines would largely depend upon (a) improving the availability of raw hides and skins in the country (b) mechanisation of tanning and footwear units (c) emphasis on exports of more and more of finished leather and manufactured products in place of semi-processed hides and skins and (d) our ability to improve the standard and quality of the products.

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## CHAPTER V

### G.S.P. and The Leather Trade

The leather industry occupies a very important place in the economy of our country. The exports of leather and leather goods are to the tune of about a hundred crores of rupees per year. Leather export constitutes approximately 6.5% of our foreign trade and nearly 20% of the world exports of leather. It is the fifth largest foreign exchange earner to the country.

There are different types of leather. A brief description of them is as follows:

- Raw hides and skins
- Pickled hides and skins
- E.I. (East India) vegetable tanned hides and skins.
- Wet blue chrome tanned hides and skins
- Crust leather
- Finished leather

There are two Export Promotion Councils in our country looking after the export of leather and leather goods. The Leather Export Promotion Council, Madras, is concerned with the following items:

- E.I. vegetable tanned hides and skins
- Pickled goat skins
- Tanned reptile skins
- Goat hair
- Tanning materials

The Export Promotion Council for Finished Leather and Leather Manufactures at Kanpur is concerned with the following items:

- Wet blue chrome tanned leather
- Finished leather
- Furs
- Bristles and other animal hairs
- Animal casings
- Other animal by-products
- Bones, horns and hooves
- Meat and meat products
- Footwear components and footwear
- Leather goods
- Industrial leather manufactures

## **Salient Features of the G.S.P.**

The Generalised System of Preferences is an important landmark in the field of International Trade. Many commissions and personalities have emphasised time and again the importance of trade for developing countries. It is needless to repeat here the recommendations of the Pearson Commission for the Second Development Decade. Mr. Robert McNamara, President of the World Bank emphasised that the annual exports which rose from less than 2000 million dollars in 1960 to 7000 million dollars in 1970 would have to quadruple to 28,000 million dollars in 1980. The G.S.P. properly operated by the developed countries and properly utilised by the developing countries will go a long way in improving the trade prospects of the developing world.

The Chairman of the Special Committee on Preferences, Mr. T. Swaminathan observed: "We are breaking new ground. Nothing like this has, however, been attempted before. There is a departure from the most-favoured-nation principle and, furthermore, from exchange of concessions on a basis of reciprocity".

The GSP has fairly a long history. It was started with the demand of a few developing countries in 1964 for an action programme demanding the reduction and elimination of tariff barriers to exports of semi-processed and processed products from less developed countries.

A Protocol amending the GATT to introduce a Part IV on trade and development, the setting up of a Committee on Trade and Development to deal with problems arising out of Part IV and the Kennedy Round to tariff negotiations were other landmarks in the history of GATT.

With the opening of the United Nations Conference on Trade and Development, GSP became its child. At the first UNCTAD, the Group of 77 put forward a joint draft resolution on Generalised Preferences. The Charter adopted by the Group at the Ministerial meeting held in Algiers in October, 1967 contained detailed proposals on the subject. The proposals contained that under UNCTAD II there should be negotiations which should lead to the conclusion of an agreement on a Generalised System of Tariff Preferences on "a non-discriminatory and non-reciprocal basis". This was duly endorsed by the second UNCTAD.

EEC was the first trade block to implement the system of Generalised Preferences. The EEC had implemented its offers with effect from July 1971.

## **E.E.C.**

The EEC has extended preferential treatment to all industrial manufactures and semi-manufactures in Chapters 25 to 99 of BTN without any exception.\* But the offer is subject to other restrictions, exemptions involving cumbersome procedure. Preferential imports could be effected upto certain ceilings in value terms to be calculated for each product. Annual ceilings will normally be calculated in accordance with a formula. The C.I.F. value of imports for 1968 from beneficiaries of the system (basic

quota) plus 5% of the C.I.F. value of imports from other sources (supplementary quota). The supplementary quota will be variable and recalculated annually on the basis of the latest available figures. In order to limit the preferences granted to the more competitive developing countries and to reserve a substantial share for the less competitive, preferential imports of a given product from a single developing country should not as a general rule extend 50% of the ceiling fixed for the product.

### **U.S.A.**

The offer of the U.S.A. includes manufactured and semi-manufactured products in Chapters 25 to 99 and selective list of semi-primary products. The important items excluded are the footwear of leather, rubber and ski boots above a particular value. All textiles of cotton, wool and man-made fibres are also excluded. Petroleum and petroleum products are also excluded.

### **U.K.**

U.K. has offered all products within the Chapters 25 to 99. Exceptions are textiles other than carpets, hydrocarbon oils, perfumed spirit, matches and portable lighters which are subject to revenue duties.

### **JAPAN**

Japan has offered for all goods falling within Chapters 25 and 99 with the exception of hydrocarbons.

Japan has stipulated that in the case of products such as some textiles and leather, 50% tariff reduction of the post Kennedy Round rate (MFN rate) will be applied.

The offer of Japan is subject to a ceiling set for each product on the basis of the value or quantity of imports from beneficiaries in a reference year (basic quota) plus 10% of the value or quantity of imports from other sources in the latest year for which statistics are available (supplementary quota). The supplementary quota will be revised every year and it will not be less than that of the preceding year.

For agricultural products (Chapters 1 and 24) safeguard mechanism will be of an escape clause type which could be invoked vis-a-vis specific product of a specific country. Preference will be suspended if preferential imports of a particular product from a given beneficiary exceeds 50% of the ceiling in the course of the year.

### **Nordic Countries**

*The Nordic countries* have excluded shoes and footwear.

### **East European Countries**

*The East European countries* (Bulgaria, Czechoslovakia, Hungary, Poland and Soviet Union) have said that they intend to take account, in the preparation of the plans, of the production and export potentials of the developing countries and to introduce suitable measures to increase the import of manufactures and semi-manufactures from these countries; to accord preference to developing countries in their procurement policies and to encourage

imports from developing countries in all respects. Hungary has since implemented a system of preferences.

### **Benefits to Leather Trade**

A commodity-wise analysis may be seen at tables at the end of the report. Each table deals with a particular commodity so that the exporter can readily and easily compare and locate the unexplored markets.

### **E.I. Tanned Hides and Skins**

A study of the annexures A-1 to A-6 indicates that there is scope for exports to Japan and the U.S.A. (the latter is yet to implement the GSP). The scope is indicated purely on the basis of tariff advantage now available. Of course, there are many other factors. For instance, the exports to the U.S.A. had gone down considerably in 1971-72 for certain reasons. However, there is scope in this market particularly in regard to goat skins. The U.S. tanners are interested in goat skins although they feel that the price of Indian skins are high as compared to the Latin American supplies. Besides, devaluation of the Dollar has also made it more costly. Of course, the policy of the Government is that the E.I. and wet blue tanners should switch over to export of leather in finished forms.

There are no insurmountable non-tariff barriers to these items.

There is good scope in Denmark too. The Government of India have been requested to move the EEC to drop the duty on the items indicated above within the present and expanded Common market.

### **Chrome Tanned and Hides Skins**

A study of the annexures from B1 to B6 shows that the remarks in respect of E.I. tanned hides and skins hold good for the wet blue varieties also. The special exemption at 'o' duty offered by the EEC for the kips should also include the chrome tanned kips. At present, duty is being levied on chrome tanned kips in the EEC. Items under 41.0B and 41.03B viz., goat and sheep skins (other than vegetable tanned) seem to attract GSP safeguard clauses of the EEC.

### **Finished Leather**

The study of the annexures from C1 to C9 indicates that there is immense scope for finished leather not only in advanced countries but also in rich developing countries (Middle East Countries). The concessions offered by the USA (yet to be implemented) and Japan should be utilised. These are potential markets. Mounting labour-costs force them prefer leathers in more finished forms. On some of the items, the EEC and Denmark should be persuaded to fall in line with UK in the expanded community by removing the tariff walls. Besides, the EEC and Japan should be persuaded to drop the safeguard clauses in the form of quotas and ceilings.

Unlike in the case of E.I. and wet blue hides and skins, price elasticity of demand is important for the finished items.

## Leather Footwear and Other Leather Manufactures

The annexures D1 to D3 indicate the tariff concessions under Kennedy Round available for leather footwear and other leather manufactures and the tariff concessions under the GSP applicable to various countries. This would indicate that there is good scope of increasing our exports to some of the countries indicated therein.

As far as the EEC and Japan are concerned, certain quota restrictions apply. The details about Japan are not readily available.

The EEC has classified the following items as sensitive :—

| B. T. N. | PRODUCTS                                                                                                                                                                                     |
|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 41.02    | Bovine cattle leather (including buffalo leather) and equine leather except leather falling within heading No. 41.06, 41.07 or 41.08<br>B. Other leathers.                                   |
| 41.03    | Sheep and lamb skins leather except leather falling within heading 41.06, 41.07 or 41.08<br>B. Other skins, II. Others.                                                                      |
| 41.04    | Goat and kid skins leather, except leather falling within heading 41.06, 41.07 or 41.08. B. Other<br>B. Others.                                                                              |
| 41.05    | Other kinds of leather (mostly of reptiles) except leather falling within heading No. 41.06, 41.07 or 41.08;<br>B. Other leathers; II. other?                                                |
| 42.02    | Travel goods, (like trunks, suit cases, hat boxes, travelling bags, etc.), shopping bags, handbags, etc.<br>A. of artificial plastic sheeting<br>B. Travel goods of other materials          |
| 42.03    | Articles of apparel and clothing accessories of leather or of composition leather;<br>B. Gloves<br>I. Protective gloves for all trades.                                                      |
| 42.03    | Articles of apparel and clothing accessories, of leather or of composition leather<br>A Articles of apparel<br>B Gloves<br>II Special for sports<br>III Others<br>Other clothing accessories |
| 64.02    | Footwear with outer soles of leather or composition leather footwear with outersoles of rubber or artificial plastic material<br>A With uppers of leather<br>B. Others                       |
| 64.03    | Footwear with outer soles of wood or cork.                                                                                                                                                   |
| 64.04    | Footwear with outer soles of other materials.                                                                                                                                                |
| 64.05    | Parts of footwear (including uppers, in soles and screw on heels) of any material, except metal.                                                                                             |

Ceilings and quotas will apply to items indicated above. It has been impressed upon the EEC authorities not only by the Government of India but also by the importers in the EEC that the tariff preferences for the less developed areas is proving, in its practical application, protectionist and administratively pedanties (Journal of Commerce, International Edition, November 29, 1971).

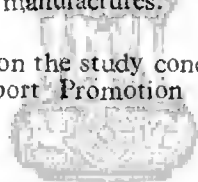
The German importers have impressed upon the EEC authorities that in practical implementation the procedural practices are very complicated.

At the same time it has to be noted that the EEC classification of sensitive and semi-sensitive goods do not apply to 41·02 (Kips), 41·03A (Indian vegetable tanned items), 41·04A (Indian vegetable tanned items), 41·05A (Reptiles from India).

### CONCLUSIONS

The manufacturers of E.I. tanned and Chrome tanned hides and skins are trying to switch over to the manufacture of finished leather and leather goods mainly for export purposes. But the finished leather, leather goods and footwear have to face the tariff and other restrictions in the importing countries. Under the limited availability of raw hides and skins it may not be possible to keep up the present level of the exports of E.I. tanned and Chrome tanned leathers while the production is switched over to more finished leather and leather manufactures.

(This Chapter is based on the study conducted by Shri G. Sunderam, Secretary, Leather Export Promotion Council, Madras).



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## CHAPTER VI

### **Measures suggested for speedier switchover of Exports from semi-processed hides and skins to finished leather and leather manufactures,**

1.1 With the increase in the living standards of the people in the country as a result of planned industrial and economic developments, the demand for leather for the production of footwear and other leather goods is also going up. Since, the availability of raw-hides and skins is rather inelastic and can not be increased quickly as in the case of raw materials of certain other industries, the surplus available for export could not be also substantially increased. India has been exporting raw hides and skins and semi-processed hides and skins to other countries where they are processed into finished leather, leather footwear and other leather goods. With the restrictions on the exports of raw hides and the gradual reduction of the export quota for raw goat skins, there would not be practically any exports of raw hides and skins from the country from 1973 onwards. With the increasing demand for leather and leather goods within the country, the exportable surplus of semi-processed hides and skins would also gradually shrink. In order, therefore, to keep up the present level of export earnings and also to increase it further, it is essential to export more of finished leather and leather manufactures in place of semi-processed hides and skins. In order to have switch-over of the exports to finished leather and leather manufactures, different methods were thought of by the Committee. Discouraging the exports of semi-processed hides and skins by fiscal measures such as levy of export duty on these items could be one of the methods. The other would be physical restrictions on the quantity of semi-processed hides and skins exported from the country. Yet another would be to give necessary incentives for the production and exports of finished leather and leather manufactures by way of cash subsidy, air-freight subsidy, higher import replenishment, drawback of duty, etc. A combination of these three alternatives would also be useful in achieving the objective. It is necessary to build up suitable infrastructure so that the switch-over to exports of finished leather and leather manufactures would not create problems for the manufacturers and exporters and as would not adversely affect the total foreign exchange earnings. The Committee, therefore, considered the entire problem from all angles and have made a number of suggestions which are to be viewed as a whole.

### **Export Duty**

2.1 In the wake of devaluation in June, 1966, export duty was levied on E.I. tanned and chrome tanned leathers in order to mop up the extra profit that the exporters got as a windfall because of the devaluation. The intention at that time was to abolish this export duty after some time because the export duty is always considered as a disincentive for exports. Because of the representations from the exporters, the duty on E.I. tanned and chrome tanned hides were removed after some time. The exports of various types

31 FT—3.



of semi-processed skins instead of getting reduced with the levy of export duty have shown considerable increase both in quantity and value. The exports of tanned hides also have shown a sharp increase recently. The Committee felt that when the intention is to encourage the exports of finished leather and leather manufactures, there is need for discouraging the exports of tanned hides, so that more hides would be available for processing into finished leather and leather manufactures. At present, there is a 10 per cent duty on E.I. tanned and Chrome tanned skins and there is no duty on semi-processed hides. Because of the unprecedented increase in the exports of E.I. tanned and chrome tanned hides and considering the various representations from the finished leather manufacturers and leather goods industries about the inadequate availability of finished leather, the Committee felt that there is no justification for not levying any duty on the exports of semi-processed hides and skins.

2.2 The Committee, therefore, recommends that a 10 per cent duty may be levied on the exports of E.I. tanned and Chrome tanned hides (unfinished) w.e.f. 1st January 1973. Taking into consideration the necessity of converting semi-processed hides and skins for processing into finished leather and leather manufactures, even a higher level of duty on export of these items could perhaps be considered.

### Export Restrictions

3.1 In addition to the levy of export duty, the Committee feels that it is necessary to have quantitative restrictions on the exports of semi-processed hides and skins such as E.I. tanned and Chrome tanned cow-hides, buffalo hides, cow calf, buffalo calf, goat and sheep skins. In view of the inelastic supply of the raw hides and skins, the availability of which could not be increased quickly, the Committee recommends that the exports of all the items mentioned above may be brought under quota system as has been done in the case of exports of raw goat skins.

3.2 Export quota for E.I. tanned and chrome tanned leather including crust leather may be fixed to each individual exporter on the basis of the past 5 year's best exports in terms of number of pieces in each category so that the quantum of exports of each item does not exceed the level of the exports of 1971-72 to begin with. Thereafter, a gradual reduction of quantity could be brought about every year taking into consideration the relevant factors such as capacity for production of various types of finished leathers, availability of hides and skins in the country, overseas demand, etc. The reduction should be so regulated that within the next 8 to 10 years, the exports of E.I. tanned and chrome tanned leathers would be reduced to the level of 25 per cent of the exports of 1971-72; the quantity of semi-processed hides and skins retained in the country should be exported in the finished form.

3.3 There had been a phenomenal increase in the exports of chrome tanned hides (unfinished) during the year 1972. In case the quota is fixed for chrome tanned hides on the basis of exports during the 5 years prior to 1972, it is likely to create unemployment in the leather industry in West Bengal where the production of this item has picked up during this year

Having regard to the peculiar nature of these exports, the Committee recommends that in the case of the exports of Chrome tanned hides (unfinished), while fixing the quota, the year 1972 may also be taken into consideration as one of the basic years. However, in future, a somewhat steeper quota reduction may be brought out for this item compared to others, as it is considered necessary for conserving more hides for production of finished leather and leather manufactures for exports.

3.4 It has come to the notice of the Committee that the trade is very much agitated on the proposal to have restrictions on the exports of semi-processed hides and skins on the ground that the small exporters would be adversely affected if any restrictions are placed on the exports. In order to safeguard the interests of the small manufacturers and exporters, the Committee felt that sufficient time should be given to them to switch over their exports to finished leather. Taking into consideration the adverse effect the restrictions may have on the small exporters, the Committee recommends that in that case, a minimum quota may be fixed as it was done when quota restrictions were imposed on the exports of raw goat skins. The quantum and the related details may be worked-out by the Government.

### **Ban on Exports of Raw Hides and Skins**

4.1 The Committee noted that the quota of raw goat skins has been progressively reduced over a decade and it is proposed to ban the exports of this item from 1973. Small quantities of other raw hides and skins are still being allowed to be exported on merits. The Committee felt that it would not be in line with the policy to allow any more exports of raw hides and skins, however, small the quantities may be as there is enough capacity in the country to process them and utilise them as raw materials. An item by item review was made and the Committee came to the conclusion that it is necessary to have a complete ban on the exports of raw hides and skins. The Committee, therefore, recommends that the exports of the following items (except lamb-fur skins) may be banned with effect from 15 January 1973:

- (i) Buffalo hides and buffalo calf skins, all sorts
- (ii) Cow hides and raw calf skins, all sorts
- (iii) (a) Papras
- (b) Others
- (iv) (a) Pickled goat skins
- (b) Raw goat skins, wet and salted including kid skins.

### **Creation of Infra Structure**

5.1 Necessary infra structure is to be created quickly for processing the extra semi-processed hides and skins that would become available by the imposition of export duty and the restrictions on the export of semi-processed hides and skins suggested by the Committee. A large portion of tanning industry is in the small scale and the cottage sectors and it may not be possible

for these small manufacturers to put up finishing factories for export purposes. The existing large scale tanners however would be in a position to diversify their production and manufacture finished leathers for exports provided necessary help is given to them for this purpose. Taking the above factors into consideration, the Committee recommends the setting-up of finishing centres especially in areas where there is a concentration of small scale tanners.

5.2 The Committee felt that the following means could be adopted for setting up of finishing centres.

- (1) The existing tanners may be encouraged to set up their own finishing centres.
- (2) Export Promotion Councils, if they so desire, can set up such units for the benefit of their constituents.
- (3) State Industrial Development Corporations be asked to set up such units.
- (4) New entrepreneurs should be encouraged to set up such finishing units. However, in their case they could only start from the stage of E.I. or wet blue leather. In cases of foreign companies, larger industrial houses, etc., and in cases involving foreign collaboration, there should be necessary guarantees to export a considerable portion of the production, and to base their production on E.I. and/or West Blue leathers.

5.3 The Committee has worked out the details of the infrastructure that would be required for finishing 25% of E.I. tanned and chrome tanned leather (unfinished) exported in 1971-72. It has been estimated that for this purpose about 26 units are to be set up with total investment of about Rs. 20 crores. The requirements for machinery would be of the order of Rs. 4 crores including a foreign exchange component of Rs. 3 crores. While working out the requirements, it was assumed that the units will process only wet blue and E.I. tanned leathers on two shift basis. On this basis, it could be seen that for a conversion of 75% of the exports of semi-processed hides and skins during 1971-72 to finished leathers, the total investment required would be about Rs. 60 crores. It is estimated that the additional foreign exchange earning would be of the order of Rs. 90 to 95 crores. In case a portion is converted to leather footwear and other leather goods for exports, the foreign exchange earning would be still higher.

### **Setting-Up of New Units**

6.1 There is urgent need for setting up of modern finished leather units in the country, so as to produce more finished leather for exports. In addition, to the finishing centres suggested by the Committee, it is felt that a few modern well equipped new units would have also to be set up to increase the place of conversion of semi-processed hides and skins to finished leather. The Committee, therefore, suggests that a public notice may be issued by the Government inviting fresh applications for setting up of units for production of finished leather with the clarification that the units are to be set up with the E.I. tanned/Chrome tanned leather as basic raw materials. In case of applications from large industrial houses and in cases involving foreign collaboration a substantial export obligation may be prescribed.

## Cash Subsidy

7.1 A fairly good infra-structure is already existing only in a few of the E.I. and Wet Blue tanning units in the country. Most of them are fully equipped in their wet processing division and these units are to be assisted in diversifying their production to take up the manufacture of finished leather. In the case of leather footwear industry, this is mainly in the small scale and cottage sectors and have no infra-structure worth the name except the skill of the industrial worker in these sectors for the production of high quality leather foot-wear for export purposes. The Committee felt that in case any straight cash subsidy is given against the exports of finished leather and leather manufactures, this is not likely to help in the expansion of infra-structure for export production. The need in the leather and leather goods industries is mainly for building up of the infra-structure for the production of finished leather and leather manufactures for export purposes. The Committee, is, therefore, of the opinion that any cash subsidy given for these industries should be mainly for the purpose of setting up of infra-structure for production for exports. In this connection, it may be mentioned that the switch-over of the production of even 25% of the exports of semi-processed hides and skins during the year 1971-72 to finished leather would require an investment of Rs. 20 crores with a foreign exchange expenditure of Rs. 3 crores.

7.2 The Committee, therefore, recommends that a 15% cash subsidy may be given against the export of finished leather and leather manufactures only for the purpose of building up of the infra-structure *i.e.*, land, building and machinery. The cash subsidy may be allowed to be accumulated wherever necessary over a period of 5 years and disbursement effected at the time when the party produced documentary evidence of the steps taken by him for putting up the necessary infra-structure for modernisation, balancing and authorised expansions.

7.3 In case of exporters taking loans or have already taken loans from the nationalised banks or any other financial institutions, the cash subsidy may be disbursed/adjusted against such loans, after verifying that the amount has been utilised for the above mentioned purpose. Thus, the idea is to link up the grant of cash subsidy directly with setting up of infra-structure and with the repayment of loans taken specifically for the purpose mentioned above.

## Provisions in the Trade Plans

8.1 While negotiating the trade plans with the foreign countries provision is made for the exports of various types of leather and leather manufactures. Till recently, the emphasis was to increase the foreign exchange earnings, even by increasing the exports of semi-processed hides and skins to various countries. In order to encourage and exports of finished leather and leather manufactures, necessary provisions should be made for the increased exports of these items in the trade plans with various countries. More demand from various overseas markets for more finished leather would induce the manufacturers of semi-processed hides and skins to switch-over to finished leather and leather manufactures. Large quantities of E.I.-tanned and chrome tanned hides and skins are being exported to rupee-payment countries also. The Committee, therefore, suggests that

while negotiating the trade plans with various countries especially with East European countries, increased provision may be made for the exports of finished leather and leather manufactures at the same time reducing the quantities of E.I. tanned and chrome tanned leathers. They should be persuaded to take at least 25% of their requirements as finished leather reducing the export of E.I. tanned and chrome tanned leather to this extent to start with. The export of semi-processed leather could be progressively reduced and that of finished leathers correspondingly increased over the next few years taking into consideration the capacity of the industry to produce these items, overseas demand, etc.

### **Import Replenishment**

9.1 In order to make available the various raw-materials, chemicals, etc. for export production, there is a provision for allowing import of these items against the exports of leather and leather manufactures under the I.T.C. Policy for registered exporters. There is also provisions for allowing imports of machinery, tools and equipments, etc. for balancing, modernisation and authorised expansions. The import replenishments for E.I. tanned and chrome tanned leathers were 3% and 6% respectively. Recently, the Government has reduced the import replenishment for E.I. tanned leathers from 5% to 1% and there was a suggestion that the replenishment of 6% in the case of chrome tanned blue hides and skins be reduced to 3%. It was alleged that a large portion of the licences issued to the exporters are not being directly utilised by them for the import of chemicals, auxiliaries etc. It was also noticed that only very few manufacturers have taken advantage of the provisions for import of machineries and equipments for setting-up of infra-structure for the production of finished leather and leather manufactures. The Committee, therefore, felt that it is necessary to make a compulsory provision for utilising a portion of the replenishment for import of machineries, equipments, etc. In case of E.I. tanned, Chrome tanned and crust leather exports.

9.2 The various aspects concerning the replenishment and its utilisation by exporters of E.I. tanned and chrome tanned leathers were considered by the Committee and it was felt that as far as replenishment is concerned, E.I. tanned and Chrome tanned blue leathers should be considered at par with each other. The Committee, therefore, recommends that replenishment for E.I. tanned leather may be restored to 3% and that for wet blue chrome leather may be reduced from 6% to 3% with a compulsory provision that 50% of the replenishment could only be utilised for the import of machinery, tools and equipments for balancing, modernisation and authorised expansions and this portion should not be allowed to be nominated in favour of other manufacturers. In case, where the exporters desire to import machinery for more than 50% of the import replenishment, such request should also be considered by the Government liberally on merits.

### **Export Policies**

10.1 As the change in export policies in the middle of a year would upset the export schedule of the various concerns, the committee felt that unless there are extraordinary circumstances, as far as possible no changes should be made in the mid-streams. The Committee, therefore, recommends that the change in export policies may be effected either from the

beginning of the calendar year/financial year depending upon the prevailing circumstances/situation and the export policy should remain steady over a long period of years.

### **Air-freight Subsidy**

11.1 Air-freight subsidy has become one of the instruments to extend and enlarge overseas sales of finished leather and leather manufactures. While in certain cases, air-freight subsidy has helped the exporters, it is reported that in certain other cases, there are anomalies which are to be modified to cover the requirements of all categories of exporters. The Committee feels that the provisions for granting air-freight subsidy needs modification with a view to help the exporters to compensate to some extent the higher expenditure that might be incurred in air-lifting the products to foreign markets.

11.2 At present, air-freight subsidy is available for exports of finished leather at the rate of 15% of the FOB value or 50% of the air-freight paid whichever is less. In the case of footwear, air-freight subsidy is limited to 10% of the FOB value or 50% of the freight paid whichever is less. The Committee considered the suggestions jointly made by the Export Promotion Council and the State Trade Corporation for removing the anomalies which exist at present in the working of the air-freight subsidy for leather footwear. The Committee recommends that the air-freight subsidy for leather footwear may be raised from the present level of 10% to 15% of the FOB value of exports as in the case of finished leather and this subsidy may be allowed irrespective of whether the freight is paid in India by an exporter or abroad by an importer. In the Committee's opinion, there would be no leakage of revenue especially when the subsidy is admissible only when the goods are air-lifted by national carriers *viz.* Air-India/The Indian Airlines.

### **Import Duty on Pickled Skins**

12.1 In order to meet the requirements of the tanning industry for export production, the import of raw-hides and skins is allowed under O.G.L. Pickled Sheep skins are also allowed to be imported under O.G.L. However, there is a 50% import duty against the import of pickled skins. Because of this no import of this item is taking place at present. There is a huge demand for suedes and garments leathers in overseas markets which could be manufactured profitably from imported pickled sheep skins from Australia, New Zealand, etc. The tanning industry had been representing that the duty on the import of pickled sheep skins may be abolished so as to make the finished leather manufactured out of them competitive in world market. Even if some quantity is utilised within the country, this would release high quality Indian sheep skins for production of leather for exports. Moreover, since, there is no import of this item at present, the Government is not going to lose any revenue if the duty is abolished on the import of pickled sheep skins. The Committee, therefore, recommends that the import duty on pickled sheep skins may be abolished immediately so as to enable the manufacturers to import the same for export production.

### **Excise Duty on Leather Footwear**

13.1 Export duty of 10% *ad valorem* was reintroduced on leather footwear manufacture in units employing 50 workers and 2 H.P., a few years

back. Because of the imposition of the excise duty, the manufacturers of leather footwear especially in the small scale sector are reluctant to set up any modern equipment for production. The Development Council for Leather and Leather Goods Industries had been recommending the abolition of export duty on footwear produced in the small scale sector, i.e., in units having machinery valued below Rs 7.5 lakhs. The committee felt that in order to build up suitable infra-structure for the production of leather footwear for export purposes, it is necessary to abolish the excise duty at least on the production of footwear, from the small scale units. The Committee, therefore, recommends the excise duty on leather footwear manufactured in the small scale units may be abolished immediately.

### **Research, Development & Extension**

14.1 A lot of work has been done in the country in terms of research, development and extension services in the leather and leather goods industries through the Central Leather Research Institute, the Regional Leather Institutes, the extension centres run by the Small Scale Development Organisation, Export Promotion Councils, STC, etc. With a great task ahead to switch-over the bulk of the present exports of semi-processed hides and skins into finished leather and leather manufactures, it is essential to have strong research, development and extension activities in these industries. Although centralised government agencies have been spending considerable amounts on research, development and extension in leather and leather goods industries, the Committee felt that the private sector has not contributed enough in this direction. The Committee, therefore, recommends that the leather and leather industries may be given the option either to spend a small percentage of their annual turnover on research and development or to pay a small cess for promoting research, development and extension services.

### **Exemption from Section 11.A of the Industries (Development & Regulation) Act**

15.1 One of the terms of reference of the Committee is to examine the effect of the exemption of the tanning industry from the provision of Section 11.A of the Industries (Development & Regulation) Act in helping to increase the exports. Section 11.A of the Industries (Development & Regulation) Act is given below:

#### **11.A Licence for producing or manufacturing new articles**

The owner of an industrial undertaking not being the Central Government which is registered under Section 10 or in respect of which a licence or permission has been issued under Section 11, shall not produce or manufacture any new article unless.

- (a) in the case of an industrial undertaking registered under Section 10, he has obtained a licence for producing or manufacturing such new article; and
- (b) in the case of an industrial undertaking in respect of which a licence or permission has been issued under Section 11, he has had the existing licence or permission amended in the prescribed manner."

The Committee felt that the exemption of the leather industry from Section 11.A of the Industries (Development & Regulation) Act is likely to lead to increase in capacity of semi-processed hides and skins and also exaggerated claims which would make it difficult to have reliable data with regard to the capacity, production, etc. Moreover, since the availability of the raw materials such as raw hides and skins is limited, setting up of additional capacities without taking care of the overall availability of raw materials would starve the existing units of the essential raw materials. There is already a provision for diversification upto 25% of the licensed capacity to make finished leathers which may be taken advantage of by the manufacturers.

In view of the above, the Committee recommends that the manufacture of leather may not be exempted from Section 11.A of the Industries (Development & Regulation) Act.

### **Role of Export Promotion Councils**

16.1 As the plan is to have a significant increase in the level of exports of finished leather and leather manufactures in the next five years, the administrative set-up for promoting the exports of these items needs to be modified and strengthened. At present, Leather Export Promotion Council, Madras, is mainly concerned with the exports of E. I. tanned hides and skins while the Export Promotion Council at Kanpur is looking after the exports of Chrome tanned hides and skins, finished leather and other leather manufactures, etc. With the introduction of export quota for E. I. tanned and Chrome tanned hides and skins, the work of the Leather Exports Promotion Council, Madras, would be considerably. There was a suggestion that the scope of Leather Export Promotion Council, Madras, may be reduced enlarged to cover all types of leathers and the Export Promotion Council at Kanpur may be specifically entrusted with the task to increase the exports of leather footwear and other leather goods. The Committee, however, felt that it is desirable to have only one Export Promotion Council to look after the exports of all types of leather and leather manufactures. Large portion of the members are common to both the Councils and therefore, the Committee suggests that the Export Promotion Councils at Madras and Kanpur may be merged to form a new Export Promotion Council for Leather and Leather Manufactures with headquarters at New Delhi and branches at Madras, Kanpur, Calcutta and Bombay. The Council also suggests the Ministry of Foreign Trade may set-up a Committee to draw up the constitution, the memorandum and articles of association, etc. of the proposed new/enlarged Export Promotion Council for Leather and Leather Manufactures.

### **Conclusion**

17.1 The Indian leather, after years of lethargy, has of late been showing considerable enthusiasm and the Committee feels the manufacturers and exporters of semi-processed hides and skins would switchover to the exports of finished leather and leather manufactures quickly. The Committee has suggested certain restrictions on exports of semi-processed products while recommending additional facilities for setting up of the infra-structure, etc. to increase the exports of finished leather and



leather manufactures. The Committee earnestly hopes that the implementation of the various suggestions and recommendations made by it and the active co-operation and participation in this task by the leather and leather goods manufacturers and exporters, the objects set forth by the Government for the increased exports of finished leather and leather manufactures could be achieved within a reasonable time.



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## CHAPTER VII

### **Infrastructure required for Increasing Exports of Finished Leather.**

India having the largest cattle population has been always looked upon since long as an exporter of raw hides and skins. But gradually this complex has undergone change and now India has emerged as a principal exporter of vegetable tanned hides and skins known traditionally as E. I. tanned. For the last few years India has also started exporting chrome tanned leather in wet blue in sufficient quantities.

In the recent past, though export potentialities of finished leather leather footwear and leather manufactures were recognised but full advantage was not taken by the Indian industry, while other countries like Brazil and Argentina have been greatly successful in their efforts in building up efficient capacities for the manufacture and export of finished leather and leather products. Their penetration into the East European Market is more remarkable even than their entry into the U. S. Market.

Recognising that the production capacity on sound lines must immediately be increased for the production of finished leather, an attempt has been made to estimate the extent of effort investment, that are required to be made for finishing 25% of leather (E. I. and Wet blue) exported in 1971-72. By way of guidelines a few illustrations schemes 1 to 4 have been worked out which may be seen under Appendices' to this report.

Details of the infrastructure required for finishing 25% of semi-processed hides and skins exported in 1971-72 into finished leathers show that 26 units are to be set up with a total investment of about Rs. 20 crores. It is estimated that the likely foreign exchange earnings would be of the order of Rs. 31 crores. While working out the value of the raw materials and finished leather, the prices prevalent about 4 to 6 months back were taken into consideration. It is also assumed that the units will process only wet blue and E.I. tanned leathers on two shifts and it is not based on starting from raw hides and skins. The foreign exchange requirements for the import of machinery is estimated to be about Rs. 3 crores. However, as the prices of machinery are going up, the foreign exchange requirement will be still higher.

This estimate is made only for conversion of 25% of the exports to E.I. & wet blue hides and skins in 1971-72. On this basis the total requirements of investment for the conversion of the 25% of the quantity would work out to about Rs. 60 crores together with foreign exchange components of Rs. 10 crores. The additional foreign exchange earning is estimated to be about Rs. 90 to 95 crores per annum. If a portion of this finished leather is converted to footwear and leather goods for exports, the foreign exchange earning would be still higher. In case, the Government has the intention to switch over the entire exports of semi-processed hides and skins into finished leather during the next decade then the task is really gigantic and it needs massive efforts and investment on the part of the Government and the industry respectively.

Unlike other industries, for this industry Government will have to create a suitable investment climate for increasing the investment to an appreciable level with a view to earn substantial amount of foreign exchange from exports of finished leather and of leather manufactures.

## Appendices

**Table I**  
**Animal Population with Projections**

Source : Directorate of Marketing & Inspection

Figs. in million.

| Year           | Cattle | Buffalo | Goat  | Sheep |
|----------------|--------|---------|-------|-------|
| 1951 . . . . . | 139.6  | 41.52   | 47.3  | 38.8  |
| 1956 . . . . . | 158.7  | 44.90   | 54.9  | 39.2  |
| 1961 . . . . . | 175.64 | 51.22   | 60.86 | 40.22 |
| 1966 . . . . . | 175.52 | 52.87   | 64.55 | 42.21 |
| 1971 . . . . . | 18.5   | 56.5    | 67    | 44    |
| 1976 . . . . . | 184    | 60.6    | 69    | 45.5  |
| 1981 . . . . . | 187.5  | 64.5    | 70.75 | 47.0  |

**Table II**

Directorate of Marketing & Inspection Data on Availability of Hides & Skins as percentage of population 1961

Figs. in million

|                   | Population | Availability | %    |
|-------------------|------------|--------------|------|
| Cattle . . . . .  | 175.64     | 17.39        | 10   |
| Buffalo . . . . . | 51.22      | 5.63         | 11   |
| Goat . . . . .    | 60.90      | 28.87        | 47.4 |
| Sheep . . . . .   | 40.23      | 28.99        | 47.2 |

**Table III**

Availability in terms of Directorate of Marketing & Inspection Percentages

Figs. in million

| Year           | Cattle | Buffalo | Goat  | Sheep |
|----------------|--------|---------|-------|-------|
| 1961 . . . . . | 17.5   | 5.63    | 28.87 | 18.99 |
| 1966 . . . . . | 17.5   | 5.82    | 30.60 | 19.92 |
| 1971 . . . . . | 18.1   | 6.20    | 31.76 | 20.77 |
| 1976 . . . . . | 18.4   | 6.57    | 32.11 | 21.48 |
| 1981 . . . . . | 18.75  | 6.96    | 33.54 | 22.18 |

TABLE IV  
Detailed Statistics for 1961-62

Figures in million

|                                              | Cattle hides | Buffalo hides | Goat skins | Sheep skins |
|----------------------------------------------|--------------|---------------|------------|-------------|
| Availability . . . . .                       | 17.39        | 5.63          | 28.87      | 18.99       |
| Imports . . . . .                            | 0.53         | 0.22          | 0.38       | 0.22        |
| Total . . . . .                              | 17.92        | 5.85          | 29.2       | 19.21       |
| Exports . . . . .                            | 3.76         | 1.95          | 26.62      | 13.60       |
| Domestic consumption — of domestic . . . . . | 14.16        | 3.90          | 2.63       | 5.60        |
| % of Domestic consumption on total . . . . . | 79.02        | 66.67         | 9.00       | 31.90       |

Table V  
Date for 1970-71 based on Domestic Consumption Percentage for 1961-62

Figs. in million

(Figs in brackets indicate availability rates fixed by D. M. I. in 1961)

| Description             | Population (Projected) | Availability | Availability as % of population | Imports | Exports | Domestic consumption |
|-------------------------|------------------------|--------------|---------------------------------|---------|---------|----------------------|
| Cattle . . . . .        | 180.5                  | 19.50        | 10.8(10)                        | 0.07    | 4.11    | 15.46                |
| Buffalo hides . . . . . | 56.5                   | 7.87         | 14.93(11)                       | 0.20    | 2.49    | 5.58                 |
| Goat skins . . . . .    | 67                     | 45.29        | 67.6(47.4)                      | 0.03    | 41.21   | 4.11                 |
| Sheep skins . . . . .   | 44                     | 18.63        | 42.34<br>47.2                   | 0.02    | 12.68   | 5.97                 |

Table VI  
Projected—percentage Availability in 1961-81

|                         | 1961 | 1971       | 1981 |
|-------------------------|------|------------|------|
| Cattle . . . . .        | 10.0 | 10.8       | 12   |
| Buffalo hides . . . . . | 11.0 | 14.0       | 17.5 |
| Goat skins . . . . .    | 47.4 | 67.5       | 75   |
| Sheep skins . . . . .   | 47.2 | 42.5(47.5) | 50   |

**TABLE VII**  
**Projected availability of Hides & Skins 1971-81**  
 (Figs. in brackets are percentages on population.)

|               | 1970-71     | 1975-76      | 1980-81     |
|---------------|-------------|--------------|-------------|
| Cow hides     | 19.5(10.8)  | 25.98(11.4)  | 22.5(12)    |
| Buffalo hides | 7.91(14)    | 9.53(15.75)  | 11.33(17.5) |
| Goat skins    | 45.23(67.5) | 49.17(71.25) | 53.06(75)   |
| Sheep skins   | 20.90(47.5) | 22.81(48.75) | 23.50 (50)  |

**Table VIII**  
**Statistical Picture for Period 1967-71**  
 (Figs. in million)

| Year               | Availability | Imports | Total | Exports, | Domestic consumption |
|--------------------|--------------|---------|-------|----------|----------------------|
| 1966-67            | 18.50        | 0.08    | 18.58 | 3.28     | 15.30                |
| 1967-68            | 18.74        | 0.11    | 18.85 | 2.93     | 15.92                |
| 1968-69            | 18.99        | 0.13    | 19.12 | 4.20     | 14.92                |
| 1969-70            | 19.24        | 0.14    | 19.38 | 3.77     | 15.61                |
| 1970-71            | 19.50        | 0.07    | 19.57 | 4.10     | 15.46                |
| <b>Buffalo</b>     |              |         |       |          |                      |
| 1966-67            | 6.01         | 0.17    | 6.21  | 2.28     | 3.93                 |
| 1967-68            | 6.51         | 0.12    | 6.63  | 2.48     | 4.15                 |
| 1968-69            | 6.97         | 0.19    | 7.16  | 2.77     | 4.38                 |
| 1969-70            | 7.45         | 0.17    | 7.62  | 2.77     | 4.85                 |
| 1970-71            | 7.87         | 0.20    | 8.07  | 2.49     | 5.58                 |
| <b>Goat Skins</b>  |              |         |       |          |                      |
| 1966-67            | 38.61        | 0.07    | 38.68 | 32.45    | 6.23                 |
| 1967-68            | 40.28        | 0.05    | 40.33 | 26.64    | 13.69                |
| 1968-69            | 41.95        | 0.03    | 41.98 | 38.91    | 3.07                 |
| 1969-70            | 43.62        | 0.08    | 43.70 | 40.53    | 3.17                 |
| 1970-71            | 45.20        | 0.03    | 45.23 | 41.21    | 4.11                 |
| <b>Sheep skins</b> |              |         |       |          |                      |
| 1966-67            | 19.00        | 0.10    | 19.10 | 13.02    | 6.08                 |
| 1967-68            | 19.48        | 0.04    | 19.52 | 12.48    | 7.04                 |
| 1968-69            | 19.95        | 0.02    | 19.97 | 16.07    | 3.90                 |
| 1969-70            | 20.43        | 0.09    | 20.52 | 15.03    | 5.49                 |
| 1970-71            | 20.90        | 0.02    | 20.92 | 12.68    | 8.24                 |

TABLE IX  
Availability, Imports etc. of Hides & Skins during 1961-62  
(a) Year 1961-62 (Cow Calf Skins & Hides)

(Kg. per Piece)

| (1)                                             | (2)         | (3)                | (4)              | (5)             |
|-------------------------------------------------|-------------|--------------------|------------------|-----------------|
|                                                 | (Per Piece) | Total Qty<br>(Kg.) | Total<br>Numbers | Value in<br>Rs. |
| <i>Exports</i>                                  |             |                    |                  |                 |
| E. I. calf . . . . .                            | 1.25        | 8,51,000           | 10,63,750        | 80,37,000       |
| E. I. hides . . . . .                           | 0.33        | 79,86,000          | 26,62,000        | 4,91,92,000     |
| Finished chrome leather from<br>hides . . . . . | 0.75        | 4,42,707           | 32,020           | 3,28,354        |
| <i>Imports</i>                                  |             |                    | 37,57,780        |                 |
| Cow calf skins . . . . .                        | 0.2         | 3,93,447           | 78,689           | 9,16,035        |
| Cow calf hides . . . . .                        | 0.1         | 35,33,335          | 3,53,334         | 83,75,892       |
| Other cattle hides . . . . .                    | 0.1         | 9,56,724           | 95,672           | 78,75,855       |
|                                                 |             |                    | 5,27,695         |                 |
| No. of hides available . . . . .                |             |                    | 17.39            | millions        |
| No. of hides imported . . . . .                 |             |                    | 0.53             | "               |
| No. of hides exported . . . . .                 |             |                    | 3.76             | "               |
| No. of hides consumed domestically . . . . .    |             |                    | 14.16            | "               |

(b) Year 1961-62 (Buff Calf Skins &amp; Hides)

| (1)                            | (2)  | (3)       | (4)       | (5)         |
|--------------------------------|------|-----------|-----------|-------------|
| <i>Exports</i>                 |      |           |           |             |
| E. I. buff calf . . . . .      | 1.0  | 18,13,000 | 18,13,000 | 1,38,37,000 |
| E. I. buff hides . . . . .     | 0.3  | 4,68,000  | 1,40,400  | 26,13,000   |
|                                |      |           | 19,53,400 |             |
| <i>Imports</i>                 |      |           |           |             |
| Buff hides . . . . .           | 1.15 | 32,84,722 | 2,18,981  | 69,13,720   |
| Buff calf skins . . . . .      | 0.5  | 1,000     | 500       | 10,495      |
|                                |      |           | 2,19,481  |             |
| Availability . . . . .         |      |           | 5.63      | millions    |
| Imports . . . . .              |      |           | 0.22      | millions    |
| Exports . . . . .              |      |           | 1.95      | millions    |
| Domestic consumption . . . . . |      |           | 8.90      | millions    |

## (c) Year 1961-62 (Goat Skins)

| (1)                            | (2)  | (3)         | (4)         | (5)         |
|--------------------------------|------|-------------|-------------|-------------|
| <i>Exports</i>                 |      |             |             |             |
| Tanned goat Skins . . . . .    | 2.75 | 47,92,000   | 1,31,78,000 | 9,28,71,000 |
| Goat skins raw . . . . .       | 1.00 | 1,10,07,375 | 1,10,07,375 | 7,62,12,870 |
| Finished skins . . . . .       | 4.0  | 12,19,139   | 24,38,278   | 1,67,62,495 |
|                                |      |             | 2,66,23,653 |             |
| <i>Imports</i>                 |      |             |             |             |
| Goat skins raw . . . . .       | 1.0  | 3,79,121    | 3,79,121    | 13,28,046   |
| Availability . . . . .         |      |             | 28.87       | millions    |
| Imports . . . . .              |      |             | 0.38        | "           |
| Exports . . . . .              |      |             | 26.62       | "           |
| Domestic consumption . . . . . |      |             | 2.63        | "           |

## (d) Year 1961-62 (Sheep Skins)

| (1)                                      | (2)  | (3)       | (4)         | (5)         |
|------------------------------------------|------|-----------|-------------|-------------|
| <i>Exports</i>                           |      |           |             |             |
| E.I. tanned skins . . . . .              | 3.25 | 33,74,000 | 1,09,65,500 | 6,65,01,000 |
| Raw skins . . . . .                      | 1.0  | 1,84,982  | 1,84,982    | 16,33,486   |
| Finished leather . . . . .               | 4.0  | 6,09,57   | 24,38,280   | 83,81,25    |
|                                          |      |           | 1,35,88,762 |             |
| <i>Imports</i>                           |      |           |             |             |
| Sheep skins raw . . . . .                | 0.4  | 5,47,432  | 2,18,973    | 11,89,256   |
| Availability . . . . .                   |      |           | 18.99       | millions    |
| Imports . . . . .                        |      |           | 0.22        | "           |
| Exports . . . . .                        |      |           | 13.60       | "           |
| Domestic consumption . . . . .           |      |           | 5.61        | "           |
| <i>Domestic consumption for 1961-62.</i> |      |           |             |             |
|                                          |      | No.       | % of Total  |             |
| Cattle . . . . .                         |      | 14.16     | millions    | 79.02       |
| Buffaloes . . . . .                      |      | 3.90      | "           | 66.67       |
| Goats . . . . .                          |      | 2.63      | "           | 9.00        |
| Sheep . . . . .                          |      | 5.61      | "           | 13.9        |

TABLE X

## Availability Imports etc. of Hides &amp; Skins during 1966-67

(a) Year 1966-67 (Cow Hides)

| (1)                                                  | (2)  | (3)       | (4)       | (5)         |
|------------------------------------------------------|------|-----------|-----------|-------------|
| <i>Exports</i>                                       |      |           |           |             |
| Cow calf E. I. . . . .                               | 1.25 | 8,54,369  | 10,67,961 | 1,53,16,170 |
| E. I. hides . . . . .                                | 0.33 | 53,99,220 | 17,81,743 | 4,89,94,609 |
| Kips and skins tanned . . . . .                      | 0.33 | 1,02,012  | 33,664    | 8,30,482    |
| Wet blue calf . . . . .                              | —    | —         | —         | —           |
| Wet blue hides . . . . .                             | 0.33 | 1,24,543  | 41,099    | 11,02,740   |
| Box & willow calf chrome . . . . .                   | 0.50 | 32,437    | 16,219    | 5,34,518    |
| Finished calf leather of vegetable tannage . . . . . | 0.75 | 48,849    | 36,637    | 5,75,626    |
| Other dressed & finished calf skins . . . . .        | 0.50 | 6,137     | 3,069     | 1,53,695    |
| Chrome upper . . . . .                               | 0.50 | 82,352    | 41,176    | 18,23,848   |
| Other chrome tanned leather . . . . .                | 0.50 | 2,94,545  | 1,47,273  | 50,03,217   |
| Bark tanned case hides . . . . .                     | 0.33 | 97,050    | 32,027    | 1,07,68     |
| Leather bovine equine origin . . . . .               | 0.5  | 891       | 446       | 8,629       |
| Finished leather nes . . . . .                       | 0.75 | 20,902    | 15,677    | 2,63,898    |
| TOTAL EXPORTS                                        |      |           | 32,77,866 |             |
| <i>Imports</i>                                       |      |           |           |             |
| Cattle hides . . . . .                               | 0.1  | 1,40,674  | 14,067    | 8,79,872    |
| Others . . . . .                                     | 0.1  | 4,26,080  | 42,608    | 37,77,312   |
| Calf & Kid skins . . . . .                           | 0.2  | 1,12,628  | 22,526    | 6,70,322    |
| TOTAL IMPORTS                                        |      |           | 79,201    |             |

(b) Year 1969-67 (Buffalo Skins &amp; Hides)

| (1)                          | (2)  | (3)       | (4)       | (5)         | (6) |
|------------------------------|------|-----------|-----------|-------------|-----|
| <i>Exports</i>               |      |           |           |             |     |
| E. I. calf . . . . .         | 0.1  | 21,85,925 | 21,85,925 | 3,01,25,679 |     |
| E.I. hides . . . . .         | 0.3  | 3,19,966  | 95,990    | 27,17,581   |     |
| Buff calf wet blue . . . . . | —    | —         | —         | —           |     |
| Buff hide wet blue . . . . . | —    | —         | —         | —           |     |
| Buff sole . . . . .          | 1/12 | 347       | 29        | 2,346       |     |
| TOTAL EXPORTS                |      |           | 22,81,944 |             |     |
| <i>Imports</i>               |      |           |           |             |     |
| Buff hides . . . . .         | 1/15 | 25,44,628 | 1,69,642  | 70,22,416   |     |
| TOTAL IMPORTS                |      |           | 1,69,642  |             |     |
| Availability                 |      |           |           |             |     |
| Imports . . . . .            |      |           | 1,69,642  |             |     |
| Exports . . . . .            |      |           | 22,81,944 |             |     |



## (c) Year 1966-67 (Goat Skins)

|                                                              | 1    | 2           | 3           | 4            | 5 |
|--------------------------------------------------------------|------|-------------|-------------|--------------|---|
| <i>Exports</i>                                               |      |             |             |              |   |
| E. I. tanned . . . . .                                       | 2.75 | 42,97,363   | 1,18,17,749 | 16,92,70,394 |   |
| Wet blue . . . . .                                           | 1.67 | 61,32,293   | 1,02,20,490 | 12,81,34,528 |   |
| Pickled . . . . .                                            | 1.10 | 4,12,355    | 4,53,591    | 74,70,345    |   |
| Raw salted . . . . .                                         | 0.90 | 1,05,31,027 | 94,77,924   | 13,26,24,044 |   |
| Raw cured . . . . .                                          | 2.00 | 1,31,820    | 2,63,640    | 2,20,78,666  |   |
| Hair on skins tanned . . . . .                               | —    | —           | 158         | 15,222       |   |
| Chrome and semi chrome goat<br>suedes . . . . .              | 4.0  | 6,188       | 24,752      | 3,97,919     |   |
| Goat lining . . . . .                                        | 4.0  | —           | —           | —            |   |
| Glazed kids . . . . .                                        | 5.0  | 125,439     | 1,27,195    | 19,88,277    |   |
| Goat kids finished from veg.<br>tanned leather nes . . . . . | 4.0  | 10,712      | 42,848      | 1,19,622     |   |
| Other leathers from goat kids<br>nes . . . . .               | 4.0  | 14,343      | 17,372      | 1,90,497     |   |
| Chamois leather . . . . .                                    | 5.0  | 11,626      | 8,130       | 28,239       |   |
| TOTAL EXPORTS                                                |      |             | 3,24,53,849 |              |   |
| <i>Imports</i>                                               |      |             |             |              |   |
| Goat skins pickled . . . . .                                 | 1.1  | 11,247      | 12,372      | 1,35,666     |   |
| Goat skins salted . . . . .                                  | 0.9  | 35,548      | 31,993      | 2,55,978     |   |
| Goat skins cured . . . . .                                   | 0.9  | 25,695      | 23,126      | 3,23,187     |   |
| TOTAL IMPORTS                                                |      |             | 67,491      |              |   |

## (d) Year 1966-67 (Sheep Skins)

| 1                                                               | 2    | 3               | 4           | 5                   |
|-----------------------------------------------------------------|------|-----------------|-------------|---------------------|
| <i>Exports</i>                                                  |      |                 |             |                     |
| E. I. tanned . . . . .                                          | 3.25 | 37,40,840       | 1,21,55,000 | 14,55,71,000        |
| Blue chrome . . . . .                                           | 2.00 | —               | —           | —                   |
| Sheep & lamb with wool, raw . . . . .                           | 1.00 | 2,500<br>22,924 | 25,424      | 24,906<br>32,98,145 |
| Sheep & lamb without wool, raw . . . . .                        | 2.5  | 15,394          | 38,485      | 5,20,792            |
| Sheep & lamb with wool tanned . . . . .                         | —    | —               | 1,648       | 2,01,634            |
| Semi chrome diaphragm leather . . . . .                         | 1.0  | 137             | 1,370       | 12,910              |
| Semi chrome garment suedes including grain finished . . . . .   | 5.0  | 3,371           | 16,855      | 3,57,541            |
| Bark tanned lining of sheep & lamb . . . . .                    | 4.0  | —               | —           | —                   |
| Sheep and lamb finished leather of vegetable tannages . . . . . | 4.0  | 7,965           | 31,860      | 3,55,404            |
| Chrome & Semi chrome sheep suedes . . . . .                     | 4.5  | 37,370          | 1,68,165    | 25,58,645           |
| Other leather of sheep and lamb skins . . . . .                 | 4.0  | 1,45,316        | 5,81,264    | 14,99,354           |
| Total Exports                                                   |      |                 | 1,30,30,880 |                     |
| <i>Imports</i>                                                  |      |                 |             |                     |
| Sheep and lamb with wool . . . . .                              | 0.25 | —               | 47,530      | 11,82,037           |
| Sheep and lamb without wool . . . . .                           | 0.33 | —               | 51,922      | 3,12,906            |
| Total Imports                                                   |      |                 | 99,452      |                     |

**Table XI**  
**Availability, Imports etc of Hides & Skins during 1967-68**  
**(a) Year 1967-68 (Cow Hides)**

| 1                                                                                  | 2    | 3         | 4                | 5           |
|------------------------------------------------------------------------------------|------|-----------|------------------|-------------|
| <i>Exports</i>                                                                     |      |           |                  |             |
| E. I. Cow calf . . . . .                                                           | 1.25 | 9,92,176  | 12,40,220        | 1,64,93,008 |
| E. I. hides . . . . .                                                              | 0.33 | 44,48,092 | 14,67,870        | 4,12,60,193 |
| E. I. Kipskins . . . . .                                                           | 0.33 | 17,606    | 5,810            | 1,77,900    |
| Wet blue cow calf . . . . .                                                        | 0.75 | 27,157    | 20,368           | 3,21,263    |
| Wet blue hides . . . . .                                                           | 0.33 | 47,912    | 15,811           | 4,39,109    |
| Box and willow . . . . .                                                           | 0.5  | 11,440    | 5,724            | 1,18,178    |
| Finished calf . . . . .                                                            | 0.75 | 13,605    | 10,204           | 87,424      |
| Leather of vegetable tannage-<br>Other dressed & finished calf-<br>skins . . . . . | 0.5  | 4,376     | 2,188            | 51,846      |
| Finished chrome & Semi-chrome<br>upper leather . . . . .                           | 0.5  | 37,936    | 18,968           | 6,23,481    |
| Chrome upper . . . . .                                                             | 0.5  | 49,615    | 24,808           | 9,79,018    |
| Other chrome tanned leather . . . . .                                              | 0.5  | 1,79,655  | 89,828           | 37,64,803   |
| Bark tanned case hides . . . . .                                                   | 0.33 | 45,444    | 14,997           | 6,89,704    |
| Leather bovine cattle equine<br>origin nes . . . . .                               | 0.5  | 309       | 155              | 1,820       |
| Finished leather nes . . . . .                                                     | 0.75 | 14,470    | 10,853           | 2,98,599    |
| <b>Total Exports</b>                                                               |      |           | <b>29,27,804</b> |             |
| <i>Imports</i>                                                                     |      |           |                  |             |
| Cattle hides . . . . .                                                             | 0.1  | 3,91,537  | 39,154           | 18,02,374   |
| Others . . . . .                                                                   | 0.1  | 5,05,213  | 50,521           | 23,61,354   |
| Calf & Kipskins . . . . .                                                          | 0.20 | 83,528    | 16,706           | 4,54,100    |
| <b>Total Exports</b>                                                               |      |           | <b>1,06,381</b>  |             |

**(b) Year 1967-68 (Buffalo Hides)**

| 1                             | 2    | 3                | 4                | 5           |
|-------------------------------|------|------------------|------------------|-------------|
| Buff calf E.I. . . . .        | 1.0  | 21,33,242        | 21,33,242        | 3,10,62,682 |
| E.I. buff hides . . . . .     | 0.3  | 2,50,044         | 75,013           | 22,04,760   |
| Buff Calf wet blue . . . . .  | 0.5  | 5,33,624         | 2,66,812         | 39,15,103   |
| Buff hides wet blue . . . . . | 0.33 | 1,173            | 571              | 22,493      |
| Buff hides . . . . .          | 1/12 | 1,495            | 125              | 16,612      |
| <b>TOTAL EXPORTS</b>          |      |                  | <b>24,75,763</b> |             |
| <i>Imports</i>                |      |                  |                  |             |
| Buffalo hides . . . . .       | 1/15 | 17,40,675        | 1,16,578         | 59,87,586   |
| <b>TOTAL IMPORTS</b>          |      |                  | <b>1,16,578</b>  |             |
| <b>Imports</b>                |      | <b>1,16,578</b>  |                  |             |
| <b>Exports</b>                |      | <b>24,75,763</b> |                  |             |

## (c) Year 1967-68 (Goat Skins)

| 1                                               | 2    | 3             | 4           | 5            |
|-------------------------------------------------|------|---------------|-------------|--------------|
| <i>Exports</i>                                  |      |               |             |              |
| E. I. tanned . . . . .                          | 2.75 | 36,53,478     | 1,00,47,065 | 12,40,24,082 |
| Wet blue . . . . .                              | 1.67 | 62,19,046     | 1,03,65,066 | 12,31,55,387 |
| Pickled . . . . .                               | 1.10 | 2,42,195      | 2,66,415    | 62,65,953    |
| Raw salted . . . . .                            | 0.90 | 63,66,715     | 57,30,044   | 6,12,36,183  |
| Raw cured . . . . .                             | 2.00 | 150<br>11,690 | 23,680      | 5,920        |
| Hair on skins . . . . .                         | —    | —             | —           | —            |
| Chrome & Semi-chrome goat suede                 | 4.0  | 13,140        | 52,560      | 8,40,500     |
| Goat lining . . . . .                           | 4.0  | —             | —           | —            |
| Glazed kid . . . . .                            | 5.0  | 16,603        | 83,015      | 13,32,844    |
| Goat kid finished veg. leather<br>nes . . . . . | 4.0  | —             | —           | —            |
| Other leathers from goat kid<br>nes . . . . .   | 4.0  | 18,644        | 74,576      | 3,45,920     |
| Chamois leather . . . . .                       | 5.0  | 108           | 540         | 8,340        |
|                                                 |      | Total Exports | 2,66,42,961 |              |
| <i>Imports</i>                                  |      |               |             |              |
| Goat skins pickled . . . . .                    | 1.1  | —             | —           | —            |
| Goat skins salted . . . . .                     | 0.9  | 16,265        | 14,639      | 1,21,208     |
| Goat skins cured . . . . .                      | 0.9  | 39,106        | 35,195      | 4,90,724     |
|                                                 |      | Total Imports | 49,834      |              |

## (d) Year 1967-68 (Sheep Skins)

| 1                                                               | 2    | 3         | 4                  | 5            |
|-----------------------------------------------------------------|------|-----------|--------------------|--------------|
| <i>Exports</i>                                                  |      |           |                    |              |
| E.I. tanned . . . . .                                           | 3.25 | 33,90,440 | 1,10,18,930        | 13,25,75,940 |
| Bluechrome . . . . .                                            | 2.00 | 1,72,434  | 3,44,868           | 46,92,678    |
| Sheep and lamb with wool . . . . .                              | 1.00 | 3,923     | 3,925              | 4,98,786     |
| Sheep and lamb with wool tanned . . . . .                       | (—)  | (—)       | 13,80              | 27,749       |
| Semi-chrome grain garment . . . . .                             | 5.0  | 8,555     | 42,775             | 9,47,151     |
| Semi-chrome diaphragm leather . . . . .                         | 1.0  | 9         | 90                 | 895          |
| Suede including grain finished . . . . .                        | 5.0  | 6,021     | 30,105             | 6,86,962     |
| Bark tanned lining of sheep and lamb skins . . . . .            | 4.0  | 21,590    | 36,360             | 6,70,124     |
| Sheep and lamb finished leather of vegetable tannages . . . . . | 4.0  | 5,302     | 21,208             | 1,32,970     |
| Chrome and Semi-chrome sheep suedes . . . . .                   | 4.5  | 14,218    | 63,981             | 15,97,212    |
| Total Exports . . . . .                                         |      |           | <u>1,24,84,291</u> |              |
| <i>Imports</i>                                                  |      |           |                    |              |
| Sheep and lamb with wool . . . . .                              | 0.25 | 45,493    | 11,373             | 88,184       |
| Sheep and lamb without wool . . . . .                           | 0.33 | 82,184    | 27,395             | 1,83,118     |
| Total Imports . . . . .                                         |      |           | <u>38,768</u>      |              |

TABLE XII

Availability, Imports etc. of Hides &amp; Skins during 1968-69

(A) Year 1968-69 (Cow Hides)

| 1                                                    | 2    | 3         | 4         | 5           |
|------------------------------------------------------|------|-----------|-----------|-------------|
| <i>Exports</i>                                       |      |           |           |             |
| E.I. calf . . . . .                                  | 1.25 | 12,10,394 | 15,24,180 | 1,93,36,834 |
| E.I. hides . . . . .                                 | 0.33 | 68,42,032 | 22,57,871 | 6,15,12,462 |
| E.I. Kipskins . . . . .                              | 0.33 | 21,913    | 7,731     | 1,99,745    |
| Wet blue calf . . . . .                              | 0.75 | 27,289    | 20,467    | 2,08,846    |
| Wet blue hides . . . . .                             | 0.33 | 1,35,969  | 44,870    | 8,87,414    |
| Bovine calf hides . . . . .                          | 0.33 | 92,854    | 30,642    | 7,58,119    |
| Calf and Kipskins . . . . .                          | 0.50 | 20,350    | 10,175    | 2,14,795    |
| Finished chrome and Semi-chrome upper . . . . .      | 0.5  | 33,422    | 15,711    | 2,24,252    |
| Finished calf leather of vegetable tannage . . . . . | 0.75 | 85,135    | 63,851    | 5,66,405    |
| Chrome upper . . . . .                               | 0.50 | 13,080    | 6,540     | 2,20,547    |
| Other chrome tanned leather . . . . .                | 0.50 | 1,62,231  | 81,116    | 25,29,217   |
| Bark tanned case hides . . . . .                     | 0.33 | 55,857    | 18,433    | 8,56,245    |
| Finished leather nes . . . . .                       | 0.75 | 1,58,221  | 1,18,666  | 23,42,081   |
| Total Exports                                        |      |           | 42,00,753 |             |
| <i>Imports</i>                                       |      |           |           |             |
| Cattle hides . . . . .                               | 0.10 | 6,10,808  | 61,081    | 23,36,980   |
| Others . . . . .                                     | 0.10 | 6,72,094  | 67,209    | 29,09,600   |
| Calf & Kipskins . . . . .                            | 0.20 | 28,351    | 5,670     | 1,06,656    |
| Total Imports                                        |      |           | 1,33,960  |             |

## (B) Year 1968-69 (Buffalo Hides)

| 1                           | 2             | 3         | 4         | 5                       |
|-----------------------------|---------------|-----------|-----------|-------------------------|
| <i>Exports</i>              |               |           |           |                         |
| Buff calf E.I. . . . .      | 1.0           | 22,98,522 | 22,98,522 | 3,38,71,84 <sup>6</sup> |
| Buff hides E.I. . . . .     | 0.3           | 5,51,925  | 1,65,577  | 56,05,796               |
| Buff calf Wet blue . . . .  | 0.5           | 5,83,419  | 2,91,710  | 37,53,091               |
| Buff hides Wet blue . . . . | 0.33          | 63,878    | 21,293    | 5,36,868                |
| Buff sole Wet blue . . . .  | 1/12          | 340       | 28        | 2,000                   |
|                             | Total Exports |           | 27,77,130 |                         |
| <i>Imports</i>              |               |           |           |                         |
| Buffalo hides . . . . .     | 1/15          | 28,67,068 | 1,91,138  | 1,06,74,803             |
| Imports                     |               | 1,91,138  |           |                         |
| Exports                     |               | 27,77,130 |           |                         |


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## (C) Year 1968-69 (Goat Skins)

| 1                                                                | 2    | 3         | 4           | 5            |
|------------------------------------------------------------------|------|-----------|-------------|--------------|
| <i>Exports</i>                                                   |      |           |             |              |
| E.I. tanned . . . . .                                            | 2.75 | 64,24,541 | 1,76,66,114 | 21,54,35,754 |
| Wet blue . . . . .                                               | 1.67 | 98,09,287 | 1,63,48,811 | 16,90,84,777 |
| Pickled . . . . .                                                | 1.10 | 4,67,513  | 5,14,264    | 47,13,516    |
| Raw salted . . . . .                                             | .90  | 42,72,800 | 38,45,520   | 3,82,78,703  |
| Raw cured . . . . .                                              | 2.00 | 51,965    | 1,03,930    | 8,72,485     |
| Hair on skins                                                    | —    | —         | —           | —            |
| Chrome & Semi-chrome goat<br>suede . . . . .                     | 4.0  | 5,677     | 22,708      | 5,78,276     |
| Goat lining . . . . .                                            | 4.0  | 8,333     | 33,332      | 1,52,563     |
| Glazed kid . . . . .                                             | 5.0  | 48,782    | 2,43,910    | 32,83,772    |
| Goat kid finished from vegetable<br>tanned leather nes . . . . . | 4.0  | 6,058     | 24,232      | 2,68,000     |
| Other leather from goat kid<br>nes . . . . .                     | 4.0  | 19,407    | 77,628      | 3,94,805     |
| Chamois leather . . . . .                                        | 5.0  | 5,250     | 26,250      | 4,44,472     |
| Total Exports                                                    |      |           | 3,89,06,699 |              |
| <i>Imports</i>                                                   |      |           |             |              |
| Goat sk'n pickled . . . . .                                      | 1.1  | 640       | 704         | 5,592        |
| Goat skin salted . . . . .                                       | 0.9  | 17,351    | 15,616      | 2,02,416     |
| Goat skin cured . . . . .                                        | 0.9  | 15,751    | 14,176      | 62,697       |
| Total Imports                                                    |      |           | 30,496      |              |



## (D) Year 1968-69 (Sheep Skins)

| 1                                                                    | 2             | 3         | 4           | 5            |
|----------------------------------------------------------------------|---------------|-----------|-------------|--------------|
| Exports                                                              |               |           |             |              |
| E.I. tanned . . . . .                                                | 3.25          | 46,17,615 | 1,50,07,249 | 15,92,99,991 |
| Blue chrome . . . . .                                                | 2.00          | 2,97,553  | 5,95,106    | 64,58,328.   |
| Sheep & lamb with wool . . . . .                                     | 1.00          | 1,291     | 1,291       | 1,67,03      |
| Sheep & lamb without wool . . . . .                                  | 2.5           | 16,379    | 41,448      | 2,63,542     |
|                                                                      |               | 700       |             | 14,784.      |
| Sheep & lamb with wool tanned                                        | —             | 40,237    | 40,237      | 3,94,940     |
| S/Cr. diaphragm leather . . . . .                                    | 10.0          | 297       | 2,970       | 37,638       |
| Suedes including grain finished                                      | 5.0           | 4,048     | 20,240      | 3,58,755     |
| Grain garment from sheep . . . . .                                   | 5.0           | 887       | 4,435       | 92,140.      |
| Bark tanned lining of sheep & lamb . . . . .                         | 4.0           | 3,993     | 15,972      | 1,20,747.    |
| Sheep and lamb finished leather of vegetable tannage n.e.s . . . . . | 4.0           | 3,277     | 13,108      | 1,04,411.    |
| Chrome & S/Cr. sheep suedes                                          | 4.5           | 13,606    | 61,227      | 14,85,261.   |
| Other leather of sheep and lamb skins . . . . .                      | 4.0           | 67,224    | 2,68,896    | 20,97,478.   |
| . . . . .                                                            | Total Exports |           | 1,60,72,179 |              |
| Imports                                                              |               |           |             |              |
| Sheep & lamb with wool . . . . .                                     | 0.25          | 1,997     | 627         | 3,600.       |
|                                                                      |               | 512       |             | 1,950        |
|                                                                      |               |           |             | 5,550        |
| Sheep & lamb without wool . . . . .                                  | 0.33          | 65,413    | 21,804      | 1,20,024     |
| . . . . .                                                            | Total Imports |           | 2,231       |              |

TABLE XIII

Availability, Imports etc. of Hides &amp; Skins during 1969-70

(A) Year 1969-70 (Cow Hides)

| 1                                                         | 2    | 3         | 4         | 5           | Average price<br>in Rs. |
|-----------------------------------------------------------|------|-----------|-----------|-------------|-------------------------|
| <i>Exports</i>                                            |      |           |           |             |                         |
| Other cattle hides, raw                                   | 0.33 | 1,38,377  | 45,664    | 10,54,898   | 23.10                   |
| Vegetable tanned<br>unfinished . . .                      | 1.25 | 9,71,155  | 12,13,943 | 1,68,85,115 | 18.91                   |
| Other cattle hides bark<br>tanned unfinished .            | 0.33 | 62,77,935 | 20,71,718 | 5,78,08,407 | 27.90                   |
| Kipskins tanned un-<br>finished . . .                     | 0.33 | 7,897     | 2,606     | 70,886      | 27.20                   |
| Cow calf chrom.<br>tanned unfinished .                    | 0.75 | 38,483    | 28,862    | 2,36,411    | 8.19                    |
| Other cattle hides<br>chrome tanned un-<br>finished . . . | 0.33 | 4,61,016  | 1,52,135  | 31,17,007   | 20.49                   |
| Finished chrome semi-<br>chrome upper leather             | 0.50 | 18,256    | 9,128     | 3,19,758    | 35.03                   |
| Finished calf leather of<br>vegetable tannage .           | 0.75 | 67,122    | 50,341    | 4,83,782    | 9.61                    |
| Other bovine and equine<br>hides tanned unfinished        | 0.50 | 8,821     | 4,410     | 2,35,171    | 53.33                   |
| Chrome uppers . . .                                       | 0.50 | 49,019    | 24,509    | 7,09,888    | 28.96                   |
| Other chrome tanned<br>leathers . . .                     | 0.50 | 2,24,474  | 1,12,237  | 45,08,189   | 40.17                   |
| Bark tanned case hides                                    | 0.33 | 30,240    | 9,979     | 4,06,322    | 40.72                   |
| Finished leather n.e.s.                                   | 0.75 | 55,172    | 41,379    | 9,04,862    | 21.87                   |
| Total Exports                                             |      |           | 27,66,911 |             |                         |
| <i>Imports</i>                                            |      |           |           |             |                         |
| Cattle hides . . .                                        | 0.10 | 5,40,694  | 54,069    | 21,03,939   | 38.91                   |
| Calf skins & Kipskins .                                   | 0.20 | 8,485     | 1,697     | 14,769      | 8.70                    |
| Others . . .                                              | 0.10 | 8,06,389  | 80,639    | 36,54,705   | 45.32                   |
| Total Imports                                             |      |           | 1,36,405  |             |                         |

## (B) Year 1969-70 (Buff Hides)

| (1)                                  | (2)  | (3)       | (4)                          | (5)                   | (6)   |
|--------------------------------------|------|-----------|------------------------------|-----------------------|-------|
| <i>Exports</i>                       |      |           |                              |                       |       |
| E.I. tanned calf skins .             | 1.0  | 21,49,895 | 21,49,895                    | 3,66,98,876           | 17.07 |
| E.I. hides including katai . . . . . | 0.3  | 3,85,094  | 1,15,528                     | 39,00,827             | 33.76 |
| Buff calf, wet blue .                | 0.5  | 9,26,382  | 4,63,191                     | 63,24,403             | 13.65 |
| Buff hides wet blue .                | 0.33 | 1,31,988  | 43,556                       | 12,16,189             | 27.92 |
| Buff sole . . . . .                  | 1/12 | 1,483     | 124                          | 11,008                | —     |
| Total Exports                        |      |           | 27,72,170 + 124<br>27,72,294 |                       |       |
| <i>Imports</i>                       |      |           |                              |                       |       |
| Buffalo hides . . . . .              | 1/15 | 25,92,670 | 1,72,845                     | 92,64,584             | 53.60 |
| Imports Exports                      |      |           |                              | 1,72,845<br>27,72,294 |       |

## (c) Year 1969-70 (Goat Skins)

| (1)                                       | (2)  | (3)         | (4)         | (5)          |
|-------------------------------------------|------|-------------|-------------|--------------|
| <i>Exports</i>                            |      |             |             |              |
| E.I. tanned . . . . .                     | 2.75 | 58,96,729   | 1,62,16,006 | 22,83,98,740 |
| Wet blue . . . . .                        | 1.67 | 1,08,91,016 | 1,81,51,694 | 24,95,36,767 |
| Pickled . . . . .                         | 1.10 | 9,40,410    | 10,34,451   | 1,44,10,073  |
| Raw salted . . . . .                      | 0.90 | 51,26,278   | 46,13,650   | 5,84,78,356  |
| Raw cured . . . . .                       | 2.0  | 20,332      |             | 4,21,125     |
|                                           |      |             | 54,790      |              |
| Hair on skins . . . . .                   |      | 7,63        |             | 1,11,783     |
| Chrome & Semi-chrome goat suede .         | 4.0  | 2,541       | 10,164      | 2,03,498     |
| Goat lining . . . . .                     | 4.0  | 4,934       | 19,736      | 1,43,917     |
| Glazed kid . . . . .                      | 5.0  | 81,140      | 4,05,700    | 63,44,378    |
| Goat kid finished from veg. leather nes . | 4.0  | 1,314       | 5,26        | 62,498       |
| Other leather from goat kid nes .         | 4.0  | 1,616       | 6,464       | 36,348       |
| Chamois leather . . . . .                 | 5.0  | 1,602       | 8,010       | 78,012       |
| Total Exports                             |      |             | 4,05,29,921 |              |
| <i>Imports</i>                            |      |             |             |              |
| Goat skins pickled . . . . .              | 1.1  | 13,297      | 14,627      | 1,86,018     |
| Goat skins salted . . . . .               | 0.9  | 25,064      | 22,558      | 1,12,325     |
| Goat skins cured . . . . .                | 0.9  | 42,739      | 38,465      | 2,80,607     |
| Total Imports                             |      |             | 75,650      |              |

## (D) Year 1969-70 (Sheep Skins)

| (1)                                                            | (2)  | (3)       | (4)         | (5)          | (6)    |
|----------------------------------------------------------------|------|-----------|-------------|--------------|--------|
| <i>Exports</i>                                                 |      |           |             |              |        |
| E.I. tanned . . .                                              | 3.25 | 38,64,924 | 1,25,61,003 | 15,30,42,506 | 12.18  |
| Blue chrome . . .                                              | 2.0  | 7,33,898  | 14,67,796   | 1,15,31,025  | 7.86   |
| Sheep and lamb with wool, raw . . .                            | 1.0  | 1,682     | 1,682       | 2,04,743     | 121.73 |
| Sheep and lamb without wool raw . . .                          | 2.5  | 60,382    | 1,50,955    | 10,09,132    | 6.68   |
| Sheep and lamb skins with wool tanned . . .                    | —    | —         | 1,63,923    | 22,46,925    | 13.71  |
| Semi chrome diaphragm leather . . .                            | 1.0  | 21        | 210         | 2,170        | —      |
| Suedes including grain finished . . .                          | 5.0  | 3,754     | 18,770      | 3,72,958     | 19.87  |
| Bark tanned twing of sheep and lamb skins . . .                | 4.0  | 8,294     | 33,176      | 3,14,856     | 9.49   |
| Sheep and lamb finished leather of vegetable tannage nes . . . | 4.0  | 4,715     | 18,860      | 4,66,259     | 24.72  |
| Chrome and semi chrome sheep suedes . . .                      | 4.5  | 22,607    | 1,01,732    | 26,03,288    | 25.59  |
| Other leather of sheep and lamb skins . . .                    | 4.0  | 1,28,334  | 5,13,336    | 35,51,873    | 6.92   |
| Total Exports                                                  |      |           | 1,50,31,443 |              |        |
| <i>Imports</i>                                                 |      |           |             |              |        |
| Sheep and lamb skins with wool . . .                           | 0.25 | 43,830    | 10,958      | 83,553       | 7.63   |
| Sheep and lamb skins without wool . . .                        | 0.33 | 2,22,415  | 74,105      | 3,00,718     | 4.06   |
| Total Imports                                                  |      |           | 85,063      |              |        |

TABLE XIV

(A) Year 1970-71 (Cow Hides)

Availability, Imports etc. of Hides &amp; Skins During 1970-71

| (1)                                                    | (2)  | (3)       | (4)       | (5)         | Average price<br>in Rs. |
|--------------------------------------------------------|------|-----------|-----------|-------------|-------------------------|
| <i>Exports</i>                                         |      |           |           |             |                         |
| Other cattle hides, raw                                | 0.30 | 10,007    | 3,002     | 71,720      | 23.91                   |
| Veg. tanned unfinished                                 | 1.25 | 12,34,260 | 15,42,825 | 1,88,74,985 | 12.23                   |
| calf skin & kipskins,<br>raw                           | 0.25 | 45,675    | 11,419    | 1,79,260    | 15.70                   |
| Bark tanned unfinished                                 | 0.33 | 59,22,241 | 19,54,340 | 5,54,29,577 | 28.08                   |
| Kipskins, tanned unfinished                            | 0.33 | 861       | 269       | 7,860       | 29.0                    |
| Cow calf chrome tanned<br>unfinished                   | 0.75 | 43,778    | 32,834    | 5,03,737    | 15.35                   |
| Other cattle hides chrome<br>tanned unfinished         | 0.33 | 7,67,916  | 2,53,412  | 56,59,961   | 22.11                   |
| Finished chrome semi<br>chrome upper leather           | 0.50 | 10,728    | 5,364     | 1,64,059    | 30.62                   |
| Finished calf leather of<br>veg. tannage               | 0.75 | 25,643    | 19,232    | 2,12,544    | 11.07                   |
| Leather of other bovine<br>cattle and equine<br>origin | 0.5  | 46,221    | 23,111    | 6,32,977    | 27.4                    |
| Other chrome tanned<br>leather                         | 0.5  | 3,44,820  | 1,72,410  | 46,24,050   | 26.58                   |
| Bark tanned case hides                                 | 0.33 | 80,559    | 26,854    | 7,58,208    | 28.18                   |
| Hide tanned nes un-<br>finished                        | 0.5  | 2,720     | 1,360     | 19,500      | 14.34                   |
| Finished leather nes                                   | 0.75 | 85,279    | 63,959    | 17,16,689   | 26.83                   |
| Total Exports                                          |      |           | 41,10,391 |             |                         |
| <i>Imports</i>                                         |      |           |           |             |                         |
| Cattle hides                                           | 0.1  | 4,81,286  | 48,129    | 24,21,921   | 50.0                    |
| Others                                                 | 0.1  | 2,46,674  | 24,667    | 12,08,859   | 49.0                    |
| Total Imports                                          |      |           | 72,796    |             |                         |
| Availability                                           | .    | .         | 19.84     | millions    |                         |
| Imports                                                | .    | .         | 0.07      | "           |                         |
| Total                                                  | .    | .         | 19.91     | "           |                         |
| Exports                                                | .    | .         | 4.11      | "           |                         |
| Domestic consumption                                   | .    | .         | 15.80     | "           |                         |

## (B) Year 1970-71 (Buff Calf Skins)

| (1)                        | (2)  | (3)       | (4)                         | (5)         | (6)   |
|----------------------------|------|-----------|-----------------------------|-------------|-------|
| <i>Exports</i>             |      |           |                             |             |       |
| E.I. tanned calf skins     | 1.0  | 21,28,870 | 21,28,870                   | 2,95,26,849 | 13.87 |
| E.I. hides including katai | 0.30 | 1,85,856  | 55,757                      | 16,30,330   | 29.24 |
| Buff calf wet blue         | 0.5  | 57,62,468 | 2,81,234                    | 32,46,447   | 11.54 |
| Buff sole                  | 1/12 | 332       | 28                          | 2,423       | —     |
| Buff hides wet blue        | 0.33 | 66,862    | 22,064                      | 7,11,013    | 32.22 |
| Total Exports              |      |           | 24,87,925 + 28<br>24,87,953 |             |       |
| <i>Imports</i>             |      |           |                             |             |       |
| Buffalo hides              | 1/15 | 30,13,748 | 2,00,917                    | 1,06,09,207 | 52.74 |
| Total Imports              |      |           | 2,00,917                    |             |       |
| Availability               |      |           | 7.87                        | millions    |       |
| Imports                    |      |           | 0.20                        | ,,          |       |
| Total                      |      |           | 8.07                        | ,,          |       |
| Exports                    |      |           | 2.49                        | ,,          |       |
| Domestic consumption       |      |           | 6.58                        | ,,          |       |

## (C) Year 1970-71 (Goat Skins)

| (1)                     | (2)  | (3)         | (4)         | (5)          | (6)   |
|-------------------------|------|-------------|-------------|--------------|-------|
| <i>Exports</i>          |      |             |             |              |       |
| E.I. tanned             | 2.75 | 63,74,138   | 1,74,21,305 | 20,28,96,073 | 11.66 |
| Wet blue                | 1.67 | 1,17,37,171 | 1,95,61,850 | 22,03,25,039 | 11.26 |
| Pickled                 | 1.10 | 7,01,729    | 7,71,902    | 78,30,643    | 10.14 |
| Raw salted              | 0.90 | 30,80,236   | 27,72,212   | 2,69,90,105  | 9.74  |
| Rew cured               | 2.00 | 44,277      | 88,554      | 8,64,765     | 9.77  |
| Hair on skins           |      |             | 14          | 812          | 58.0  |
| Chrome and              |      |             |             |              |       |
| Semi-chrome             | 4.0  | 484         | 1,936       | 34,872       | 18.0  |
| goat suede              |      |             |             |              |       |
| Goat lining             | 4.0  | 1,578       | 6,312       | 86,477       | 13.70 |
| Glazed kid              | 5.0  | 61,055      | 3,05,275    | 49,01,261    | 16.07 |
| Goat kid finished from  | 4.0  | 15,339      | 61,596      | 8,02,813     | 13.00 |
| Veg.                    |      |             |             |              |       |
| leather n.e.s.          |      |             |             |              |       |
| Other leather from goat | 4.0  | 54,083      | 2,16,332    | 6,33,964     | 2.94  |
| kid n.e.s.              |      |             |             |              |       |
| Total Exports           |      |             | 4,12,07,288 |              |       |
| <i>Imports</i>          |      |             |             |              |       |
| Goat skins              |      |             |             |              |       |
| Goat skins pickled      | 1.1  | 2,500       | 2,750       | 10,020       | 3.65  |
| Salted                  | 0.9  | 27,026      | 24,323      | 1,54,419     | 6.35  |
| Cured                   | 0.9  | 2,789       | 2,510       | 11,289       | 4.50  |
| Total Imports           |      |             | 29,583      |              |       |
| Availability            |      |             | 45.29       |              |       |
| Imports                 |      |             | 0.03        |              |       |
| Total                   |      |             | 45.32       |              |       |
| Exports                 |      |             | 41.21       |              |       |
| Domestic consumption    |      |             | 4.11        |              |       |

## (D) Year 1970-71 (Sheep Skins)

| (1)                                                         | (2)  | (3)       | (4)         | (5)          | (6)   |
|-------------------------------------------------------------|------|-----------|-------------|--------------|-------|
| <i>Exports</i>                                              |      |           |             |              |       |
| E.I. tanned                                                 | 3.45 | 34,75,353 | 1,12,54,897 | 13,56,52,357 | 12.09 |
| Blue chrome                                                 | 2.00 | 6,12,281  | 12,24,562   | 1,45,15,864  | 11.05 |
| Sheep and lamb with wool                                    | 1.0  | 215       | 215         | 13,200       | 61.4  |
| Sheep and lamb without wool                                 | 2.5  | 8,162     | 20,405      | 2,40,404     | 11.29 |
| S/chrome diaphragm leather                                  | 10   | 282       | 88,676      | 2,820        | 31.44 |
| Sulce including grain finished                              | 5    | 779       | 3,895       | 90,642       | 23.27 |
| Bark tanned lining of sheep & lamb skin                     | 4    | 11,268    | 45,672      | 3,50,612     | 7.77  |
| Sheep and lamb finished leather of vegetable tannage n.e.s. | 4    | 100       | 400         | 2,304        | 5.76  |
| Chrome & chrome sheep edes.                                 | 4.5  | 2,472     | 11,124      | 2,29,174     | 20.60 |
| Other leather of sheep & lamb skins                         | 4    | 19,921    | 79,684      | 4,63,778     | 5.82  |
| Total Exports                                               |      |           | 1,26,83,074 |              |       |
| <i>Imports</i>                                              |      |           |             |              |       |
| Sheep & lamb with wool                                      | 0.25 | 4,048     | 1,006       | 10,656       | 10.65 |
| sheep & lamb without wool                                   | 0.33 | 62,552    | 27,851      | 1,34,724     | 6.46  |
| Total Imports                                               |      |           | 21,857      |              |       |
| Availability                                                |      |           | 20.50       |              |       |
| Imports                                                     |      |           | 0.02        |              |       |
| Total                                                       |      |           | 20.92       |              |       |
| Exports                                                     |      |           | 12.68       |              |       |
| Domestic consumption                                        |      |           | 8.24        |              |       |

STATEMENT—I

Variety wise Exports of Leather and Leather Manufactures

| Item                                                        | Unit | 1968-69 |       |                          | 1969-70 |       |                          | 1970-71 |       |                          | 1971-72 |       |                          |
|-------------------------------------------------------------|------|---------|-------|--------------------------|---------|-------|--------------------------|---------|-------|--------------------------|---------|-------|--------------------------|
|                                                             |      | Qty.    | Value | Unit value (Rs. per kg.) | Qty.    | Value | Unit value (Rs. per kg.) | Qty.    | Value | Unit value (Rs. per kg.) | Qty.    | Value | Unit value (Rs. per kg.) |
| 1. E.L. tanned hides and skins . . . Mill kg.               |      | 21.9    | 49.55 | 22.62                    | 19.6    | 49.76 | 25.39                    | 19.6    | 44.75 | 22.83                    | 25.7    | 64.27 | 25.01                    |
| 2. Finished leather . . . "                                 |      | 0.7     | 1.63  | 23.28                    | 0.8     | 2.13  | 26.62                    | 0.7     | 1.54  | 22.00                    | 1.7     | 3.56  | 20.94                    |
| 3. Chrome tanned . . . "                                    |      | 10.9    | 18.10 | 16.61                    | 13.2    | 27.20 | 20.61                    | 13.8    | 24.50 | 17.75                    | 14.4    | 21.77 | 15.12                    |
| 4. Leather miscellaneous . Val.                             |      | ..      | 2,74  | ..                       | ..      | 1.44  | ..                       | ..      | 80    | ..                       | ..      | 55    | ..                       |
| 5. Footwear of leather . Lakh prs.                          |      | 61      | 7.10  | ..                       | 60      | 7.03  | ..                       | 68      | 9.09  | ..                       | 74      | 8.58  | ..                       |
| 6. Leather mfms . . Val.                                    |      | ..      | 67    | ..                       | ..      | 1,01  | ..                       | ..      | 59    | ..                       | ..      | 62    | ..                       |
| Total of Leather and Leather Mfms. (incl. footwear) . . . " |      | ..      | 79.77 | ..                       | ..      | 88.57 | ..                       | ..      | 81.27 | ..                       | ..      | 99.35 | ..                       |

Source D.G.C.I. & S.



## STATEMENT II

## Country-Wise Exports of East India Tanned Hides &amp; Skins

Qty. : Lakh Kg.  
Value : Rs. in Lakhs

| Region                                                 | Country | 1969-70 |       | 1970-71 |       | 1971-72 |       |
|--------------------------------------------------------|---------|---------|-------|---------|-------|---------|-------|
|                                                        |         | Qty.    | Val.  | Qty.    | Val.  | Qty.    | Val.  |
| TOTAL                                                  |         | 196     | 49,76 | 196     | 44,75 | 257     | 64,27 |
| <i>E.C.M. Countries</i>                                |         | 27      | 9,53  | 37      | 12,11 | 72      | 26,87 |
| 1. Belgium                                             |         | 3       | 62    | 6       | 1,63  | 9       | 2,90  |
| 2. France                                              |         | 10      | 2,97  | 14      | 4,06  | 20      | 5,82  |
| 3. West Germany                                        |         | 4       | 1,59  | 5       | 4,79  | 12      | 5,08  |
| 4. Italy                                               |         | 8       | 3,64  | 10      | 3,87  | 28      | 12,13 |
| 5. Netherlands                                         |         | 2       | 71    | 2       | 76    | 3       | 94    |
| <i>East European<br/>(Rupee Payment)<br/>Countries</i> |         | 45      | 16,84 | 37      | 11,33 | 47      | 13,02 |
| 1. Bulgaria                                            |         | 3       | 1,04  | 3       | 5     | 5       | 1,40  |
| 2. Czechoslovakia                                      |         | 5       | 2,06  | 2       | 1,05  | 3       | 1,14  |
| 3. East Germany<br>(GDP)                               |         | 10      | 3,69  | 6       | 1,77  | 4       | 1,161 |
| 4. Hungary                                             |         | 4       | 1,24  | 2       | 90    | 3       | 1,40  |
| 5. Poland                                              |         | 1       | 3     | 0.7     | 29    | 0.9     | 39    |
| 6. Rumania                                             |         | 0.1     | 4     | ..      | ..    | 0.2     | 5     |
| 7. USSR                                                |         | 2       | 59    | 8       | 127   | 22      | 3,72  |
| 8. Yugoslavia                                          |         | 20      | 8,15  | 17      | 600   | 9       | 3,31  |
| <i>Other Countries</i>                                 |         |         |       |         |       |         |       |
| 1. U.K.                                                |         | 100     | 15,13 | 41      | 901   | 50      | 10,97 |
| 2. U.S.A.                                              |         | 14      | 3,58  | 9       | 215   | 9       | 1,80  |
| 3. Japan                                               |         | 9       | 3,66  | 11      | 409   | 10      | 3,65  |

Source : D.G.C.I. &amp; S.

## STATEMENT III

## COUNTRY-WISE EXPORTS OF CHROME TANNED HIDES &amp; SKINS

Qty. Lakh Kg.  
Value : Rs. Lakhs

| Region/Country                                             | 1969-70    |              | 1970-71    |              | 1971-72    |              |
|------------------------------------------------------------|------------|--------------|------------|--------------|------------|--------------|
|                                                            | Qty.       | Val.         | Qty.       | Val.         | Qty.       | Val.         |
| <b>TOTAL . . .</b>                                         | <b>132</b> | <b>27.20</b> | <b>138</b> | <b>24.50</b> | <b>144</b> | <b>21.77</b> |
| <b>E.C.M. Countries .</b>                                  | <b>11</b>  | <b>1.42</b>  | <b>4</b>   | <b>45</b>    | <b>23</b>  | <b>3.23</b>  |
| 1. Belgium .                                               | Negl.      | Negl.        | 0.2        | 4            | 1          | 16           |
| 2. France .                                                | 2          | 27           | 0.6        | 9            | 6          | 38           |
| 3. West Germany                                            | 1          | 27           | 0.6        | 8            | 1          | 25           |
| 4. Italy . .                                               | 7          | 80           | 3          | 24           | 14         | 142          |
| 5. Netherlands .                                           | 0.9        | 8            | 0.2        | 3            | 1          | 2            |
| <b>East European<br/>(Rupee Payment)<br/>Countries . .</b> | <b>109</b> | <b>26.40</b> | <b>129</b> | <b>23.20</b> | <b>110</b> | <b>17.55</b> |
| 1. Bulgaria .                                              | 1          | 12           | 5          | 42           | 12         | 1,15         |
| 2. Czechoslovakia                                          | 7          | 172          | 11         | 222          | 8          | 1,52         |
| 3. East Germany<br>(GDR) . .                               | 6          | 108          | 10         | 161          | 5          | 87           |
| 4. Hungary .                                               | 0.2        | 1            | Negl.      | Negl.        | 0.04       | 2            |
| 5. Poland .                                                | 4          | 102          | 5          | 84           | 4          | 65           |
| 6. Rumania .                                               | 4          | 101          | 4          | 112          | 1          | 21           |
| 7. U.S.S.R. .                                              | 83         | 18,99        | 90         | 16,75        | 79         | 12,96        |
| 8. Yugoslavia .                                            | 4          | 45           | 4          | 24           | 1          | 17           |
| <b>Other Countries</b>                                     |            |              |            |              |            |              |
| 1. U.K. . .                                                | 5          | 65           | 3          | 47           | 6          | 84           |
| 2. U.S.A. .                                                | 1          | 14           | 2          | 8            | 1          | 16           |
| 3. Japan . .                                               | 0.1        | 1            | 0.2        | 8            | 1          | 27           |

Source : D.G.C.I. &amp; S., Calcutta

## STATEMENT IV

## COUNTRY-WISE EXPORTS OF LEATHER FOOTWEAR

Qty. : Lakh Pairs  
Value : Rs. in Lakhs

| Region/Country                                               | 1969-70 |       | 1970-71 |       | 1971-72 |      |
|--------------------------------------------------------------|---------|-------|---------|-------|---------|------|
|                                                              | Qty.    | Val.  | Qty.    | Value | Qty.    | Val. |
| TOTAL . . .                                                  | 60      | 703   | 68      | 909   | 74      | 858  |
| <i>E.C.M. Countries</i> .                                    | 0.23    | 2.23  | 10.7    | 93    | 1.6     | 15   |
| 1. Belgium .                                                 | 0.03    | 0.3   | Negl.   | Negl. | 0.1     | 0.5  |
| 2. France .                                                  | Negl.   | Negl. | 0.04    | 0.3   | 0.2     | 1    |
| 3. West Germany                                              | 0.11    | 1     | 0.70    | 5     | 0.7     | 7    |
| 4. Italy . .                                                 | 0.06    | 1     | 0.16    | 2     | 0.2     | 2    |
| 5. Netherlands                                               | 0.04    | 0.4   | 0.16    | 2     | 0.4     | 4    |
| <i>East European<br/>(Rupee Payment)<br/>Countries</i> . . . | 10.29   | 302   | 14.13   | 465   | 14      | 336  |
| 1. Bulgaria .                                                | ..      | ..    | 0.20    | 3     | ..      | ..   |
| 2. Czechoslovakia                                            | 0.43    | 5     | 0.02    | 1     | ..      | ..   |
| 3. East Germany<br>(GDR) .                                   | 0.61    | 9     | 0.17    | 3     | ..      | ..   |
| 4. Hungary .                                                 | ..      | ..    | 0.05    | 1     | ..      | ..   |
| 5. Poland .                                                  | 0.08    | 1     | ..      | ..    | ..      | ..   |
| 6. Rumania .                                                 | ..      | ..    | ..      | ..    | ..      | ..   |
| 7. U.S.S.R. .                                                | 9       | 287   | 14      | 456   | 14      | 336  |
| 8. Yugoslavia .                                              | 0.03    | 0.31  | 0.08    | 1     | ..      | ..   |
| <i>Other Countries</i>                                       |         |       |         |       |         |      |
| 1. U.K. .                                                    | 5       | 31    | 7       | 45    | 8       | 53   |
| 2. U.S.A. .                                                  | 25      | 185   | 27      | 214   | 31      | 247  |
| 3. Japan .                                                   | 0.2     | 1     | 0.1     | 1     | 0.1     | 1    |
| 4. Canada .                                                  | 5       | 40    | 3       | 23    | 5       | 40   |
| 5. Australia .                                               | 3       | 27    | 2       | 23    | 6       | 53   |
| 6. Nepal .                                                   | 3       | 35    | 2       | 22    | 2       | 17   |

Source: D.G.C.I. &amp; S.

## STATEMENT V

EXPORTS OF LEATHER AND LEATHER MANUFACTURES  
(EXCLUDING FOOTWEAR) TO MAIN MARKETS

(Value in Rs.)

| Country                             | 1969-70 | 1970-71 | 1971-72 |
|-------------------------------------|---------|---------|---------|
| U.K. . . . .                        | 17,15   | 15,66   | 20,02   |
| U.S.S.R. . . . .                    | 19,58   | 18,05   | 16,69   |
| Yugoslavia . . . . .                | 8,66    | 6,28    | 3,51    |
| German Dem. Republic . . . . .      | 2,28    | 3,41    | 2,51    |
| Italy . . . . .                     | ..      | 4,29    | 14,01   |
| France . . . . .                    | 3,35    | 4,20    | 6,98    |
| Japan . . . . .                     | 3,38    | 4,30    | 4,16    |
| TOTAL . . . . .                     | 81,54   | 72,18   | 90,77   |
| Share of E.C.M. Countries . . . . . | 11,69   | 13,06   | 30,72   |
| East European Countries . . . . .   | 41,77   | 34,94   | 31,42   |

सत्यमेव जयते

## ANNEXURE A-I

## TARIFF CONCESSION UNDER GSP FOR BUFFALO CALF SKINS (VEGETABLE TANNED)

(Figures in Lakhs)

| Countries           | B.T.N.<br>41-02B<br>R.I.T.C. 6113012 | Tariff<br>Concession<br>under<br>Kennedy<br>Round |        | Exports from India |                   | Tariff<br>Concess-<br>ion under<br>G.S.P. |        | Remarks                                                                       |
|---------------------|--------------------------------------|---------------------------------------------------|--------|--------------------|-------------------|-------------------------------------------|--------|-------------------------------------------------------------------------------|
|                     |                                      | Q. Kg.                                            | V. Rs. | 1968-69<br>Q. Kg.  | 1969-70<br>V. Rs. | 1970-71<br>Q. kg.                         | V. Rs. |                                                                               |
| E.C.M.              | .                                    | .                                                 | .      | .                  | .                 | .                                         | .      | Govt. of India con-<br>tinued to move<br>the E.E.C. to abo-<br>lish the duty. |
| Belgium             | .                                    | .                                                 | .      | .                  | .                 | 0.01                                      | 0.2    |                                                                               |
| W. Germany          | .                                    | .                                                 | .      | .                  | .                 | 0.04                                      | 0.82   |                                                                               |
| France              | .                                    | .                                                 | .      | .                  | Neg.              | 0.01                                      | 0.13   |                                                                               |
| Italy               | .                                    | .                                                 | .      | .                  | 1.51              | 2.50                                      | 41.36  |                                                                               |
| Netherlands         | .                                    | .                                                 | .      | .                  | Neg.              | .                                         | .      |                                                                               |
| TOTAL               |                                      | 4.70                                              | 86.04  | 1.51               | 28.11             | 2.56                                      | 42.43  |                                                                               |
| <i>EFTA</i>         |                                      |                                                   |        |                    |                   |                                           |        |                                                                               |
| U.K.                | .                                    | .                                                 | .      | .                  | .                 | 13.76                                     | 164.08 | Free                                                                          |
| Denmark             | .                                    | .                                                 | .      | .                  | .                 | .                                         | .      | 7.5%                                                                          |
| Sweden              | .                                    | .                                                 | .      | .                  | .                 | .                                         | .      | 6%                                                                            |
| TOTAL               |                                      | 17.10                                             | 235.60 | 13.33              | 210.40            | 13.76                                     | 164.08 | Good Scope.                                                                   |
| <i>Other Europe</i> |                                      |                                                   |        |                    |                   |                                           |        |                                                                               |
| Spain               | .                                    | .                                                 | .      | .                  | 0.01              | .                                         | .      |                                                                               |

| <i>ECAFE</i>         |   |   |   |     |       |        |       |        |                              |
|----------------------|---|---|---|-----|-------|--------|-------|--------|------------------------------|
| Japan                | . | . | . | 15% | ..    | ..     | ..    | ..     | 7.5%<br>Good Scope           |
| Australia            | . | . | . | .   | 0.10  | 1.14   | 0.13  | 2.64   | 0.05 0.97 Free               |
| New Zealand          | . | . | . | .   | Neg.  | 0.06   | ..    | ..     | 20%<br>Good Scope            |
| TOTAL                |   |   |   |     |       |        |       |        |                              |
|                      |   |   |   |     | 0.10  | 1.20   | 0.13  | 2.64   | 0.05 0.97                    |
| <i>North America</i> |   |   |   |     |       |        |       |        |                              |
| U.S.A.               | . | . | . | 5%  | 0.49  | 5.11   | 0.39  | 5.73   | 0.37 4.40 Free<br>Good Scope |
| Others               | . | . | . | .   | 0.60  | 10.77  | 6.26  | 119.88 | 4.55 83.39                   |
| GRAND TOTAL          |   |   |   |     |       |        |       |        |                              |
|                      |   |   |   |     | 22.99 | 338.72 | 21.50 | 366.98 | 21.29 295.27                 |

ANNEXURE A-2

TARIFF CONCESSION UNDER GSP FOR COW CALF SKINS (VEGETABLE TANNED)

(Figures in Lakhs)

| B.T.No. 49'caB<br>R.J.T. Cs.: 6113014                             | Tariff<br>Conces-<br>sion under<br>Kennedy<br>Round | Exports from India |                   |        |                   | Tariff<br>Conces-<br>sion under<br>G.S.P. | Remarks           |
|-------------------------------------------------------------------|-----------------------------------------------------|--------------------|-------------------|--------|-------------------|-------------------------------------------|-------------------|
|                                                                   |                                                     | Q. Kg.             | 1968-69<br>V. Rs. | Q. Kg. | 1969-70<br>V. Rs. | Q. Kg.                                    | 1970-71<br>V. Rs. |
| E.C.M.<br>Belgium<br>W. Germany<br>France<br>Italy<br>Netherlands |                                                     | Neg.               | 0.05              | Neg.   | 0.12              | ..                                        | ..                |
|                                                                   |                                                     | 0.04               | 0.41              | Neg.   | 0.06              | 0.07                                      | 1.08              |
|                                                                   | 8%                                                  | 0.02               | 0.10              | Neg.   | Neg.              | 0.01                                      | 0.09              |
|                                                                   |                                                     | 0.17               | 3.07              | 0.10   | 2.13              | 0.01                                      | 0.10              |
|                                                                   |                                                     | ..                 | ..                | ..     | ..                | 0.01                                      | 0.10              |
| TOTAL                                                             |                                                     | 0.23               | 3.63              | 0.10   | 2.31              | 0.10                                      | 1.37              |
| E.F.T.A.<br>U.K.<br>Denmark<br>Sweden                             | Free                                                | 11.75              | 185.84            | 9.27   | 160.29            | 10.70                                     | 161.94            |
|                                                                   | 7.5%                                                | ..                 | ..                | ..     | ..                | ..                                        | 7.5%              |
|                                                                   | 6%                                                  | ..                 | ..                | 0.03   | 0.16              | ..                                        | 6%                |
|                                                                   | TOTAL                                               | 11.75              | 185.84            | 9.30   | 160.45            | 10.70                                     | 161.94            |

E.E.C. may be re-  
quested to drop the  
duty on this item.

8%

| <i>ECAFE</i>  |   |   |   |     |       |        |      |        |                           |
|---------------|---|---|---|-----|-------|--------|------|--------|---------------------------|
| Japan         | . | . | . | 15% | ..    | ..     | ..   | ..     | 7.5% Good Scope           |
| Australia     | . | . | . | .   | ..    | 0.01   | 0.24 | 0.06   | 0.80 Free Do              |
| New Zealand   | . | . | . | .   | Neg.  | 0.05   | ..   | 0.02   | 0.32 20%                  |
| TOTAL         |   |   |   |     |       |        |      |        |                           |
|               |   |   |   |     | Neg.  | 0.05   | 0.03 | 0.58   | 1.12                      |
| North America |   |   |   |     |       |        |      |        |                           |
| U.S.A.        | . | . | . | 5%  | 0.18  | 3.25   | 0.13 | 2.62   | Neg. 0.04 Free Good Scope |
| Others        | . | . | . | .   | 0.03  | 0.60   | 0.15 | 2.89   | 1.46                      |
| GRAND TOTAL   |   |   |   |     |       |        |      |        |                           |
|               |   |   |   |     | 12.19 | 193.37 | 9.71 | 168.85 | 12.34 188.75              |



## ANNEXURE 4-3

## TARIFF CONCESSION UNDER GSP FOR OTHER CATTLE HIDES (BARK TANNED)

(Figures in lakhs)

| B.T.N. 41·02 A<br>R.I.T.C. 6114002 |                | Countries | Tariff                                    | Exports from India |        |                   |        | Tariff            | Remarks |                                 |
|------------------------------------|----------------|-----------|-------------------------------------------|--------------------|--------|-------------------|--------|-------------------|---------|---------------------------------|
|                                    |                |           | Conces-<br>sion under<br>Kennedy<br>Round | 1968-69<br>Q. Kg.  | V. Rs. | 1969-70<br>Q. Kg. | V. Rs. | 1970-71<br>Q. Kg. |         | Conces-<br>sion under<br>G.S.P. |
| <i>E.C.M.</i>                      |                |           |                                           |                    |        |                   |        |                   |         |                                 |
|                                    | Belgium        | .         | .                                         | Neg.               | Neg.   | ..                | ..     | ..                | ..      |                                 |
|                                    | W. Germany     | .         | .                                         | 0·01               | 0·18   | 0·03              | 0·29   | 0·01              | 0·12    |                                 |
|                                    | France         |           | Nil.                                      | 0·02               | 0·17   | Neg               | 0·04   | ..                | ..      |                                 |
|                                    | Italy          | .         | .                                         | 0·01               | 0·06   | 0·07              | 0·68   | 0·05              | 0·43    |                                 |
|                                    | Netherlands    | .         | .                                         | ..                 | ..     | 0·12              | 0·78   | ..                | ..      |                                 |
| TOTAL                              |                |           | .                                         | 0·04               | 0·41   | 0·22              | 1·79   | 0·06              | 0·55    |                                 |
| <i>EFTA</i>                        |                |           |                                           |                    |        |                   |        |                   |         |                                 |
|                                    | U.K.           | .         | .                                         | 66·99              | 596·37 | 62·15             | 573·72 | 58·41             | 546·16  | Free                            |
|                                    | Denmark        | .         | .                                         | ..                 | ..     | ..                | ..     | ..                | ..      | 7·5%                            |
|                                    | Sweden         | .         | .                                         | ..                 | ..     | 0·02              | 0·08   | ..                | ..      | 6%                              |
| TOTAL                              |                |           |                                           | 66·99              | 596·37 | 62·17             | 573·80 | 58·41             | 546·16  |                                 |
| <i>Other Europe</i>                |                |           |                                           |                    |        |                   |        |                   |         |                                 |
|                                    | Spain          | .         | .                                         | ..                 | ..     | ..                | ..     | 0·02              | 0·19    |                                 |
|                                    | Irish Republic | .         | .                                         | 0·04               | 0·29   | 0·03              | 0·20   | 0·03              | 0·19    |                                 |
| TOTAL                              |                |           |                                           | 0·04               | 0·29   | 0·03              | 0·20   | 0·05              | 0·38    |                                 |

| <i>E.C.A.F.E.</i>    |   |   |     | Good scope for export. |        |       |        |
|----------------------|---|---|-----|------------------------|--------|-------|--------|
| Japan                | . | . | 15% | ..                     | ..     | ..    | 7.5%   |
| Australia            | . | . | .   | ..                     | 0.03   | 0.20  | ..     |
| New Zealand          | . | . | .   | ..                     | ..     | ..    | 20%    |
| TOTAL                |   |   |     | ..                     | 0.05   | 0.35  | 0.16   |
| <i>North America</i> |   |   |     | Good scope for export. |        |       |        |
| U.S.A.               | . | . | 5%  | Neg.                   | 0.09   | 0.01  | 0.21   |
| Canada               | . | . | .   | 0.01                   | 0.09   | ..    | ..     |
| TOTAL                |   |   |     | 0.01                   | 0.18   | 0.01  | 0.21   |
| Others               | . | . | .   | 1.56                   | 19.87  | 0.40  | 2.44   |
| GRAND TOTAL          |   |   |     | 68.64                  | 617.12 | 62.88 | 578.79 |
|                      |   |   |     |                        |        | 59.23 | 534.37 |

## ANNEXURE A-4

TARIFF CONCESSION UNDER G.S.P. FOR BUFFALO HIDES INCLUDING KATAI (VEGETABLE TANNED)  
(Figures in lakhs)

| B. T. N. 41-02 B<br>R.I.T.C. 6114006 | Tariff<br>Concession<br>under<br>Kennedy<br>Round | Exports from India |                   |        |                   | Tariff<br>Concession<br>under<br>G.S.P. | Remarks                                                                           |
|--------------------------------------|---------------------------------------------------|--------------------|-------------------|--------|-------------------|-----------------------------------------|-----------------------------------------------------------------------------------|
| Countries                            | 1968-69<br>Q. Kg.                                 | V. Rs.             | 1969-70<br>Q. Kg. | V. Rs. | 1970-71<br>Q. Kg. | V. Rs.                                  |                                                                                   |
| E.C.M.                               |                                                   |                    |                   |        |                   |                                         |                                                                                   |
| Belgium . . . . .                    | ..                                                | ..                 | ..                | ..     | ..                | ..                                      | Govt. of India could<br>move the E.E.C. to<br>abolish the tariff<br>on this item. |
| West Germany . . . . .               | Neg.                                              | 0-04               | ..                | ..     | ..                | ..                                      |                                                                                   |
| France . . . . .                     | ..                                                | ..                 | ..                | ..     | ..                | ..                                      |                                                                                   |
| Italy . . . . .                      | 0-01                                              | 0-09               | ..                | ..     | ..                | ..                                      |                                                                                   |
| Netherlands . . . . .                | ..                                                | ..                 | ..                | ..     | ..                | ..                                      |                                                                                   |
| TOTAL                                |                                                   | 0-01               | 0-13              | ..     | ..                | ..                                      |                                                                                   |
| E.F.T.A.                             |                                                   |                    |                   |        |                   |                                         |                                                                                   |
| U. K. . . . .                        | Free                                              | 0-32               | 3-12              | 0-13   | 1-82              | 10-06                                   | 0-43 Free                                                                         |
| Denmark . . . . .                    | 7-5%                                              | ..                 | ..                | ..     | ..                | ..                                      | 7-5% Good Scope                                                                   |
| Sweden . . . . .                     | 6%                                                | ..                 | ..                | 0-06   | 0-38              | ..                                      | 6%                                                                                |
| TOTAL                                |                                                   | 0-32               | 3-12              | 0-19   | 2-20              | 10-06                                   | 0-43                                                                              |

## E.C.A.F.E.

|             |    |    |      |      |    |              |            |
|-------------|----|----|------|------|----|--------------|------------|
| Japan       | .. | .. | ..   | ..   | .. | 7.5%         | Good Scope |
| Australia   | .. | .. | 0.02 | 0.15 | .. | 10%          |            |
| New Zealand | .. | .. | ..   | ..   | .. | Not included |            |

## Total

|    |    |      |      |    |    |  |  |
|----|----|------|------|----|----|--|--|
| .. | .. | 0.02 | 0.15 | .. | .. |  |  |
|----|----|------|------|----|----|--|--|

## North America

|        |    |      |       |      |       |      |       |      |            |
|--------|----|------|-------|------|-------|------|-------|------|------------|
| U.S.A. | .. | 5.17 | 52.59 | 3.51 | 35.58 | 1.77 | 15.29 | Free | Good Scope |
| Canada | .. | ..   | ..    | ..   | ..    | 0.03 | 0.38  |      |            |

## Total

|      |       |      |       |      |       |  |  |  |  |
|------|-------|------|-------|------|-------|--|--|--|--|
| 5.17 | 52.59 | 3.51 | 35.58 | 1.80 | 15.69 |  |  |  |  |
|------|-------|------|-------|------|-------|--|--|--|--|

## Others

|      |      |      |      |      |      |  |  |  |  |
|------|------|------|------|------|------|--|--|--|--|
| 0.02 | 0.21 | 0.13 | 1.07 | Neg. | 0.01 |  |  |  |  |
|------|------|------|------|------|------|--|--|--|--|

## GRAND TOTAL

|      |       |      |       |      |       |  |  |  |  |
|------|-------|------|-------|------|-------|--|--|--|--|
| 5.52 | 56.05 | 3.85 | 39.00 | 1.86 | 16.13 |  |  |  |  |
|------|-------|------|-------|------|-------|--|--|--|--|

## ANNEXURE—5

## TARIFF CONCESSION UNDER G.S.P. FOR SHEEP AND LAMB SKINS (VEGETABLE TANNED)

(Figures in Lakhs)

| B.T.N. 41'03A<br>R.I.T.C. 6119112 | Tariff<br>Concession<br>under<br>Kennedy<br>Round | Exports from India       |                          |                          |        | Tariff<br>Concession<br>under<br>1970-71<br>G.S.P. | Remarks |            |
|-----------------------------------|---------------------------------------------------|--------------------------|--------------------------|--------------------------|--------|----------------------------------------------------|---------|------------|
|                                   |                                                   | 1968-69<br>Q. Kg. V. Rs. | 1969-70<br>Q. Kg. V. Rs. | 1970-71<br>Q. Kg. V. Rs. |        |                                                    |         |            |
| <i>E.C.M.</i>                     |                                                   |                          |                          |                          |        |                                                    |         |            |
| Belgium                           | .                                                 | 1'26                     | 38'58                    | 0'29                     | 7'27   | 1'53                                               | 51'47   | } Free     |
| West Germany                      | .                                                 | 1'05                     | 35'42                    | 0'68                     | 26'99  | 0'63                                               | 28'56   |            |
| France                            | .                                                 | 9'87                     | 270'74                   | 3'19                     | 93'84  | 4'97                                               | 156'95  |            |
| Italy                             | .                                                 | 5'89                     | 207'95                   | 2'88                     | 152'21 | 2'32                                               | 122'68  |            |
| Netherlands                       | .                                                 | 1'46                     | 52'45                    | 1'45                     | 65'45  | 1'51                                               | 60'71   |            |
| TOTAL                             |                                                   | 17'53                    | 605'14                   | 8'49                     | 345'76 | 10'96                                              | 420'37  |            |
| <i>E.F.T.A.</i>                   |                                                   |                          |                          |                          |        |                                                    |         |            |
| U. K.                             | .                                                 | 11'20                    | 414'70                   | 8'37                     | 333'60 | 6'93                                               | 282'03  | Free       |
| Denmark                           | .                                                 | 0'42                     | 12'24                    | 0'80                     | 25'13  | 0'04                                               | 1'55    | 7'5%       |
| Sweden                            | .                                                 | 0'06                     | 1'91                     | 0'02                     | 0'71   | 0'01                                               | 0'12    | 6%         |
| TOTAL                             |                                                   | 11'68                    | 428'85                   | 9'19                     | 359'64 | 6'98                                               | 283'70  | Good Scope |

*Other Europe*

| Spain . . . . .       | 0.01 | 0.14   | 0.05 | 1.02   | ..   | ..                      |
|-----------------------|------|--------|------|--------|------|-------------------------|
| <b>E C A F E</b>      |      |        |      |        |      |                         |
| Japan . . . . .       | 7.50 | 258.43 | 6.92 | 299.16 | 7.22 | 308.23 3.75% Good Scope |
| Australia . . . . .   | 0.03 | 0.83   | 0.37 | 11.68  | 0.15 | 3.93 10%                |
| New Zealand . . . . . | 0.82 | 23.98  | 0.82 | 27.61  | 0.75 | 20.93 Free              |

**TOTAL**

|      |        |      |        |      |        |
|------|--------|------|--------|------|--------|
| 8.36 | 283.24 | 8.11 | 338.65 | 8.16 | 335.08 |
|------|--------|------|--------|------|--------|

*North America*

|                    |       |         |       |         |       |                       |
|--------------------|-------|---------|-------|---------|-------|-----------------------|
| U. S. A. . . . .   | 1.20  | 37.55   | 1.84  | 57.14   | 0.96  | 29.29 Free Good Scope |
| Others . . . . .   | 7.41  | 238.08  | 10.97 | 428.21  | 7.69  | 288.08                |
| <b>GRAND TOTAL</b> | 46.18 | 1593.00 | 38.65 | 1530.42 | 34.75 | 1356.52               |

\*Likely to be accorded duty-free treatment.

## ANNEXURE A-6

## TARIFF CONCESSION UNDER G S P FOR GOAT AND KID SKINS (BARK TANNED)

(Figures in lakhs)

| B.T.N. 41'04 A<br>R.I.T.C. 6119201 | Countries | Tariff<br>concession<br>under<br>Kennedy<br>Round | Exports from India |         |         |        | Tariff<br>concession<br>under<br>G.S.P. | Remarks |                    |
|------------------------------------|-----------|---------------------------------------------------|--------------------|---------|---------|--------|-----------------------------------------|---------|--------------------|
|                                    |           |                                                   | 1968-69            |         | 1969-70 |        |                                         |         | 1970-71            |
|                                    |           |                                                   | Q. Kg.             | V. Rs.  | Q. Kg.  | V. Rs. | Q. Kg.                                  | V. Rs.  |                    |
| <i>E.C.M.</i>                      |           |                                                   |                    |         |         |        |                                         |         |                    |
| Belgium                            | .         | .                                                 | 3.28               | 86.19   | 2.26    | 54.20  | 4.16                                    | 111.22  | } Free             |
| W. Germany                         | .         | .                                                 | 9.07               | 309.00  | 3.29    | 131.49 | 4.35                                    | 148.74  |                    |
| France                             | .         | .                                                 | 9.91               | 293.29  | 6.42    | 202.67 | 9.00                                    | 248.96  |                    |
| Italy                              | .         | .                                                 | 10.53              | 461.15  | 3.83    | 181.53 | 5.41                                    | 222.37  |                    |
| Netherland                         | .         | .                                                 | 0.11               | 3.53    | 0.18    | 4.39   | 0.40                                    | 15.61   |                    |
| TOTAL                              |           |                                                   | 32.90              | 1153.16 | 15.98   | 574.28 | 23.32                                   | 746.90  |                    |
| <i>EFTA</i>                        |           |                                                   |                    |         |         |        |                                         |         |                    |
| U. K                               | .         | .                                                 | 8.07               | 240.86  | 7.05    | 232.43 | 8.35                                    | 281.03  | Free               |
| Denmark                            | .         | .                                                 | 0.02               | 0.79    | 0.06    | 1.81   | ..                                      | ..      | 7.5%*              |
| Norway                             | .         | .                                                 | ..                 | ..      | ..      | ..     | 0.01                                    | 0.22    | Kr. 1-7<br>per Kg. |
| Sweden                             | .         | .                                                 | ..                 | ..      | ..      | ..     | ..                                      | ..      | 6%                 |
| TOTAL                              |           |                                                   | 8.09               | 241.65  | 7.11    | 234.24 | 8.36                                    | 281.25  |                    |

Good Scope





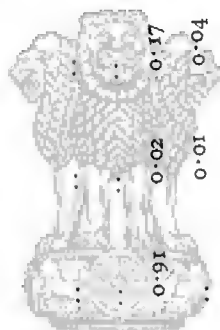
ANNEXURE B-1  
TARIFF CONCESSION UNDER G S P FOR BULFALO CALF SKINS (CHROME TANNED)  
(Figures in lakhs)

| B.T.N. 41.02<br>R.I.T.C. 6113011<br>Countries | Tariff concession under Kennedy Round |        | Exports from India 1969-70 |         | Tariff concession under 1970-71 G.S.P. |        | Remarks                                               |
|-----------------------------------------------|---------------------------------------|--------|----------------------------|---------|----------------------------------------|--------|-------------------------------------------------------|
|                                               | Q. Kg.                                | V. Rs. | Q. Kg.                     | Va. Rs. | Q. Kg.                                 | V. Rs. |                                                       |
| E.C.M.                                        |                                       |        |                            |         |                                        |        |                                                       |
| Belgium                                       | 0.01                                  | 0.06   | ..                         | ..      | 0.04                                   | 0.37   | E.E.C. may be requested to drop the duty on the item. |
| W. Germany                                    | Neg.                                  | 0.02   | ..                         | ..      | ..                                     | ..     |                                                       |
| France                                        | 0.05                                  | 0.36   | Neg.                       | 0.01    | ..                                     | ..     |                                                       |
| Italy                                         | 2.43                                  | 15.86  | 3.59                       | 24.93   | 1.44                                   | 7.33   |                                                       |
| Netherlands                                   | 0.02                                  | 0.19   | 0.02                       | 0.11    | 0.02                                   | 0.03   |                                                       |
| TOTAL                                         | 2.51                                  | 16.49  | 3.61                       | 25.05   | 1.50                                   | 7.73   |                                                       |
| E.F.T.A.                                      |                                       |        |                            |         |                                        |        |                                                       |
| U. K.                                         | 2.05                                  | 12.33  | 1.67                       | 12.06   | 0.50                                   | 3.69   | Free                                                  |
| Denmark                                       | ..                                    | ..     | ..                         | ..      | ..                                     | ..     | 7.5%                                                  |
| Ireland                                       | ..                                    | ..     | ..                         | ..      | ..                                     | ..     | ..                                                    |
| Norway                                        | ..                                    | ..     | ..                         | ..      | ..                                     | ..     | Kr. 1.7 per Kg.                                       |
| Sweden                                        | 0.06                                  | 0.39   | 0.1                        | 0.54    | ..                                     | ..     | 6%                                                    |
| TOTAL                                         | 2.11                                  | 12.72  | 1.77                       | 12.60   | 0.50                                   | 3.69   |                                                       |



ANNEXURE B-2  
TARIFF CONCESSION UNDER G.S.P. FOR COW CALF SKINS (CHROME TANNED)  
(Figures in lakhs)

| B.T.N. 41'02<br>R.I.T.C. 6113013 | Tariff concession under Kennedy Round |       | Exports from India |       | Tariff concession under G.S.P. |       | Remarks                                  |
|----------------------------------|---------------------------------------|-------|--------------------|-------|--------------------------------|-------|------------------------------------------|
|                                  | Q. Kg.                                | V Rs. | Q. Kg.             | V Rs. | 1970-71<br>Q. Kg.              | V Rs. |                                          |
| Countries                        |                                       |       |                    |       |                                |       |                                          |
| E.C.M.                           |                                       |       |                    |       |                                |       |                                          |
| Belgium                          | ..                                    | ..    | ..                 | ..    | ..                             | ..    | E.E.C. may be requested to make it free. |
| West Germany                     | ..                                    | ..    | ..                 | ..    | 0.01                           | 0.18  |                                          |
| France                           | 0.10                                  | 0.91  | 0.02               | 0.17  | ..                             | ..    |                                          |
| Italy                            | ..                                    | ..    | 0.01               | 0.04  | Neg.                           | Neg.  |                                          |
| Netherlands                      | ..                                    | ..    | 0.01               | 0.04  | Neg.                           | Neg.  |                                          |
| TOTAL                            | 0.11                                  | 1.01  | 0.30               | 1.83  | 0.01                           | 0.18  |                                          |
| E.F.T.A.                         |                                       |       |                    |       |                                |       |                                          |
| U. K.                            | 0.14                                  | 0.89  | 0.09               | 0.53  | ..                             | ..    | Free                                     |
| Sweden                           | ..                                    | ..    | ..                 | ..    | 0.25                           | 3.02  |                                          |
| TOTAL                            | 0.14                                  | 0.89  | 0.09               | 0.53  | 0.25                           | 3.02  |                                          |



*Other Europe*

Spain

. . . . .

*EC AFE*

Australia

. . . . .

New Zealand

. . . . .

TOTAL

. . . . .

*North America*

U.S.A.

. . . . . 5%

Free

Canada

. . . . .

TOTAL

. . . . .

SUB-TOTAL

. . . . .

*Eastern Europe*

Bulgaria

. . . . . 1.83

Czechoslovakia

. . . . .

G.D.R.

. . . . .

Hungary

. . . . .

Poland

. . . . .

Romania

. . . . .

U.S.S.R.

. . . . .

Yugoslavia

. . . . .

TOTAL

. . . . . 1.83

GRAND TOTAL

. . . . . 5.03

## ANNEXURE B-3

## TARIFF CONCESSION UNDER G S P FOR OTHER CATTLE HIDES (CHROME TANNED)

(Figures in Lakhs)

|                                     | B.T.N. 41.02(A)<br>R.I.T.C. 6114003 | Tariff<br>Concession<br>under<br>Kennedy<br>Round | Exports from India |        |         |        | Tariff<br>Concession<br>under<br>G.S.P. | Remarks |                                                  |
|-------------------------------------|-------------------------------------|---------------------------------------------------|--------------------|--------|---------|--------|-----------------------------------------|---------|--------------------------------------------------|
|                                     |                                     |                                                   | 1968-69            |        | 1969-70 |        |                                         |         |                                                  |
|                                     |                                     |                                                   | Q. Kg.             | V. Rs. | Q. Kg.  | V. Rs. | Q. Kg.                                  | V. Rs.  |                                                  |
| <i>E.C.M.</i>                       |                                     |                                                   |                    |        |         |        |                                         |         |                                                  |
| Belgium                             | }                                   | 8%                                                | 0 01               | 0 20   | 0 05    | 0 70   | 0 12                                    | 1 56    | E.E.C. may be re-<br>quested to make it<br>free. |
| W. Germany                          |                                     | 0 20                                              | 1 77               | 0 46   | 3 45    | ..     | ..                                      | 8%      |                                                  |
| France                              |                                     | 0 72                                              | 4 17               | 0 59   | 3 33    | 0 07   | 0 79                                    | ..      |                                                  |
| Italy                               |                                     | 0 15                                              | 0 82               | 0 79   | 3 69    | ..     | ..                                      | ..      |                                                  |
| Netherlands                         |                                     |                                                   |                    |        |         |        |                                         |         |                                                  |
| TOTAL                               |                                     |                                                   | 1 08               | 6 76   | 1 89    | 13 17  | 0 19                                    | 2 35    |                                                  |
| <i>E.F.T.A.</i>                     |                                     |                                                   |                    |        |         |        |                                         |         |                                                  |
| U.K.                                |                                     | Free                                              | 0 16               | 0 94   | 0 48    | 3 19   | 0 98                                    | 5 53    | Free                                             |
| Sweden                              |                                     |                                                   | ..                 | ..     | 1 49    | 8 97   | 0 95                                    | 5 25    |                                                  |
| TOTAL                               |                                     |                                                   | 0 16               | 0 94   | 1 97    | 12 16  | 1 93                                    | 10 78   |                                                  |
| <i>Other Asian &amp; Oceanian :</i> |                                     |                                                   |                    |        |         |        |                                         |         |                                                  |
| S. Yemen P. Rp.                     |                                     |                                                   | 0 07               | 0 68   | 0 04    | 0 28   | 0 04                                    | 0 29    |                                                  |
| <i>E.C.A.F.E.</i>                   |                                     |                                                   |                    |        |         |        |                                         |         |                                                  |
| Australia                           |                                     |                                                   | 0 5                | 0 3    | ..      | ..     | ..                                      | ..      |                                                  |
| New Zealand                         |                                     |                                                   | ..                 | ..     | ..      | ..     | ..                                      | ..      |                                                  |
| Hong Kong                           |                                     |                                                   | 0 1                | 0 12   | 0 14    | 55     | ..                                      | ..      |                                                  |
| TOTAL                               |                                     |                                                   | 0 06               | 0 46   | 0 14    | 1 55   | ..                                      | ..      |                                                  |

E.E.C. may be requested to make it free.

8%

*North America*

|           | 5% |   | 0.17 | 1.3   | 0.01 | 0.15  | Good Scope |
|-----------|----|---|------|-------|------|-------|------------|
| U.S.A.    | .  | . | ..   | ..    | 0.04 | 0.65  |            |
| Canada    | .  | . | ..   | ..    | ..   | ..    |            |
| TOTAL     | .  | . | 0.17 | 1.34  | 0.05 | 0.80  |            |
| OTHERS    | .  | . | 0.03 | 0.13  | 0.03 | 0.18  |            |
| SUB-TOTAL | .  | . | 1.36 | 28.63 | 2.24 | 14.40 |            |

*Eastern Europe*

|                |   |   |      |       |      |       |  |
|----------------|---|---|------|-------|------|-------|--|
| Bulgaria       | . | . | ..   | ..    | 4.10 | 33.63 |  |
| Czechoslovakia | . | . | ..   | ..    | ..   | ..    |  |
| G.D.R.         | . | . | 0.09 | 0.67  | ..   | ..    |  |
| Hungary        | . | . | ..   | ..    | ..   | ..    |  |
| Poland         | . | . | ..   | ..    | ..   | ..    |  |
| Rumania        | . | . | ..   | ..    | 0.17 | 1.35  |  |
| U.S.S.R.       | . | . | ..   | ..    | 0.11 | 0.59  |  |
| Yugoslavia     | . | . | 0.30 | 1.86  | 1.06 | 6.63  |  |
| TOTAL          | . | . | 0.39 | 2.53  | 5.44 | 42.20 |  |
| GRAND TOTAL    | . | . | 1.06 | 31.17 | 7.68 | 56.60 |  |



## ANNEXURE B-4

## TARIFF CONCESSION UNDER GSP FOR BUFFALO HIDES INCLUDING KATAI (CHROME TANNED)

(Figures in lakhs)

| B.T.N.: 41.02 (B)<br>R.L.T.C. 6114005 | Tariff<br>Concession | Exports from India |        |         |        | Tariff<br>Concession<br>under | Remarks           |
|---------------------------------------|----------------------|--------------------|--------|---------|--------|-------------------------------|-------------------|
|                                       |                      | 1968-69            |        | 1969-70 |        |                               |                   |
|                                       |                      | Q. Kg.             | V. Rs. | Q. Kg.  | V. Rs. |                               |                   |
| Round                                 |                      |                    |        |         |        |                               |                   |
| <i>E.C.M.</i>                         |                      |                    |        |         |        |                               |                   |
| Belgium                               | .                    | .                  | .      | .       | .      | .                             | .                 |
| W. Germany                            | .                    | .                  | .      | Neg.    | 0.03   | .                             | .                 |
| France                                | .                    | .                  | .      | Neg.    | 0.03   | .                             | .                 |
| Italy                                 | .                    | 8%                 | 0.39   | 2.94    | 1.04   | 0.10                          | 0.76 8%           |
| Netherlands                           | .                    | .                  | .      | .       | Neg.   | 0.04                          | .                 |
| TOTAL                                 | .                    | 0.39               | 2.94   | 1.04    | 8.91   | 0.10                          | 0.76              |
| <i>E.F.T.A</i>                        |                      |                    |        |         |        |                               |                   |
| U.K.                                  | .                    | Not included       | 0.01   | 0.07    | .      | 0.08                          | 0.73 Not Included |
| Sweden                                | .                    | .                  | .      | .       | .      | .                             | .                 |
| TOTAL                                 | .                    | .                  | 0.01   | 0.07    | .      | 0.08                          | 0.73              |
| <i>Other Europe</i>                   |                      |                    |        |         |        |                               |                   |
| Spain                                 | .                    | .                  | .      | .       | 0.01   | 0.04                          | .                 |
| <i>E.C.A.F.E.</i>                     |                      |                    |        |         |        |                               |                   |

[illegible]

|                       |   |   |      |      |    |    |      |
|-----------------------|---|---|------|------|----|----|------|
| S. Yemeni P. Republic | : | : | Neg. | 0.02 | .. | .. | 0.01 |
| Belreim               | : | : | Neg. | 0.02 | .. | .. | 0.01 |
| <hr/>                 |   |   |      |      |    |    |      |
| TOTAL                 | : | : | Neg. | 0.03 | .. | .. | 0.01 |

| U.S.A.<br>Canada | . | . | . | 5%: | 0.24 | 2.32 | 0.10 | 1.91  | 0.30 | 4.71 | Free |
|------------------|---|---|---|-----|------|------|------|-------|------|------|------|
| TOTAL            | . | . | . | .   | 0.24 | 2.32 | 0.10 | 1.91  | 0.30 | 4.71 |      |
| SUB-TOTAL        | . | . | . | .   | 0.64 | 5.37 | 1.21 | 11.27 | 0.48 | 6.21 |      |

|                          | 0-90      | 0-18      | 0-89      |
|--------------------------|-----------|-----------|-----------|
| Bulgaria . . . . .       | . . . . . | . . . . . | . . . . . |
| Czechoslovakia . . . . . | . . . . . | . . . . . | . . . . . |
| G.D.R. . . . .           | . . . . . | . . . . . | . . . . . |
| Hungary . . . . .        | . . . . . | . . . . . | . . . . . |
| Poland . . . . .         | . . . . . | . . . . . | . . . . . |
| Roumania . . . . .       | . . . . . | . . . . . | . . . . . |
| U.S.S.R. . . . .         | . . . . . | . . . . . | . . . . . |
| Yugoslavia . . . . .     | . . . . . | . . . . . | . . . . . |

Good Scope although difficult for us to increase our exports because of local demand.

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ANNEXURE B-5

TARIFF CONCESSION UNDER GSP FOR SHEEP AND LAMB SKINS (CHROME TANNED)

(Figures in Lakhs)

| B.T.N.: 41.03(B)<br>R.I.T.C. 6119111                    | Tariff<br>Concession<br>under<br>Kennedy<br>Round |         | Exports from India |       |         |       | Tariff<br>Concession<br>under<br>G.S.P. |                       | Remarks                                       |
|---------------------------------------------------------|---------------------------------------------------|---------|--------------------|-------|---------|-------|-----------------------------------------|-----------------------|-----------------------------------------------|
|                                                         | 1968-69                                           |         | 1969-70            |       | 1970-71 |       |                                         |                       |                                               |
|                                                         | Q.Kg.                                             | V.Rs.   | Q.Kg.              | V.Rs. | Q.Kg.   | V.Rs. |                                         |                       |                                               |
| <b>E.C.M.</b>                                           |                                                   |         |                    |       |         |       |                                         |                       |                                               |
| Belgium<br>W. Germany<br>France<br>Italy<br>Netherlands | {<br>{<br>{<br>{<br>{                             | 0.01    | 0.14               | Neg.  | 0.05    | 0.03  | 0.52                                    | {<br>{<br>{<br>{<br>{ | E.E.C. may be re-<br>quested to make it free. |
|                                                         |                                                   | 0.03    | 0.66               | 0.02  | 0.46    | 0.02  | 0.51                                    |                       |                                               |
|                                                         |                                                   | 3% 0.96 | 17.54              | 0.58  | 9.17    | 0.19  | 4.07                                    |                       |                                               |
|                                                         |                                                   | 0.03    | 0.53               | 0.02  | 0.63    | 0.08  | 1.34                                    |                       |                                               |
|                                                         |                                                   | Neg.    | 0.51               | Neg.  | 0.03    | Neg.  | 0.01                                    |                       |                                               |
| TOTAL                                                   | 1.03                                              | 18.88   | 0.62               | 10.34 | 0.32    | 6.45  |                                         |                       |                                               |
| <b>EFTA</b>                                             |                                                   |         |                    |       |         |       |                                         |                       |                                               |
| U.K.                                                    | Free                                              | 1.06    | 29.51              | 0.66  | 12.83   | 1.06  | 31.62                                   | Free                  |                                               |
| Sweden                                                  |                                                   | ..      | ..                 | ..    | ..      | ..    | ..                                      | ..                    |                                               |
| Denmark                                                 |                                                   | ..      | ..                 | 0.01  | ..      | ..    | ..                                      | ..                    |                                               |
| TOTAL                                                   | 1.06                                              | 22.51   | 0.67               | 12.94 | 1.06    | 31.62 |                                         |                       |                                               |
| <b>Other Europe</b>                                     |                                                   |         |                    |       |         |       |                                         |                       |                                               |
| Spain                                                   | ..                                                | ..      | 0.80               | 12.54 | 0.22    | 5.41  |                                         |                       |                                               |
| <b>ECAFE.</b>                                           |                                                   |         |                    |       |         |       |                                         |                       |                                               |
| Australia                                               |                                                   | ..      | ..                 | ..    | 0.01    | 0.16  | ..                                      |                       |                                               |
| Thailand                                                |                                                   | 0.07    | ..                 | ..    | ..      | ..    | ..                                      |                       |                                               |
| New Zealand                                             |                                                   | 1.08    | Neg.               | 0.02  | ..      | ..    | ..                                      |                       |                                               |
| Japan                                                   | 7.5%                                              | 0.16    | 3.82               | 1.43  | 0.23    | 6.98  | 3.75%                                   | Good Scope            |                                               |

E.E.C. may be reqes  
3% ted to make it free.

|                       | ..   | ..    | ..   | ..     | 0'01 | 0'11   |
|-----------------------|------|-------|------|--------|------|--------|
| Malaysia              | ..   | ..    | ..   | ..     | 0'01 | 0'11   |
| Ceylon                | Neg. | 0'07  | Neg. | 0'03   | ..   | ..     |
| Singapore             | Neg. | 0'05  | ..   | ..     | ..   | ..     |
| TOTAL                 | 0'19 | 5'09  | 0'06 | 1'48   | 0'25 | 7'25   |
| <i>North America</i>  |      |       |      |        |      |        |
| U.S.A.                | Neg. | 0'01  | 0'22 | 3'51   | ..   | ..     |
| Canada                | ..   | ..    | ..   | ..     | ..   | ..     |
| TOTAL                 | Neg. | 0'01  | 0'22 | 3'51   | ..   | ..     |
| Others                | ..   | ..    | ..   | ..     | Neg. | 0'01   |
| SUB-TOTAL             | 2'28 | 53'49 | 2'37 | 40'81  | 1'85 | 50'74  |
| <i>Eastern Europe</i> |      |       |      |        |      |        |
| Bulgaria              | Neg. | Neg.  | 0'89 | 6'75   | 0'05 | 0'83   |
| Czechoslovakia        | 0'19 | 3'64  | 0'11 | 2'19   | 0'07 | 1'07   |
| G.D.R.                | 0'25 | 1'97  | 0'77 | 6'24   | 0'36 | 2'86   |
| Hungary               | ..   | ..    | ..   | ..     | ..   | ..     |
| Poland                | 0'01 | 0'27  | 0'04 | 0'75   | 0'08 | 1'36   |
| Rumania               | ..   | ..    | 1'69 | 42'12  | 3'01 | 72'95  |
| U.S.S.R.              | ..   | ..    | ..   | ..     | 0'62 | 13'37  |
| Yugoslavia            | 0'23 | 5'21  | 1'45 | 16'43  | 0'09 | 1'95   |
| TOTAL                 | 0'68 | 11'09 | 4'95 | 74'48  | 4'29 | 94'39  |
| GRAND TOTAL           | 2'98 | 64'58 | 7'33 | 115'30 | 6'13 | 145'13 |



*Other Asian & Oceanian*

|                      | Neg. | 0.01   | ..   | ..     | ..   | 1.71  | Free | Good | Scope |
|----------------------|------|--------|------|--------|------|-------|------|------|-------|
| S. Yemeni PRp        | 0.14 | 2.29   | 0.34 | 6.58   | 0.13 | 0.05  | 0.95 |      |       |
| <i>North America</i> |      |        |      |        |      |       |      |      |       |
| U.S.A.               | 0.14 | 2.29   | 0.34 | 6.58   | 0.13 | 0.05  | 0.95 |      |       |
| Canada               | ..   | ..     | Neg. | 0.02   | 0.05 | 0.95  |      |      |       |
| TOTAL                | 0.14 | 0.29   | 0.34 | 6.60   | 0.18 | 2.66  |      |      |       |
| Others               | 0.01 | 0.17   | ..   | ..     | ..   | ..    |      |      |       |
| SUB-TOTAL            | 6.43 | 110.62 | 6.25 | 147.76 | 2.65 | 38.07 |      |      |       |

*Eastern Europe*

|                |       |         |        |         |        |         |  |  |  |
|----------------|-------|---------|--------|---------|--------|---------|--|--|--|
| Bulgaria       | 0.24  | 2.54    | 0.30   | 4.88    | 0.25   | 5.65    |  |  |  |
| Czechoslovakia | 5.66  | 106.09  | 6.79   | 169.62  | 9.57   | 215.93  |  |  |  |
| G.D.R.         | 7.11  | 106.78  | 5.13   | 99.44   | 9.68   | 158.50  |  |  |  |
| Hungary        | 0.02  | 0.70    | ..     | ..      | 0.02   | 0.47    |  |  |  |
| Poland         | 3.10  | 66.04   | 4.13   | 100.86  | 4.58   | 81.83   |  |  |  |
| Rumania        | 0.63  | 14.02   | 2.20   | 59.31   | 1.20   | 38.17   |  |  |  |
| U.S.S.R.       | 74.78 | 281.65  | 83.35  | 1899.05 | 89.03  | 1658.63 |  |  |  |
| Yugoslavia     | 0.12  | 2.41    | 0.77   | 14.44   | 0.40   | 5.98    |  |  |  |
| TOTAL          | 91.66 | 1580.23 | 102.67 | 2347.60 | 114.73 | 2165.16 |  |  |  |
| GRAND TOTAL    | 98.09 | 1690.85 | 108.91 | 2495.36 | 117.38 | 2203.25 |  |  |  |

ANNEXURE C-1

TARIFF CONCESSION UNDER GSP FOR FINISHED SEMI-CHROME UPPER, OTHER CHROME TANNED FINISHED LEATHER OF VEGETABLE TANNAGE

| R.I.T.C.<br>613004<br>6114019<br>6114029<br>Countries | B. T.N.<br>41-02A<br>41-02B<br>41-02B | Tariff<br>Concession<br>under<br>Kennedy<br>Round | 1968-69  |           | Exports from India<br>1969-70 |           | 1970-71  |           | Tariff<br>Concession<br>under<br>GSP | Remarks                                               |
|-------------------------------------------------------|---------------------------------------|---------------------------------------------------|----------|-----------|-------------------------------|-----------|----------|-----------|--------------------------------------|-------------------------------------------------------|
|                                                       |                                       |                                                   | Q. Kg.   | V.Rs.     | Q. Kg.                        | V.Rs.     | Q. Kg.   | V. Rs.    |                                      |                                                       |
| E.C.M.                                                |                                       |                                                   |          |           |                               |           |          |           |                                      |                                                       |
| Belgium                                               | .                                     | .                                                 | ..       | ..        | 164                           | 3,205     | ..       | ..        | ..                                   |                                                       |
| France                                                | .                                     | .                                                 | 600      | 10,819    | 682                           | 19,418    | ..       | ..        | ..                                   |                                                       |
| W. Germany                                            | .                                     | .                                                 | ..       | ..        | ..                            | ..        | 8,543    | 1,59,591  | 8%                                   | E.E.C. may be requested to drop the duty on the item. |
| Italy                                                 | .                                     | .                                                 | 35,245   | 1,98,231  | 7,111                         | 1,02,554  | 4,892    | 47,880    |                                      |                                                       |
| Netherlands                                           | .                                     | .                                                 | ..       | ..        | ..                            | ..        | ..       | ..        | ..                                   |                                                       |
| TOTAL                                                 | .                                     | .                                                 | 35,845   | 2,09,050  | 7,957                         | 1,25,177  | 13,435   | 2,07,471  |                                      |                                                       |
| EFTA                                                  |                                       |                                                   |          |           |                               |           |          |           |                                      |                                                       |
| U.K.                                                  | .                                     | .                                                 | 1,23,114 | 20,42,422 | 2,01,430                      | 42,49,235 | 2,86,444 | 41,25,518 | Free                                 |                                                       |
| Ireland;                                              | .                                     | .                                                 | ..       | ..        | ..                            | ..        | 407      | 5,532     | N.A.                                 |                                                       |
| Sweden                                                | .                                     | .                                                 | ..       | ..        | 800                           | 6,669     | 71,116   | 3,16,922  | 6%                                   |                                                       |
| TOTAL                                                 | .                                     | .                                                 | 1,23,114 | 20,42,422 | 2,02,230                      | 42,55,904 | 3,57,967 | 44,47,972 |                                      |                                                       |
| North America                                         |                                       |                                                   |          |           |                               |           |          |           |                                      |                                                       |
| U.S.A.                                                | .                                     | .                                                 | ..       | ..        | 2,540                         | 30,194    | 13,045   | 1,70,811  | Free                                 | Good Scope                                            |

## E C A F E

|              |        |          |        |          |        |          |
|--------------|--------|----------|--------|----------|--------|----------|
| Australia    | 116    | 10,550   | ..     | ..       | ..     | N.A.     |
| Thailand     | 400    | 6,668    | ..     | ..       | ..     | ..       |
| Afghanistan  | ..     | ..       | 1,538  | 31,031   | ..     | ..       |
| Hong Kong    | 11,425 | 1,16,799 | 21,302 | 2,57,480 | 10,127 | 1,66,460 |
| Malaysia     | 2,400  | 23,868   | 423    | 5,384    | 300    | 9,576    |
| Singapore    | 2,910  | 60,228   | 2,223  | 51,096   | 3,991  | 80,267   |
| Japan        | ..     | ..       | ..     | ..       | 201    | 5,489    |
| Nepal        | ..     | ..       | ..     | ..       | 40     | 547      |
|              | ..     | ..       | ..     | ..       | ..     | 10.06    |
| <b>TOTAL</b> | 17,281 | 2,18,113 | 25,486 | 3,44,991 | 14,659 | 2,62,339 |

*Other Asian and Oceanian*

|                       |        |          |       |          |       |        |
|-----------------------|--------|----------|-------|----------|-------|--------|
| Cyprus                | 1,150  | 13,510   | ..    | ..       | 3,100 | 46,116 |
| Kuwait                | ..     | ..       | ..    | ..       | 7     | 287    |
| S. Yemeni P. Republic | 3,886  | 73,257   | 1,375 | 23,700   | 1,047 | 19,935 |
| Saudi Arabia          | 19,647 | 2,72,438 | 7,400 | 97,735   | 395   | 6,000  |
| Bahrain Islands       | 11     | 107      | ..    | ..       | 710   | 6,573  |
| <b>TOTAL</b>          | 24,694 | 3,25,302 | 8,775 | 1,21,435 | 5,259 | 78,911 |

*Other American Countries*

|                  |    |    |       |        |       |        |
|------------------|----|----|-------|--------|-------|--------|
| Windward Islands | .. | .. | ..    | ..     | 1,270 | 17,566 |
| Africa           | .. | .. | 1,125 | 19,700 | ..    | ..     |
| Sudan            | .. | .. | ..    | ..     | ..    | ..     |
| Burundi          | .. | .. | ..    | ..     | 3     | 127    |
| <b>TOTAL</b>     | .. | .. | 1,125 | 19,700 | 3     | 127    |

*Eastern Europe*

|                    |          |           |          |           |          |           |
|--------------------|----------|-----------|----------|-----------|----------|-----------|
| Bulgaria           | ..       | ..        | ..       | ..        | 80,066   | 19,46,676 |
| G.D.R.             | ..       | ..        | 56,545   | 7,09,286  | 1,37,360 | 20,53,038 |
| Yugoslavia         | ..       | ..        | ..       | ..        | 4,762    | 55,779    |
| <b>TOTAL</b>       | ..       | ..        | 56,545   | 7,09,286  | 2,22,188 | 30,55,493 |
| <b>GRAND TOTAL</b> | 2,00,934 | 22,28,887 | 3,04,658 | 56,06,687 | 6,27,826 | 82,40,690 |

## ANNEXURE C-2

## TARIFF CONCESSION UNDER G S P FOR FINISHED CHROME UPPERS AND BARK TANNED CASE HIDES

| R.I.T.C.             | B.T.N.    | Tariff        | 1968-69 | Exports  | From India | 1970-71  | Tariff     | Remarks    |        |
|----------------------|-----------|---------------|---------|----------|------------|----------|------------|------------|--------|
| 6114012              | 41.02(B)  | Concession    | Q. Kg.  | Q. Kg.   | 1969-70    | Q. Kg.   | Concession |            |        |
| 6114012              | 41.02 (B) | under         | V. Rs.  | V. Rs.   | V. Rs.     | V. Rs.   | under      |            |        |
| Countries            |           | Kennedy Round |         |          |            |          | G.S.P.     |            |        |
| <b>E.C.M.</b>        |           |               |         |          |            |          |            |            |        |
| Belgium              | .         | 8%            | ..      | ..       | ..         | 296      | 11,446     | Good Scope |        |
| France               | .         |               | 122     | 4,089    | 94         | 934      | ..         |            | ..     |
| W. Germany           | .         |               | 748     | 26,653   | 43         | 1,614    | 1,127      |            | 20,041 |
| Italy                | .         |               | ..      | ..       | ..         | ..       | ..         |            | ..     |
| Netherlands          | .         |               | ..      | ..       | 191        | 5,791    | ..         |            | ..     |
| TOTAL                |           |               | 870     | 30,742   | 328        | 8,339    | 1,423      | 31,487     |        |
| <b>E F T A</b>       |           |               |         |          |            |          |            |            |        |
| U.K.                 | .         | Free          | 24,760  | 4,93,427 | 20,999     | 4,34,680 | 65,638     | Free       |        |
| Sweden               | .         | 6%            | ..      | ..       | 700        | 7,631    | ..         | 6%         |        |
| TOTAL                |           |               | 24,760  | 4,39,427 | 21,699     | 4,42,311 | 65,638     | 5,92,010   |        |
| <b>North America</b> |           |               |         |          |            |          |            |            |        |
| U.S.A.               | .         | 5%            | ..      | ..       | 141        | 2,081    | ..         | Free       |        |
| Canada               | .         | Nil           | 156     | 3,744    | 432        | 8,777    | 1,632      | 24,617     |        |
| TOTAL                |           |               | 156     | 3,744    | 573        | 10,858   | 1,632      | 24,617     |        |

| EC AFE                            | N.A. | ..     | ..        | ..     | 1,470     | 75,797   | N.A.      |
|-----------------------------------|------|--------|-----------|--------|-----------|----------|-----------|
| Australia                         | ..   | ..     | ..        | ..     | ..        | ..       | ..        |
| Ceylon                            | ..   | 336    | 6,708     | 273    | 4,816     | 374      | 9,248     |
| Hong Kong                         | ..   | 34,661 | 4,05,788  | 33,938 | 3,44,795  | 37,100   | 4,12,568  |
| Japan                             | 20   | 1,338  | 15,426    | 950    | 16,417    | ..       | ..        |
| Malaysia                          | ..   | 379    | 5,039     | 1,117  | 16,860    | 600      | 6,745     |
| Singapore                         | ..   | 2,018  | 36,174    | 3,150  | 50,735    | 4,415    | 64,752    |
| TOTAL                             | ..   | 38,732 | 4,69,135  | 39,428 | 4,33,623  | 44,059   | 5,69,310  |
| <i>Other Asian &amp; Oceanian</i> |      |        |           |        |           |          |           |
| Bahrain Islands                   | ..   | ..     | ..        | 40     | 1,355     | 33       | 804       |
| Cyprus                            | ..   | 650    | 8,178     | 1,600  | 22,752    | 6,176    | 70,379    |
| S. Yemeni P. Rp.                  | ..   | 1,151  | 22,283    | 365    | 6,800     | 600      | 6,506     |
| Saudi Arabia                      | ..   | 2,354  | 39,563    | 15,200 | 1,89,317  | 5,256    | 73,593    |
| TOTAL                             | ..   | 4,155  | 60,964    | 17,205 | 2,20,224  | 12,105   | 1,51,672  |
| <i>AFRICA</i>                     |      |        |           |        |           |          |           |
| Kenya                             | ..   | ..     | ..        | ..     | ..        | 900      | 11,396    |
| <i>Eastern Europe</i>             |      |        |           |        |           |          |           |
| Hungary                           | ..   | ..     | ..        | ..     | ..        | 1,023    | 10,693    |
| Czechoslovakia                    | ..   | 264    | 9,780     | 14     | 705       | ..       | ..        |
| G. D. R.                          | ..   | ..     | ..        | 8      | 150       | ..       | ..        |
| TOTAL                             | ..   | 264    | 9,780     | 22     | 855       | 1,023    | 10,693    |
| GRAND TOTAL                       | ..   | 68,937 | 10,76,792 | 79,259 | 11,16,210 | 1,26,780 | 13,91,185 |





*North America*

|          |       |       |        |       |          |    |    |       |            |
|----------|-------|-------|--------|-------|----------|----|----|-------|------------|
| U. S. A. | 6%    | 2,796 | 78,976 | 2,369 | 1,20,995 | .. | .. | Free  | Good scope |
| Canada   | N. A. | ..    | ..     | ..    | ..       | .. | .. | N. A. |            |
| TOTAL    |       | 2,796 | 78,976 | 2,369 | 1,20,995 | .. | .. |       |            |

*ECAPF*

|             |      |       |          |       |          |        |          |       |            |
|-------------|------|-------|----------|-------|----------|--------|----------|-------|------------|
| Japan       | 7.5% | 762   | 22,319   | 762   | 24,200   | 1,524  | 42,614   | 3.75% | Good scope |
| GRAND TOTAL |      | 3,933 | 1,20,747 | 8,294 | 3,14,856 | 11,268 | 3,50,612 |       |            |

ANNEXURE C-4

TARIFF CONCESSION UNDER G S P SHEEP AND LAMB FINISHED LEATHER OF VEGETABLE TANNAGE OTHER FINISHED LEATHER OF SHEEP AND LAMBE

| R. I. T. C.   | B. T. N. | Tariff concession under Kennedy Round | EXPORTS FROM INDIA |           |         |           | Tariff Concession G.S.P. under | Remarks  |
|---------------|----------|---------------------------------------|--------------------|-----------|---------|-----------|--------------------------------|----------|
|               |          |                                       | 1968-69            |           | 1970-71 |           |                                |          |
| Countries     |          |                                       | Q. Kg.             | V. Rs.    | Q. Kg.  | V. Rs.    | Q. Kg.                         | V. Rs.   |
| <i>E.C.M.</i> |          |                                       |                    |           |         |           |                                |          |
| Belgium       | .        | .                                     | ..                 | ..        | ..      | ..        | ..                             | ..       |
| France        | .        | .                                     | 928                | 21,619    | 14,435  | 2,39,883  | 8,122                          | 2,03,364 |
| W. Germany    | .        | 5%                                    | 640                | 23,232    | 1,888   | 1,88,055  | ..                             | ..       |
| Italy         | .        | .                                     | 3,734              | 43,494    | 750     | 28,897    | ..                             | ..       |
| Netherlands   | .        | .                                     | ..                 | ..        | ..      | ..        | ..                             | ..       |
| TOTAL         |          |                                       | 5,302              | 88,345    | 17,07   | 456,835   | 8,122                          | 2,03,364 |
| <i>EFTA</i>   |          |                                       |                    |           |         |           |                                |          |
| U.K.          | .        | N. A.                                 | 37,299             | 12,08,268 | 73,446  | 21,41,425 | 3,003                          | 86,112   |
| Switzerland   | .        | N. A.                                 | ..                 | ..        | ..      | ..        | ..                             | ..       |
| TOTAL         |          |                                       | 37,299             | 12,08,268 | 73,446  | 21,41,425 | 3,003                          | 86,112   |

E.E.C. may be requested to drop the duty on the item

## North America

|                  | 6"  | ..     | ..       | ..     | ..        | ..    | Free     | Good Scope |
|------------------|-----|--------|----------|--------|-----------|-------|----------|------------|
| U. S. A. . . . . |     | ..     | ..       | ..     | ..        | ..    | ..       | ..         |
| <i>E C A F E</i> |     |        |          |        |           |       |          |            |
| Japan . . . . .  | 7.5 | 27,917 | 8,70,122 | 43,159 | 11,68,772 | 8,661 | 1,72,923 | 3,75,000   |
| Nepal . . . . .  |     | ..     | ..       | ..     | ..        | 205   | 3,173    | ..         |
| TOTAL . . . . .  |     | 27,917 | 8,70,122 | 40,459 | 11,68,772 | 8,866 | 1,76,096 | ..         |

OTHER ASIAN  
OCEANIAN

|                           |  |     |        |       |          |    |     |    |
|---------------------------|--|-----|--------|-------|----------|----|-----|----|
| Bahrein Islands . . . . . |  | 3   | 148    | ..    | ..       | 30 | 510 | .. |
| <i>Eastern Europe</i>     |  |     |        |       |          |    |     |    |
| Czechoslovakia . . . . .  |  | 212 | 8,919  | 2,071 | 2,51,100 | .. | ..  | .. |
| Yugoslavia . . . . .      |  | 668 | 26,087 | ..    | ..       | .. | ..  | .. |
| TOTAL . . . . .           |  | 880 | 35,006 | 2,071 | 2,51,100 | .. | ..  | .. |

## GRAND TOTAL

70,501 22,01,889 1,33,949 40,88,182 20,021 4,66,082

## ANNEXURE C-3

## TARIFF CONCESSION UNDER GSP FOR CHROME AND SEMI CHROME SHEEP SUEDES

| Exports from India     |                 |                                                    |         |          |        |          |         |        |                                       |  |
|------------------------|-----------------|----------------------------------------------------|---------|----------|--------|----------|---------|--------|---------------------------------------|--|
| R. I. T. C.<br>6119104 | B.T.N.<br>41.03 | Tariff<br>Concession<br>under<br>Kennedy<br>Round. | 1968-69 |          |        |          | 1970-71 |        |                                       |  |
|                        |                 |                                                    | Q. Kg.  | V. Rs.   | Q. Kg. | V. Rs.   | Q. Kg.  | V. Rs. |                                       |  |
| Countries              |                 |                                                    |         |          |        |          |         |        |                                       |  |
| ECM.                   |                 |                                                    |         |          |        |          |         |        |                                       |  |
| Belgium                |                 |                                                    | ..      | ..       | ..     | ..       | ..      | ..     | ..                                    |  |
| France                 |                 |                                                    | ..      | ..       | ..     | ..       | 25      | 2,193  |                                       |  |
| W. Germany             |                 | 5%                                                 | 3,235   | 3,52,694 | 2,012  | 2,32,200 | 173     | 13,589 | 5%                                    |  |
| Italy                  |                 |                                                    | ..      | ..       | ..     | ..       | ..      | ..     | ..                                    |  |
| Netherlands            |                 |                                                    | ..      | ..       | ..     | ..       | ..      | ..     | ..                                    |  |
| TOTAL                  |                 |                                                    | 3,235   | 3,52,694 | 2,012  | 2,32,200 | 198     | 15,782 |                                       |  |
| EFTA                   |                 |                                                    |         |          |        |          |         |        |                                       |  |
| U. K.                  |                 | Free                                               | ..      | ..       | 1,720  | 1,94,580 | ..      | ..     | Free                                  |  |
| Switzerland            |                 | Fr. 3/- per<br>100 Kgs.<br>Gross                   | ..      | ..       | 18     | 2,138    | 20      | 2,050  | Fr. 24.50/-<br>per 100 Kgs.<br>Gross. |  |
| TOTAL                  |                 |                                                    | ..      | ..       | 1,738  | 1,96,718 | 20      | 2,050  |                                       |  |

Free

Fr. 24.50/-  
per 100 Kgs.  
Gross.

*North America*

|                  |       |     |        |     |        |                     |
|------------------|-------|-----|--------|-----|--------|---------------------|
| U. S. A.         | ..    | ..  | ..     | ..  | ..     | 5%                  |
| <i>E C A F E</i> |       |     |        |     |        |                     |
| Australia        | N. A. | 272 | 27,259 | 206 | 14,600 | 351 35,842 N. A.    |
| Japan            | 7.5%  | ..  | ..     | 35  | 2,752  | .. 3-75% Good Scope |

*TOTAL*

|     |        |     |        |     |        |
|-----|--------|-----|--------|-----|--------|
| 272 | 27,359 | 243 | 17,352 | 351 | 35,842 |
|-----|--------|-----|--------|-----|--------|

*Eastern Europe*

|                |       |          |        |           |                |
|----------------|-------|----------|--------|-----------|----------------|
| Bulgaria       | 1,302 | 1,41,627 | ..     | ..        | ..             |
| Czechoslovakia | 4,063 | 4,36,890 | 18,614 | 21,57,018 | 1,903 1,75,500 |
| Poland         | 341   | 37,379   | ..     | ..        | ..             |
| Yugoslavia     | 4,393 | 4,89,392 | ..     | ..        | ..             |

*TOTAL*

|        |           |        |           |       |          |
|--------|-----------|--------|-----------|-------|----------|
| 10,099 | 11,05,208 | 18,614 | 21,57,018 | 1,903 | 1,75,500 |
|--------|-----------|--------|-----------|-------|----------|

*GRAND TOTAL*

|        |           |        |           |       |          |
|--------|-----------|--------|-----------|-------|----------|
| 13,606 | 14,85,261 | 22,607 | 26,03,388 | 2,472 | 2,29,174 |
|--------|-----------|--------|-----------|-------|----------|

ANNEXURE C—6  
TARIFF CONCESSION UNDER GSP FOR GOAT LINING LEATHER & GLAZED KID

| RITC<br>6119204<br>6119205<br>Countries | B.T.N.<br>41*04<br>41*04 | Tariff<br>Conces-<br>sion under<br>Kennedy<br>Round | Exports from india |                   |                   |                   | Tariff<br>Conces-<br>sion under<br>GSP | Remarks   |
|-----------------------------------------|--------------------------|-----------------------------------------------------|--------------------|-------------------|-------------------|-------------------|----------------------------------------|-----------|
|                                         |                          |                                                     | 1968-69<br>Q. Kg.  | 1968-69<br>V. Rs. | 1969-70<br>Q. Kg. | 1969-70<br>V. Rs. |                                        |           |
| ECM                                     |                          |                                                     |                    |                   |                   |                   |                                        |           |
| Belgium . . . . .                       | . . . . .                | . . . . .                                           | ..                 | ..                | 3,154             | 1,17,081          | 2,274                                  | 1,31,904  |
| France . . . . .                        | . . . . .                | . . . . .                                           | 151                | 8,288             | 456               | 63,745            | 229                                    | 19,615    |
| W. Germany . . . . .                    | . . . . .                | 5%                                                  | 2,691              | 1,64,739          | 8,590             | 7,90,670          | 12,519                                 | 10,81,804 |
| Italy . . . . .                         | . . . . .                | . . . . .                                           | 6,310              | 4,98,785          | 6,027             | 6,56,622          | 5,326                                  | 3,49,409  |
| Netherlands . . . . .                   | . . . . .                | . . . . .                                           | 891                | 87,087            | 4,451             | 4,53,985          | 535                                    | 59,272    |
| TOTAL                                   |                          |                                                     | 10,043             | 7,58,899          | 22,678            | 19,82,103         | 20,883                                 | 16,42,004 |
| EFTA                                    |                          |                                                     |                    |                   |                   |                   |                                        |           |
| U.K. . . . .                            | . . . . .                | . . . . .                                           | 20,729             | 9,11,290          | 4,287             | 2,36,400          | 5,488                                  | 3,85,520  |
| Denmark . . . . .                       | . . . . .                | 7.5%                                                | ..                 | ..                | 201               | 19,822            | 5                                      | 370       |
| Sweden . . . . .                        | . . . . .                | 6%                                                  | 232                | 24,336            | 14                | 1,328             | 234                                    | 28,965    |
| Switzerland . . . . .                   | . . . . .                | Fr. 60 - to<br>80 - per<br>100 kgs.<br>gross        | 186                | 16,927            | 3,908             | 93,564            | 525                                    | 50,964    |
| TOTAL                                   |                          |                                                     | 21,147             | 9,52,553          | 8,410             | 3,51,113          | 6,252                                  | 4,65,549  |

Denmark may be re-  
quested to drop the  
duty within the ex-  
panded EEC.

*Other Europe :*

|                   |     |        |       |        |     |                     |
|-------------------|-----|--------|-------|--------|-----|---------------------|
| Spain . . . . .   | ..  | ..     | 639   | 44,274 | ..  | ..                  |
| Finland . . . . . | ..  | 82     | 6,117 | ..     | ..  | 9-10 <sup>1/2</sup> |
| Greece . . . . .  | ..  | ..     | 310   | 46,154 | 820 | 99,311              |
| Ireland . . . . . | 428 | 27,140 | ..    | ..     | ..  | ..                  |
| TOTAL .           | 510 | 33,257 | 949   | 90,428 | 820 | 99,311              |

*North America :*

|                  |                 |        |          |        |           |        |           |
|------------------|-----------------|--------|----------|--------|-----------|--------|-----------|
| Canada . . . . . | Free            | 70     | 7,438    | 5      | 723       | 715    | 57,043    |
| U.S.A. . . . .   | 5 <sup>00</sup> | 11,340 | 8,72,039 | 19,811 | 18,64,639 | 12,287 | 11,62,478 |

Good Scope.

TOTAL . 11,410 8,79,477 19,816 18,65,362 13,002 12,19,521

*Latin America :*

|                  |    |    |    |     |    |    |
|------------------|----|----|----|-----|----|----|
| Mexico . . . . . | .. | .. | 14 | 900 | .. | .. |
|------------------|----|----|----|-----|----|----|



| R.I.T.C.<br>6119204<br>6119205 | Countries | B.T.N.<br>41'04<br>41'04 | Tariff<br>Conces-<br>sion under<br>Kennedy<br>Round | EXPORTS FROM INDIA |          |         |           |         |           | Tariff<br>Conces-<br>sion under<br>GSP | Remarks    |
|--------------------------------|-----------|--------------------------|-----------------------------------------------------|--------------------|----------|---------|-----------|---------|-----------|----------------------------------------|------------|
|                                |           |                          |                                                     | 1968-69            |          | 1969-70 |           | 1970-71 |           |                                        |            |
|                                |           |                          |                                                     | Q. Kg.             | V. Rs.   | Q. Kg.  | V. Rs.    | Q. Kg.  | V. Rs.    |                                        |            |
| <i>E.C.A.F.E.</i>              |           |                          |                                                     |                    |          |         |           |         |           |                                        |            |
| Australia                      | .         | .                        | .                                                   | 6,524              | 5,20,671 | 7,899   | 6,84,197  | 11,381  | 10,02,798 |                                        |            |
| Japan                          | .         | .                        | 7'5 <sup>00</sup>                                   | 491                | 32,845   | 298     | 27,573    | 567     | 57,876    | 3'75%                                  | Good Scope |
| Hong Kong                      | .         | .                        | .                                                   | 123                | 5,559    | 4,803   | 1,77,561  | 6,920   | 2,86,420  |                                        |            |
| Singapore                      | .         | .                        | .                                                   | 5,203              | 1,19,942 | 2,796   | 70,747    | 755     | 28,198    |                                        |            |
| Malaysia                       | .         | .                        | .                                                   | 405                | 7,619    | 2,095   | 56,192    | 241     | 12,172    |                                        |            |
| New Zealand                    | .         | .                        | .                                                   | 1,116              | 1,17,544 | 1,307   | 1,64,895  | 927     | 1,14,485  |                                        |            |
| Thailand                       | .         | .                        | .                                                   | 101                | 6,249    | ..      | ..        | 161     | 8,504     |                                        |            |
| Ceylon                         | .         | .                        | .                                                   | 42                 | 1,720    | 52      | 1,414     | ..      | ..        |                                        |            |
| TOTAL :                        |           |                          |                                                     | 14,005             | 8,12,149 | 19,250  | 11,82,759 | 20,952  | 15,10,453 |                                        |            |
| <i>Africa</i>                  |           |                          |                                                     |                    |          |         |           |         |           |                                        |            |
| Kenya                          | .         | .                        | .                                                   | ..                 | ..       | 25      | 1,944     | 300     | 4,387     |                                        |            |

*Eastern Europe :*

|                |        |           |        |           |          |           |
|----------------|--------|-----------|--------|-----------|----------|-----------|
| Rumania        | ..     | ..        | 14,932 | 10,13,866 | ..       | ..        |
| Czechoslovakia | ..     | ..        | ..     | ..        | 424      | 46,480    |
|                | ..     | ..        | 14,932 | 10,13,866 | 424      | 46,480    |
| TOTAL          | ..     | ..        | ..     | ..        | ..       | ..        |
| GRAND TOTAL    | 57,115 | 34,36,335 | 86,074 | 64,88,295 | 1,62,633 | 49,87,708 |



सत्यमेव जयते

## ANNEXURE C-7

## TARIFF CONCESSION UNDER GSP FOR FINISHED LEATHER OF VEGETABLE TANNAGE OF GOAT &amp; KID

| R.I.T.C.<br>6119207 | B.T.N.<br>4104A | Tariff<br>Conces-<br>sion under<br>Kennedy<br>Round | Exports From India |        |         |        | Tariff<br>Conces-<br>sion under<br>GSP | Remarks |         |
|---------------------|-----------------|-----------------------------------------------------|--------------------|--------|---------|--------|----------------------------------------|---------|---------|
|                     |                 |                                                     | 1968-69            |        | 1969-70 |        |                                        |         | 1970-72 |
|                     |                 |                                                     | Q. Kg.             | V. Rs. | Q. Kg.  | V. Rs. |                                        |         |         |
| <i>E.C.M.</i>       |                 |                                                     |                    |        |         |        |                                        |         |         |
| Belgium             | .               | .                                                   | ..                 | ..     | ..      | 216    | 13,187                                 | Free    |         |
| France              | .               | .                                                   | ..                 | 176    | 9,139   | 70     | 8,400                                  |         |         |
| W. Germany          | .               | .                                                   | ..                 | ..     | ..      | 419    | 36,675                                 |         |         |
| Italy               | .               | .                                                   | ..                 | ..     | ..      | 482    | 30,570                                 |         |         |
| Netherlands         | .               | .                                                   | ..                 | ..     | ..      | ..     | ..                                     |         |         |
| TOTAL               |                 |                                                     | ..                 | ..     | 176     | 9,139  | 1,187                                  | 88,832  |         |
| <i>E.F.T.A.</i>     |                 |                                                     |                    |        |         |        |                                        |         |         |
| U.K.                | .               | .                                                   | ..                 | ..     | ..      | 1,789  | 38,523                                 | N.A.    |         |
| Greece              | .               | .                                                   | ..                 | ..     | ..      | 12     | 433                                    |         |         |
| Sewden              | .               | .                                                   | ..                 | ..     | ..      | 354    | 26,290                                 | N.A.    |         |
| Switzerland         | .               | .                                                   | ..                 | ..     | ..      | 185    | 17,100                                 | N.A.    |         |
| TOTAL               |                 |                                                     | ..                 | ..     | ..      | 2,340  | 82,346                                 |         |         |

*North America*

|        |   |   |   |   |      |       |        |     |        |       |        |      |            |
|--------|---|---|---|---|------|-------|--------|-----|--------|-------|--------|------|------------|
| U.S.A. | . | . | . | . | 4 %  | 2,373 | 74,485 | 810 | 39,923 | 2,988 | 33,769 | Free | Good Scope |
| Canada | . | . | . | . | N.A. | 39    | 2,743  | ..  | ..     | ..    | ..     | N.A. |            |
| TOTAL  | . | . | . | . |      | 2,412 | 77,228 | 810 | 39,923 | 2,988 | 33,769 |      |            |

*E.C.A.F.E.*

|             |   |   |   |   |       |    |    |     |        |       |          |        |            |
|-------------|---|---|---|---|-------|----|----|-----|--------|-------|----------|--------|------------|
| Australia   | . | . | . | . | N.A.  | .. | .. | 148 | 11,141 | 1,048 | 81,651   | N.A.   |            |
| Ceylon      | . | . | . | . | .     | .. | .. | 180 | 29,25  | 420   | 7,777    |        | Good Scope |
| Japan       | . | . | . | . | 7.5 % | .. | .. | ..  | ..     | 728   | 44,419   | 3.75 % |            |
| Nepal       | . | . | . | . | .     | .. | .. | ..  | ..     | 110   | 2,593    |        |            |
| New Zealand | . | . | . | . | N.A.  | .. | .. | ..  | ..     | 3     | 246      |        |            |
| TOTAL       | . | . | . | . |       | .. | .. | 328 | 13,436 | 2,309 | 1,36,686 |        |            |

*Africa*

|           |   |   |   |   |   |       |          |    |    |    |    |  |  |
|-----------|---|---|---|---|---|-------|----------|----|----|----|----|--|--|
| Mauritius | . | . | . | . | . | 3,646 | 1,90,772 | .. | .. | .. | .. |  |  |
|-----------|---|---|---|---|---|-------|----------|----|----|----|----|--|--|

*Eastern Europe*

|                |   |   |   |   |   |    |    |    |    |       |          |  |  |
|----------------|---|---|---|---|---|----|----|----|----|-------|----------|--|--|
| Czechoslovakia | . | . | . | . | . | .. | .. | .. | .. | 5,800 | 4,44,170 |  |  |
| GDR            | . | . | . | . | . | .. | .. | .. | .. | 762   | 16,500   |  |  |
| Rumania        | . | . | . | . | . | .. | .. | .. | .. | 13    | 510      |  |  |

|             |   |   |   |   |   |       |          |       |        |        |          |  |  |
|-------------|---|---|---|---|---|-------|----------|-------|--------|--------|----------|--|--|
| TOTAL       | . | . | . | . | . | ..    | ..       | ..    | ..     | 2,575  | 4,61,180 |  |  |
| GRAND TOTAL | . | . | . | . | . | 6,058 | 2,68,000 | 1,314 | 62,498 | 15,399 | 3,02,813 |  |  |

| R.I.T.C.<br>6112909 | B.T.N.<br>41.04 | Tariff<br>Conces-<br>sion under<br>Kennedy<br>Round | Export's From India |         |         |        | Tariff<br>Conces-<br>sion under<br>G.S.P. | Remarks                                  |
|---------------------|-----------------|-----------------------------------------------------|---------------------|---------|---------|--------|-------------------------------------------|------------------------------------------|
|                     |                 |                                                     | 1968-69             | 1969-70 | 1970-71 |        |                                           |                                          |
| Countries           |                 |                                                     | Q. Kg.              | V. Rs.  | Q. Kg.  | V. Rs. | Q. Kg.                                    | V. Rs.                                   |
| E.C.M.              |                 |                                                     |                     |         |         |        |                                           |                                          |
| Belgium             |                 |                                                     |                     |         | 200     | 1,985  |                                           |                                          |
| France              |                 |                                                     | 90                  | 1,895   | ..      | ..     | ..                                        | ..                                       |
| West Germany        |                 | 5%                                                  | 300                 | 7,200   | 503     | 12,149 | 5%                                        | E.E.C. may be requested to make it free. |
| Netherlands         |                 |                                                     | ..                  | ..      | ..      | ..     | ..                                        | ..                                       |
| Italy               |                 |                                                     | ..                  | ..      | 600     | 6,029  | ..                                        | ..                                       |
| TOTAL               |                 |                                                     | 390                 | 9,098   | ..      | ..     | 1,303                                     | 20,163                                   |
| EFTA                |                 |                                                     |                     |         |         |        |                                           |                                          |
| U.K.                |                 | Free                                                | 1,080               | 6,207   | 500     | 8,668  | ..                                        | Free                                     |
| ECAFE               |                 |                                                     |                     |         |         |        |                                           |                                          |
| Ceylon              |                 |                                                     | ..                  | ..      | 116     | 1,480  | ..                                        | ..                                       |
| Japan               |                 | 7.5%                                                | ..                  | ..      | ..      | ..     | ..                                        | 3.75%<br>Good Scope                      |
| TOTAL               |                 |                                                     | ..                  | ..      | 116     | 1,480  | ..                                        | ..                                       |

E.E.C. may be requested to make it free.



ANNEXURE C—9  
TARIFF CONCESSION UNDER GSP FOR FINISHED LEATHER, n.e.s.

| R.I.T.C.<br>611939  | B.T.N.<br>41.05 | Tariff<br>Conces-<br>sion under<br>Kennedy<br>Round | Exports From India |        |         |          | Tariff<br>Conces-<br>sion under<br>G.S.P. | Remarks  |         |
|---------------------|-----------------|-----------------------------------------------------|--------------------|--------|---------|----------|-------------------------------------------|----------|---------|
|                     |                 |                                                     | 1968-69            |        | 1969-70 |          |                                           |          | 1970-71 |
|                     |                 |                                                     | Q. Kg.             | V. Rs. | Q. Kg.  | V. Rs.   |                                           |          |         |
| <i>E.C.M.</i>       |                 |                                                     |                    |        |         |          |                                           |          |         |
| Belgium             | .               | .                                                   | ..                 | ..     | ..      | ..       | ..                                        | ..       |         |
| France              | .               | .                                                   | ..                 | ..     | 30      | 560      | 1,950                                     | 54,750   |         |
| W. Germany          | .               | 4.5%                                                | 3,150              | 76,428 | 4,025   | 82,607   | 5,663                                     | 1,08,464 |         |
| Italy               | .               | .                                                   | 168                | 19,941 | 25      | 400      | 882                                       | 49,600   |         |
| Netherlands         | .               | .                                                   | ..                 | ..     | ..      | ..       | ..                                        | ..       |         |
| TOTAL               |                 |                                                     | 3,318              | 96,369 | 4,080   | 83,567   | 8,495                                     | 2,12,814 |         |
| <i>E.F.T.A.</i>     |                 |                                                     |                    |        |         |          |                                           |          |         |
| U.K.                | .               | .                                                   | 2,226              | 28,133 | 43,148  | 4,24,435 | 57,846                                    | 6,30,949 |         |
| Sweden              | .               | 6%                                                  | ..                 | ..     | 621     | 6,261    | 14                                        | 278      |         |
| Switzerland         | .               | .                                                   | ..                 | ..     | ..      | ..       | 62                                        | 6,850    |         |
| Austria             | .               | 6%                                                  | ..                 | ..     | 111     | 10,060   | 14                                        | 707      |         |
| Denmark             | .               | 7.5%                                                | ..                 | ..     | ..      | ..       | 56                                        | 4,797    |         |
| TOTAL               |                 |                                                     | 2,226              | 28,133 | 43,880  | 4,40,756 | 57,992                                    | 6,43,781 |         |
| <i>Other Europe</i> |                 |                                                     |                    |        |         |          |                                           |          |         |
| Spain               | .               | .                                                   | ..                 | ..     | 677     | 22,718   | 648                                       | 14,356   |         |

Good Scope

## 31 North America :

|        |   |   |      |    |       |     |        |       |        |      |            |
|--------|---|---|------|----|-------|-----|--------|-------|--------|------|------------|
| U.S.A. | . | . | 5%   | 85 | 2,564 | 478 | 17,152 | 2,735 | 30,091 | Free | Good Scope |
| Canada | . | . | N.A. | .. | ..    | ..  | ..     | 170   | 4,488  | N.A. |            |

## TOTAL

|    |       |     |        |       |        |
|----|-------|-----|--------|-------|--------|
| 85 | 2,564 | 478 | 17,152 | 2,905 | 34,579 |
|----|-------|-----|--------|-------|--------|

## ECAFE

|           |   |   |      |       |        |       |        |     |       |      |            |
|-----------|---|---|------|-------|--------|-------|--------|-----|-------|------|------------|
| Ceylon    | . | . | .    | 359   | 6,468  | ..    | ..     | ..  | ..    | ..   | Good Scope |
| Japan     | . | . | 7.5% | ..    | ..     | 230   | 13,523 | 60  | 4,666 | Free |            |
| Malaysia  | . | . | .    | ..    | ..     | 450   | 4,781  | ..  | ..    | ..   |            |
| Nepal     | . | . | .    | 3,268 | 36,492 | 1,050 | 9,481  | ..  | ..    | ..   |            |
| Singapore | . | . | .    | ..    | ..     | ..    | ..     | 430 | 7,550 | ..   |            |
| Thailand  | . | . | .    | ..    | ..     | 40    | 1,141  | ..  | ..    | ..   |            |
| Hong Kong | . | . | .    | ..    | ..     | ..    | ..     | 15  | 813   | ..   |            |
| Australia | . | . | N.A. | ..    | ..     | ..    | ..     | 208 | 8,112 | N.A. |            |
| Burma     | . | . | .    | ..    | ..     | ..    | ..     | 105 | 2,280 | ..   |            |
| Fiji      | . | . | .    | ..    | ..     | ..    | ..     | 81  | 1,815 | ..   |            |

## TOTAL

|       |        |       |        |     |        |
|-------|--------|-------|--------|-----|--------|
| 3,627 | 42,960 | 1,770 | 28,926 | 899 | 25,236 |
|-------|--------|-------|--------|-----|--------|



## FINISHED LEATHER, N.E.S.—Contd.

| R.I.T.C.<br>6119939                | Countries | B.T.N.<br>41.05 | Tariff<br>Conces-<br>sion under<br>Kennedy<br>Round | EXPORTS FROM INDIA |          |         |        |         |          | Tariff<br>Conces-<br>sion under<br>G.S.P. | Remarks |
|------------------------------------|-----------|-----------------|-----------------------------------------------------|--------------------|----------|---------|--------|---------|----------|-------------------------------------------|---------|
|                                    |           |                 |                                                     | 1968-69            |          | 1969-70 |        | 1970-71 |          |                                           |         |
|                                    |           |                 |                                                     | Q. Kg.             | V. Rs.   | Q. Kg.  | V. Rs. | Q. Kg.  | V. Rs.   |                                           |         |
| <i>Other Asian &amp; Oceanian:</i> |           |                 |                                                     |                    |          |         |        |         |          |                                           |         |
| Behrein . . . . .                  |           |                 |                                                     | ..                 | ..       | 8       | 330    | ..      | ..       | ..                                        |         |
| Kuwa't . . . . .                   |           |                 |                                                     | 112                | 3,000    | ..      | ..     | ..      | ..       | ..                                        |         |
| Qatar . . . . .                    |           |                 |                                                     | ..                 | ..       | 180     | 7,200  | 20      | 750      | ..                                        |         |
| S. Yemeni P. Rep. . . . .          |           |                 |                                                     | 1,001              | 14,610   | 565     | 14,895 | 400     | 7,600    | ..                                        |         |
| Saudi Arabia . . . . .             |           |                 |                                                     | 4,439              | 102,081  | 1,000   | 17,160 | 5,777   | 91,714   | ..                                        |         |
| Israel . . . . .                   |           |                 |                                                     | 277                | 23,461   | ..      | ..     | ..      | ..       | ..                                        |         |
| Dubai . . . . .                    |           |                 |                                                     | ..                 | ..       | ..      | ..     | 15      | 150      | ..                                        |         |
| TOTAL                              |           |                 |                                                     | 7,832              | 1,43,152 | 1,745   | 39,255 | 6,212   | 1,00,214 | ..                                        |         |
| <i>Latin America:</i>              |           |                 |                                                     |                    |          |         |        |         |          |                                           |         |
| Bolivia . . . . .                  |           |                 |                                                     | ..                 | ..       | ..      | ..     | 350     | 10,887   | ..                                        |         |
| <i>Africa</i>                      |           |                 |                                                     |                    |          |         |        |         |          |                                           |         |
| Ghana . . . . .                    |           |                 |                                                     | ..                 | ..       | 452     | 17,075 | ..      | ..       | ..                                        |         |
| Mauritius . . . . .                |           |                 |                                                     | 99                 | 1,130    | ..      | ..     | ..      | ..       | ..                                        |         |
| Uganda . . . . .                   |           |                 |                                                     | ..                 | ..       | ..      | ..     | 654     | 4,632    | ..                                        |         |
| TOTAL                              |           |                 |                                                     | 99                 | 1,130    | 452     | 17,075 | 654     | 4,632    | ..                                        |         |



# ANNEXURE D—1

## TARIFF CONCESSION UNDER GSP FOR LEATHER EXCLUDING EMBROIDERED FOOTWEAR

| R.I.T.C.<br>8501201<br>8510203<br>8510204 | B.T.N.<br>64.02 | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |           |          |           | Tariff<br>concession<br>under GSP | Remarks    |
|-------------------------------------------|-----------------|---------------------------------------------------|--------------------|-----------|----------|-----------|-----------------------------------|------------|
|                                           |                 |                                                   | 1968-69            |           | 1969-70  |           |                                   |            |
|                                           |                 |                                                   | Q.Pr.              | V.Rs.     | Q.Pr.    | V.Rs.     | Q.Pr.                             | V.Rs.      |
| Countries                                 |                 |                                                   |                    |           |          |           |                                   |            |
| E.C.M.                                    |                 |                                                   |                    |           |          |           |                                   |            |
| Belgium . . . . .                         | .               | .                                                 | 46                 | 484       | 2,548    | 30,951    | 209                               | 2,854      |
| France . . . . .                          | .               | .                                                 | 735                | 8,255     | 120      | 1,278     | 3,861                             | 40,790     |
| West Germany . . . . .                    | .               | 8%                                                | 973                | 8,221     | 1,084    | 11,033    | 67,846                            | 437,415    |
| Italy . . . . .                           | .               | .                                                 | 150                | 1,754     | 5,890    | 71,650    | 15,697                            | 2,29,602   |
| Netherlands . . . . .                     | .               | .                                                 | 540                | 6,997     | 3,683    | 39,732    | 15,674                            | 1,85,050   |
| TOTAL . . . . .                           |                 |                                                   | 2,444              | 25,711    | 13,325   | 1,54,644  | 1,03,287                          | 8,95,711   |
| E P T A                                   |                 |                                                   |                    |           |          |           |                                   |            |
| U.K. . . . .                              | .               | 9%                                                | 2,68,801           | 13,77,046 | 2,07,889 | 15,38,399 | 1,73,840                          | 13,13,157  |
| Austria . . . . .                         | .               | 30%                                               | 60                 | 720       | 200      | 1,865     | 1,000                             | 9,658      |
| Denmark . . . . .                         | .               | 22.5%                                             | 1,390              | 12,998    | 6,504    | 79,145    | 90,165                            | 7,94,457   |
| Sweden . . . . .                          | .               | 14-20%                                            | 210                | 2,490     | 3,498    | 30,660    | 15,973                            | 1,80,031   |
|                                           | .               |                                                   |                    |           |          |           |                                   | *14-20%    |
|                                           | .               |                                                   |                    |           |          |           |                                   | *22.5%     |
|                                           | .               |                                                   |                    |           |          |           |                                   | *17.5%     |
|                                           | .               |                                                   |                    |           |          |           |                                   | Free       |
|                                           | .               |                                                   |                    |           |          |           |                                   | Good Scope |
|                                           | .               |                                                   |                    |           |          |           |                                   | Good Scope |
|                                           | .               |                                                   |                    |           |          |           |                                   | Good Scope |
|                                           | .               |                                                   |                    |           |          |           |                                   | Good Scope |

| Switzerland | Fr. 120 -<br>to 300/-<br>Per 100<br>Kgs.<br>Gross.<br>Kr. 10-20<br>per Pair | 894      | 10,517    | 1,595    | 19,850    | 9,946    | 1,09,378  | Fr. 84 -<br>to 175 -<br>per<br>100 Kgs.<br>Gross.<br>Kr. 10-20<br>Per pair |
|-------------|-----------------------------------------------------------------------------|----------|-----------|----------|-----------|----------|-----------|----------------------------------------------------------------------------|
| Norway      |                                                                             | ..       | ..        | ..       | ..        | 1,000    | 13,771    |                                                                            |
| TOTAL       |                                                                             | 2,71,265 | 19,03,771 | 9,19,686 | 16,69,919 | 2,91,924 | 24,20,452 |                                                                            |

*Other Europe*

|                 |                               |     |       |     |       |       |                                                    |
|-----------------|-------------------------------|-----|-------|-----|-------|-------|----------------------------------------------------|
| Channel Islands | 10-20%                        | ..  | ..    | 500 | 3,250 | ..    | ..                                                 |
| Finland         | Min. Fr.<br>to 6 -<br>per Kg. | 324 | 3,408 | 630 | 7,831 | 120   | 1,790 *10-20%<br>Min. Fr.<br>3.5 to 6 -<br>per Kg. |
| Gibraltar       |                               | ..  | ..    | ..  | ..    | 608   | 6,851                                              |
| Spain           |                               | 480 | 3,270 | 501 | 4,039 | 2,837 | 48,606                                             |

|       |  |     |       |       |        |       |        |
|-------|--|-----|-------|-------|--------|-------|--------|
| TOTAL |  | 804 | 6,678 | 1,631 | 15,120 | 3,565 | 57,347 |
|-------|--|-----|-------|-------|--------|-------|--------|

*North America:*

|        |      |           |           |           |           |           |             |                  |
|--------|------|-----------|-----------|-----------|-----------|-----------|-------------|------------------|
| Canada | 20%  | 1,38,640  | 12,32,238 | 3,08,885  | 23,70,631 | 1,06,722  | 8,12,499    | 16.7% Good Scope |
| U.S.A. | 8.5% | 10,07,051 | 87,20,479 | 10,16,910 | 85,30,353 | 19,23,470 | 1,56,45,641 | 8.5%             |

|       |  |           |           |           |             |           |             |  |
|-------|--|-----------|-----------|-----------|-------------|-----------|-------------|--|
| TOTAL |  | 11,45,691 | 99,52,717 | 13,25,795 | 1,11,00,974 | 20,30,192 | 1,64,58,140 |  |
|-------|--|-----------|-----------|-----------|-------------|-----------|-------------|--|

| R.T.C.                             | B.T.N. | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |           |          |           |          |           | Tariff<br>concession<br>under<br>GSP | Remarks |  |
|------------------------------------|--------|---------------------------------------------------|--------------------|-----------|----------|-----------|----------|-----------|--------------------------------------|---------|--|
|                                    |        |                                                   | 1968-69            |           | 1969-70  |           | 1970-71  |           |                                      |         |  |
|                                    |        |                                                   | Q.Pr.              | V.Rs.     | Q.Pr.    | V.Rs.     | Q.Pr.    | V.Rs.     |                                      |         |  |
| Countries                          |        |                                                   |                    |           |          |           |          |           |                                      |         |  |
| Latin and other American Countries |        |                                                   |                    |           |          |           |          |           |                                      |         |  |
| Bahamas                            | .      | .                                                 | 6,771              | 58,240    | 3,460    | 33,322    | 3,000    | 26,090    |                                      |         |  |
| Barbados                           | .      | .                                                 | 20,110             | 1,71,180  | 22,311   | 2,29,814  | 20,448   | 2,18,297  |                                      |         |  |
| Bermuda                            | .      | .                                                 | 2,100              | 19,560    | 2,150    | 18,140    | 5,400    | 54,215    |                                      |         |  |
| French W. Indies                   | .      | .                                                 | 360                | 2,867     | 1,400    | 13,371    | 2,400    | 18,280    |                                      |         |  |
| Guyana                             | .      | .                                                 | 14,518             | 1,05,661  | 41,856   | 3,63,123  | 2,324    | 31,853    |                                      |         |  |
| Honduras Br.                       | .      | .                                                 | 1,560              | 16,832    | 2,400    | 22,902    | 360      | 2,199     |                                      |         |  |
| Madagascar                         | .      | .                                                 | 450                | 2,588     | ..       | ..        | ..       | ..        |                                      |         |  |
| Leeward Islands                    | .      | .                                                 | 20,040             | 1,56,416  | 5,140    | 50,700    | 15,781   | 1,27,660  |                                      |         |  |
| Netherlands Antilles               | .      | .                                                 | 3,990              | 31,535    | 6,270    | 57,644    | 10,674   | 1,13,362  |                                      |         |  |
| Puerto Rico                        | .      | .                                                 | 3,580              | 34,767    | 2,050    | 57,583    | 1,500    | 13,300    |                                      |         |  |
| Surinam                            | .      | .                                                 | 6,500              | 60,617    | 29,062   | 2,93,893  | 13,800   | 1,36,293  |                                      |         |  |
| Trinidad & Tobago                  | .      | .                                                 | 28,207             | 2,17,563  | 47,388   | 4,02,642  | 35,154   | 3,43,736  |                                      |         |  |
| Virgin Islands                     | .      | .                                                 | 5,380              | 51,272    | 695      | 9,364     | 10,351   | 92,956    |                                      |         |  |
| Chile                              | .      | .                                                 | 602                | 5,034     | ..       | ..        | ..       | ..        |                                      |         |  |
| Windward Is.                       | .      | .                                                 | 19,546             | 1,52,075  | 4,555    | 43,860    | 10,818   | 1,20,095  |                                      |         |  |
| Jamaica                            | .      | .                                                 | ..                 | ..        | 192      | 1,148     | 920      | 8,288     |                                      |         |  |
| TOTAL                              |        |                                                   | 1,35,714           | 10,86,221 | 1,66,929 | 15,57,461 | 1,32,930 | 13,06,624 |                                      |         |  |

| R.I.T.C.<br>8510201               | B.T.N.<br>64-02 | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |           |           |           |          |           | Tariff<br>concession<br>under<br>GSP | Remarks |  |
|-----------------------------------|-----------------|---------------------------------------------------|--------------------|-----------|-----------|-----------|----------|-----------|--------------------------------------|---------|--|
|                                   |                 |                                                   | 1968-69            |           | 1969-70   |           | 1970-71  |           |                                      |         |  |
|                                   |                 |                                                   | Q.Pr.              | V.Rs.     | Q.Pr.     | V.Rs.     | Q.Pr.    | V.Rr.     |                                      |         |  |
| Countries                         |                 |                                                   |                    |           |           |           |          |           |                                      |         |  |
| <i>Other Asian &amp; Oceanian</i> |                 |                                                   |                    |           |           |           |          |           |                                      |         |  |
| Guam                              | .               | .                                                 | .                  | ..        | 1,507     | 23,351    | 1,297    | 10,769    |                                      |         |  |
| Haberin Is.                       | .               | .                                                 | .                  | 1,21,184  | 7,69,304  | 33,477    | 2,52,401 | 67,400    | 4,88,397                             |         |  |
| Cyprus                            | .               | .                                                 | .                  | 240       | 1,728     | ..        | ..       | 210       | 1,899                                |         |  |
| Jordan                            | .               | .                                                 | .                  | ..        | ..        | 147       | 1,251    | ..        | ..                                   |         |  |
| Kuwait                            | .               | .                                                 | .                  | 1,35,596  | 11,96,569 | 56,655    | 5,24,440 | 35,454    | 2,12,127                             |         |  |
| Lebanon                           | .               | .                                                 | .                  | 1,995     | 33,756    | 1,088     | 24,039   | 1,940     | 31,090                               |         |  |
| Muscat & Oman                     | .               | .                                                 | .                  | 3,838     | 25,683    | 4,260     | 28,497   | 10,202    | 52,011                               |         |  |
| Qatar                             | .               | .                                                 | .                  | 20,457    | 1,05,259  | 37,419    | 2,00,823 | 3,108     | 25,302                               |         |  |
| South Yemen P. Pepe.              | .               | .                                                 | .                  | 7,627     | 87,506    | 13,214    | 1,30,492 | 7,850     | 71,733                               |         |  |
| Saudi Arabia                      | .               | .                                                 | .                  | 2,68,226  | 20,09,915 | 83,444    | 5,81,756 | 21,564    | 1,54,018                             |         |  |
| Abu Dhabi                         | .               | .                                                 | .                  | ..        | ..        | ..        | ..       | 24,955    | 1,84,248                             |         |  |
| TOTAL                             |                 |                                                   | 5,59,163           | 42,29,020 | 2,31,251  | 17,67,090 | 1,64,628 | 12,42,811 |                                      |         |  |

## ECALE

|                   |          |           |          |           |          |           |                            |
|-------------------|----------|-----------|----------|-----------|----------|-----------|----------------------------|
| Australia         | 1,04,310 | 10,33,463 | 1,61,493 | 15,63,690 | 1,37,537 | 13,30,973 |                            |
| Ceylon            | ..       | ..        | 350      | 5,712     | ..       | ..        | ..                         |
| Fiji Islands      | 5,084    | 58,400    | 9,988    | 1,09,995  | 15,675   | 1,96,214  |                            |
| Hong Kong         | 1,398    | 14,588    | 4,643    | 49,394    | 3,368    | 34,884    |                            |
| Indonesia         | ..       | ..        | 300      | 3,722     | ..       | ..        | ..                         |
| Japan             | 9,421    | 1,01,010  | 13,281   | 1,20,989  | 6,453    | 68,175    | 13.5 % Good scope          |
| Korea D. Repc.    | ..       | ..        | 26       | 432       | ..       | ..        | ..                         |
| Malaysia          | 2,567    | 23,616    | 1,608    | 20,171    | 197      | 2,169     |                            |
| Nepal             | 3,68,795 | 38,69,041 | 3,36,872 | 34,71,776 | 2,45,578 | 22,20,003 |                            |
| New Zealand       | 5,245    | 39,915    | 5,112    | 38,532    | 3,982    | 27,534    | 2.7 1/2 % or 30 c. per pr. |
| Other Pacific Is. | 300      | 2,925     | ..       | ..        | ..       | ..        |                            |
| Singapore         | 860      | 6,173     | 296      | 2,857     | 3,074    | 26,487    |                            |
| Vietnam Repc.     | ..       | ..        | 120      | 1,230     | 170      | 1,540     |                            |
| Thailand          | 1,172    | 9,100     | 2,969    | 25,052    | 4,828    | 45,263    |                            |
| Afghanistan       | 2,621    | 20,728    | 1,772    | 22,949    | 1,196    | 19,405    |                            |
| TOTAL             | 5,01,784 | 51,96,822 | 5,38,882 | 54,36,501 | 4,21,058 | 39,72,647 |                            |

## Africa:

|                                        |        |          |        |          |        |          |
|----------------------------------------|--------|----------|--------|----------|--------|----------|
| Libya . . . . .                        | 70,490 | 5,17,238 | 11,410 | 98,986   | 13,600 | 1,17,796 |
| Sudan . . . . .                        | 26,616 | 2,40,413 | 1,490  | 14,345   | 10,800 | 2,44,326 |
| Burundi . . . . .                      | 163    | 2,331    | ..     | ..       | ..     | ..       |
| Cameroon . . . . .                     | ..     | ..       | 200    | 1,323    | ..     | ..       |
| Canary Is. . . . .                     | 200    | 2,100    | 230    | 1,947    | 850    | 3,690    |
| Comoro Is. . . . .                     | 596    | 4,361    | ..     | ..       | 90     | 1,511    |
| Congo . . . . .                        | 2,500  | 28,584   | 150    | 2,460    | 1,200  | 14,164   |
| Ghana . . . . .                        | 720    | 5,838    | 200    | 6,693    | 591    | 17,377   |
| Ivory Coast . . . . .                  | 1,800  | 20,170   | 8,400  | 88,201   | 1,860  | 15,263   |
| Kenya . . . . .                        | 7,895  | 83,122   | 6,992  | 74,202   | 15,704 | 1,75,029 |
| Liberia . . . . .                      | ..     | ..       | 3,880  | 30,377   | 1,165  | 21,955   |
| Malawi . . . . .                       | 384    | 4,582    | 4,041  | 43,517   | 2,224  | 24,019   |
| Ethiopia . . . . .                     | ..     | ..       | 800    | 7,800    | ..     | ..       |
| Mauritius . . . . .                    | 22,837 | 1,86,522 | 10,600 | 1,28,220 | 14,783 | 1,43,808 |
| Nigeria . . . . .                      | 1,099  | 13,134   | 24,530 | 3,88,784 | 29,005 | 4,54,587 |
| Other East African countries . . . . . | ..     | ..       | 720    | 7,762    | ..     | ..       |
| Gambia . . . . .                       | ..     | ..       | 1,178  | 23,931   | ..     | ..       |
| Reunion . . . . .                      | 727    | 5,850    | 480    | 8,800    | 914    | 14,040   |
| Seychelles . . . . .                   | 636    | 7,668    | 386    | 4,703    | 874    | 19,581   |
| Serra Leone . . . . .                  | 328    | 3,160    | 13,140 | 1,23,001 | 340    | 3,355    |





|             |   |   |   |   |           |             |           |             |           |             |
|-------------|---|---|---|---|-----------|-------------|-----------|-------------|-----------|-------------|
| Yugoslavia  | . | . | . | . | 3,776     | 43,622      | 2,300     | 26,975      | 8,155     | 1,11,650    |
| TOTAL       | . | . | . | . | 10,20,905 | 3,10,73,168 | 10,28,672 | 3,01,48,957 | 13,67,211 | 4,49,53,435 |
| Others      | . | . | . | . | 140       | 1,624       | 1,278     | 11,683      | 6,270     | 49,420      |
| GRAND TOTAL | . | . | . | . | 37,82,840 | 5,47,30,305 | 36,80,223 | 5,37,00,959 | 46,79,966 | 7,38,42,370 |

Please Note: During the period 1968-69 and 1969-70, exports were under the group 8510201 (Leather footwear excluding embroidered foot wear). But during 1970-71, this item has been broadly classified under the two heads 8510203 (all leather closed toe footwear and 8510204 (all leather open toe footwear) instead of the group 851021.



ANNEXURE D—2  
TARIFF CONCESSION UNDER GSP FOR FOOTWEAR WITH LEATHER SOLES & EMBROIDERED UPPERS

| R.I.T.C.<br>8510202<br>Countries | B.T.N.<br>64-02 | Tariff<br>concession<br>under<br>Kennedy<br>Round. |        | Export From India. |        |         |        | Tariff<br>concession<br>under<br>GSP |            | Remarks    |
|----------------------------------|-----------------|----------------------------------------------------|--------|--------------------|--------|---------|--------|--------------------------------------|------------|------------|
|                                  |                 | 1968-69                                            |        | 1969-70            |        | 1970-71 |        |                                      |            |            |
|                                  |                 | Q. Pr.                                             | V. Rs. | Q. Pr.             | Q. Rs. | Q. Pr.  | V. Rs. |                                      |            |            |
| <i>E. C. M.</i>                  |                 |                                                    |        |                    |        |         |        |                                      |            |            |
| Belgium .                        | .               | ..                                                 | ..     | ..                 | ..     | ..      | ..     | }                                    | Free       | Good Scope |
| France .                         | .               | ..                                                 | ..     | 15                 | 650    | ..      | ..     |                                      |            |            |
| W. Germany .                     | .               | 82                                                 | 600    | ..                 | ..     | ..      | ..     |                                      |            |            |
| Italy .                          | .               | ..                                                 | ..     | ..                 | ..     | ..      | ..     |                                      |            |            |
| Netherlands .                    | .               | ..                                                 | ..     | ..                 | ..     | 630     | 6,036  |                                      |            |            |
| TOTAL                            |                 | 82                                                 | 600    | 15                 | 650    | 630     | 5,036  |                                      |            |            |
| <i>EFTA</i>                      |                 |                                                    |        |                    |        |         |        |                                      |            |            |
| U. K. .                          | .               | 674                                                | 5,249  | 300                | 3,670  | 111     | 1,175  | Free<br>14-20%                       | Good Scope |            |
| Sweden .                         | .               | 1,115                                              | 9,841  | ..                 | ..     | 2,150   | 24,725 |                                      |            |            |
| TOTAL                            |                 | 1,789                                              | 15,090 | 300                | 3,670  | 2,261   | 25,900 |                                      |            |            |
| <i>Other Europe :</i>            |                 |                                                    |        |                    |        |         |        |                                      |            |            |
| Gibraltar .                      | .               | 350                                                | 4,575  | ..                 | ..     | ..      | ..     |                                      |            |            |

*North America :*

|                  |      |        |          |       |        |        |          |      |
|------------------|------|--------|----------|-------|--------|--------|----------|------|
| Canada . . . . . | N.A. | 747    | 9,217    | ..    | ..     | 3,105  | 25,511   | N.A. |
| U. S. A. . . . . | 8.5% | 24,838 | 1,54,446 | 7,492 | 76,708 | 81,308 | 7,39,969 | 8.5% |
| TOTAL . . . . .  |      | 25,585 | 1,63,663 | 7,492 | 76,798 | 84,413 | 7,65,480 |      |

*Latin & Other America:*

|                                |     |       |       |        |        |    |       |    |
|--------------------------------|-----|-------|-------|--------|--------|----|-------|----|
| Virgin Is. . . . .             | ..  | ..    | ..    | 1,40   | 11,908 | .. | ..    | .. |
| Trinidad . . . . .             | 760 | 5,208 | ..    | ..     | ..     | .. | ..    | .. |
| Netherlands Antilles . . . . . | ..  | ..    | ..    | ..     | ..     | 55 | 5,795 | .. |
| TOTAL . . . . .                | 760 | 5,208 | 1,400 | 11,908 | ..     | 55 | 5,795 | .. |

*ECAP:*

|                     |        |        |        |          |       |        |    |    |
|---------------------|--------|--------|--------|----------|-------|--------|----|----|
| Australia . . . . . | 9,471  | 79,253 | 87,356 | 7,21,460 | 200   | 1,809  | .. | .. |
| Fiji Is. . . . .    | 518    | 6,173  | 467    | 3,956    | ..    | ..     | .. | .. |
| Nepal . . . . .     | 146    | 1,422  | ..     | ..       | ..    | ..     | .. | .. |
| Singapore . . . . . | 300    | 1,575  | ..     | ..       | 351   | 5,250  | .. | .. |
| Malaysia . . . . .  | ..     | ..     | ..     | ..       | 80    | 1,694  | .. | .. |
| Thailand . . . . .  | ..     | ..     | ..     | ..       | 650   | 5,756  | .. | .. |
| TOTAL . . . . .     | 10,435 | 88,423 | 87,823 | 7,25,416 | 1,281 | 14,509 | .. | .. |

| R.I.T.C.<br>8510202               | B.T.N.<br>64-02 | Countries | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORT FROM INDIA |        |         |        |         |        | Tariff<br>concession<br>Under<br>G.S.P. | Remarks |
|-----------------------------------|-----------------|-----------|---------------------------------------------------|-------------------|--------|---------|--------|---------|--------|-----------------------------------------|---------|
|                                   |                 |           |                                                   | 1968-69           |        | 1969-70 |        | 1970-71 |        |                                         |         |
|                                   |                 |           |                                                   | Q. Pr.            | V. Rs. | Q. Pr.  | V. Rs. | Q. Pr.  | V. Rs. |                                         |         |
| <i>Other Asian &amp; Oceanian</i> |                 |           |                                                   |                   |        |         |        |         |        |                                         |         |
| Bahrain                           | .               | .         | .                                                 | 4,400             | 31,023 | 1,000   | 14,631 | ..      | ..     | ..                                      |         |
| Kuwait                            | .               | .         | .                                                 | 666               | 4,451  | 326     | 2,266  | ..      | ..     | ..                                      |         |
| Qatar                             | .               | .         | .                                                 | 240               | 1,555  | ..      | ..     | ..      | ..     | ..                                      |         |
| S. Yemeni P. Republic             | .               | .         | .                                                 | 185               | 1,200  | ..      | ..     | ..      | ..     | ..                                      |         |
| Saudi Arabia                      | .               | .         | .                                                 | 2,940             | 26,243 | ..      | ..     | ..      | ..     | ..                                      |         |
| Lebanon                           | }               | .         | .                                                 | ..                | ..     | 220     | 2,323  | ..      | ..     | ..                                      |         |
| Muscat                            | .               | .         | .                                                 | ..                | ..     | ..      | ..     | ..      | ..     | 4,300                                   |         |
| TOTAL                             |                 |           |                                                   | 8,431             | 64,272 | 1,546   | 19,220 | 840     | 4,300  | ..                                      |         |
| <i>Africa:</i>                    |                 |           |                                                   |                   |        |         |        |         |        |                                         |         |
| Kenya                             | .               | .         | .                                                 | 72                | 870    | ..      | ..     | 82      | 1,360  | ..                                      |         |
| Libya                             | .               | .         | .                                                 | 150               | 1,200  | ..      | ..     | ..      | ..     | ..                                      |         |
| Mauritius                         | .               | .         | .                                                 | 502               | 2,411  | 345     | 9,170  | —       | ..     | ..                                      |         |
| Tanzania                          | .               | .         | .                                                 | 1,117             | 10,171 | 648     | 4,480  | ..      | ..     | ..                                      |         |
| Nigeria                           | .               | .         | .                                                 | ..                | ..     | 600     | 10,000 | ..      | ..     | ..                                      |         |
| Zambia                            | .               | .         | .                                                 | ..                | ..     | 564     | 4,382  | 1,396   | 9,146  | ..                                      |         |
| Ghana                             | .               | .         | .                                                 | ..                | ..     | ..      | ..     | 582     | 8,300  | ..                                      |         |



ANNEXURE D—3.  
TARIFF CONCESSION UNDER GSP FOR LEATHER SOLED FOOTWEAR N.E.S.

| R.I.T.C.<br>8510209    | B.T.N.<br>64-02 | Countries. | Tariff<br>concession<br>under<br>Kennedy<br>Round | Exports From India |        |         |        | Tariff<br>concession<br>under<br>G.S.P. | Remarks            |                           |        |
|------------------------|-----------------|------------|---------------------------------------------------|--------------------|--------|---------|--------|-----------------------------------------|--------------------|---------------------------|--------|
|                        |                 |            |                                                   | 1968-69            |        | 1969-70 |        |                                         |                    | 1970-71                   |        |
|                        |                 |            |                                                   | Q. Pr.             | V. Rs. | Q. Pr.  | V. Rs. |                                         |                    | Q. Pr.                    | V. Rs. |
| <b>E.C.M.</b>          |                 |            |                                                   |                    |        |         |        |                                         |                    |                           |        |
| Belgium . . . . .      | . . . . .       | } 20%      | ..                                                | ..                 | ..     | ..      | ..     | ..                                      | ..                 | } Free                    |        |
| France . . . . .       | . . . . .       |            | ..                                                | ..                 | ..     | ..      | ..     | ..                                      | ..                 |                           |        |
| West Germany . . . . . | . . . . .       |            | ..                                                | ..                 | 50     | 675     | 148    | 1,952                                   | Good Scope         |                           |        |
| Italy . . . . .        | . . . . .       |            | ..                                                | ..                 | ..     | ..      | ..     | ..                                      | ..                 |                           |        |
| Netherlands . . . . .  | . . . . .       |            | 180                                               | 2,322              | ..     | ..      | ..     | ..                                      | ..                 |                           |        |
| TOTAL . . . . .        |                 |            | 180                                               | 2,322              | 50     | 675     | 148    | 1,952                                   |                    |                           |        |
| <b>E.F.T.A.</b>        |                 |            |                                                   |                    |        |         |        |                                         |                    |                           |        |
| Denmark . . . . .      | . . . . .       | 22.5%      | 34                                                | 245                | ..     | ..      | 600    | 5,454                                   | *22.5%<br>Min. 900 | Good Scope Kr. per<br>kg. |        |
| Sweden . . . . .       | . . . . .       | 14.20%     | ..                                                | ..                 | 3,900  | 40,650  | ..     | ..                                      | 14.20%             |                           |        |
| Switzerland . . . . .  | . . . . .       | N.A.       | 252                                               | 2,565              | ..     | ..      | 200    | 3,053                                   | N.A.               |                           |        |
| U.K. . . . .           | . . . . .       | 9%         | 2,953                                             | 19,551             | 638    | 5,867   | 15,071 | 1,10,673                                | Free               | Good Scope                |        |
| TOTAL . . . . .        |                 |            | 3,239                                             | 22,361             | 4,538  | 46,517  | 15,871 | 1,19,180                                |                    |                           |        |
| <b>Other Europe</b>    |                 |            |                                                   |                    |        |         |        |                                         |                    |                           |        |
| Spain . . . . .        | . . . . .       |            | 1,000                                             | 6,500              | 120    | 515     | ..     | ..                                      |                    |                           |        |
| <b>North America</b>   |                 |            |                                                   |                    |        |         |        |                                         |                    |                           |        |
| Canada . . . . .       | . . . . .       | N.A.       | 3,457                                             | 29,551             | 136    | 4,341   | 958    | 10,483                                  | N.A.               |                           |        |
| U.S.A. . . . .         | . . . . .       | 8.5%       | 24,161                                            | 247,612            | 19,644 | 189,937 | 56,032 | 523,409                                 | 8.5%               |                           |        |
| TOTAL . . . . .        |                 |            | 27,618                                            | 277,163            | 19,780 | 194,298 | 46,990 | 533,892                                 |                    |                           |        |

\*Likely to be granted duty-free treatment at the time of implementation of G.S.P.

*Latin and Other America*

|                |   |   |        |        |       |        |       |        |
|----------------|---|---|--------|--------|-------|--------|-------|--------|
| Bahamas        | . | . | 792    | 5,600  | 792   | 6,300  | 2,700 | 18,500 |
| Barbados       | . | . | 130    | 1,646  | ..    | ..     | ..    | ..     |
| Fr. W. Indies. | . | . | ..     | ..     | ..    | ..     | 240   | 2,760  |
| Guayana        | . | . | 60     | 600    | ..    | ..     | ..    | ..     |
| Trinidad       | . | . | 7,948  | 59,078 | 3,189 | 28,470 | 4,956 | 34,913 |
| Virgin Is.     | . | . | 450    | 5,307  | ..    | ..     | ..    | ..     |
| Windward Is.   | . | . | ..     | ..     | ..    | ..     | 1,620 | 10,502 |
| Chile          | . | . | 700    | 5,400  | ..    | ..     | ..    | ..     |
| <b>TOTAL</b>   |   |   | 10,080 | 77,631 | 3,981 | 34,770 | 9,516 | 66,675 |

*EC. IFE*

|              |   |   |        |          |       |        |       |        |            |
|--------------|---|---|--------|----------|-------|--------|-------|--------|------------|
| Afghanistan  | . | . | ..     | ..       | 1,000 | 4,241  | ..    | ..     | N.A.<br>5% |
| Australia    | . | . | 192    | 2,577    | 602   | 4,968  | 3,372 | 37,538 |            |
| Japan        | . | . | 550    | 5,406    | 2,500 | 25,710 | 1,460 | 17,792 |            |
| Malaysia     | . | . | ..     | ..       | ..    | ..     | 124   | 1,500  |            |
| Nepal.       | . | . | 32,021 | 420,614  | 120   | 1,913  | 130   | 1,755  |            |
| Thailand     | . | . | ..     | ..       | 98    | 1,395  | 528   | 5,926  |            |
| Fiji Islands | . | . | 2,505  | 29,623   | 326   | 4,760  | 448   | 6,260  |            |
| Singapore    | . | . | ..     | ..       | ..    | ..     | 588   | 5,800  |            |
| <b>TOTAL</b> |   |   | 35,268 | 4,58,220 | 4,646 | 42,987 | 6,650 | 76,571 |            |



| R.I.T.C.<br>8510209             | B.T.N.<br>64'02 | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |        |         |        |          |        | Tariff<br>concession<br>under<br>G.S.P. | Remarks |  |
|---------------------------------|-----------------|---------------------------------------------------|--------------------|--------|---------|--------|----------|--------|-----------------------------------------|---------|--|
|                                 |                 |                                                   | 1968-69            |        | 1969-70 |        | 1970-71  |        |                                         |         |  |
|                                 |                 |                                                   | Q. Pr.             | V. Rs. | Q. Pr.  | V. Rs. | Q. Pr.   | V. Rs. |                                         |         |  |
| <i>Other Asian and Oceanian</i> |                 |                                                   |                    |        |         |        |          |        |                                         |         |  |
| Bahrain Is.                     | .               | .                                                 | .                  | 1,095  | 8,028   | 1,192  | 8,940    | 1,309  | 13,606                                  |         |  |
| Kuwait.                         | .               | .                                                 | .                  | 4,440  | 33,735  | 11,789 | 98,232   | 5,699  | 46,124                                  |         |  |
| Lebanon                         | .               | .                                                 | .                  | 100    | 1,210   | 10,079 | 176,838  | ..     | ..                                      |         |  |
| Guam                            | .               | .                                                 | .                  | ..     | ..      | ..     | ..       | 200    | 2,695                                   |         |  |
| Muscat                          | .               | .                                                 | .                  | 300    | 1,733   | 1,800  | 13,510   | 472    | 5,163                                   |         |  |
| Qatar                           | .               | .                                                 | .                  | 2,820  | 18,729  | 1,784  | 12,853   | 205    | 18,000                                  |         |  |
| S. Yemeni P. Repe               | .               | .                                                 | .                  | 2,510  | 20,350  | 2,530  | 19,625   | 1,950  | 13,688                                  |         |  |
| Saudi Arabia                    | .               | .                                                 | .                  | 2,520  | 15,134  | 460    | 2,453    | 1, 20  | 10,100                                  |         |  |
| Duba                            | .               | .                                                 | .                  | ..     | ..      | ..     | ..       | 4,667  | 30,275                                  |         |  |
| TOTAL                           |                 |                                                   |                    | 13,785 | 99,019  | 29,724 | 3,32,451 | 15,552 | 1,23,451                                |         |  |
| <i>Africa</i>                   |                 |                                                   |                    |        |         |        |          |        |                                         |         |  |
| Kenya                           | .               | .                                                 | .                  | 1,328  | 10,728  | 763    | 9,133    | 743    | 12,695                                  |         |  |
| Ghana                           | .               | .                                                 | .                  | ..     | ..      | ..     | ..       | 199    | 2,700                                   |         |  |
| Libya                           | .               | .                                                 | .                  | 864    | 13,909  | ..     | ..       | 1,800  | 16,200                                  |         |  |
| Malawi                          | .               | .                                                 | .                  | ..     | ..      | ..     | ..       | 1,340  | 16,367                                  |         |  |

|                       |       |        |       |        |       |          |
|-----------------------|-------|--------|-------|--------|-------|----------|
| Malta . . . . .       | 105   | 1,360  | ..    | ..     | ..    | ..       |
| Mauritius . . . . .   | 432   | 2,965  | 1,168 | 8,970  | 2,914 | 19,628   |
| Ivory Coast . . . . . | 3,120 | 22,576 | ..    | ..     | ..    | ..       |
| Nigeria . . . . .     | ..    | ..     | 3,350 | 54,270 | ..    | ..       |
| Somalia . . . . .     | ..    | ..     | 12    | 330    | ..    | ..       |
| Sudan . . . . .       | ..    | ..     | ..    | ..     | 1,000 | 20,969   |
| Surinam . . . . .     | ..    | ..     | ..    | ..     | 1,440 | 11,125   |
| Tanzania . . . . .    | 395   | 3,988  | 28    | 428    | ..    | ..       |
| Uganda . . . . .      | ..    | ..     | 600   | 2,340  | ..    | ..       |
| Zambia . . . . .      | ..    | ..     | 166   | 2,420  | 80    | 900      |
| TOTAL . . . . .       | 6,244 | 55,526 | 6,087 | 77,891 | 9,416 | 1,00,584 |

*Eastern Europe*

|                       |        |           |        |          |         |           |
|-----------------------|--------|-----------|--------|----------|---------|-----------|
| Poland . . . . .      | 900    | 9,225     | ..     | ..       | ..      | ..        |
| U.S.S.R. . . . .      | ..     | ..        | ..     | ..       | 38,000  | 13,00,896 |
| Yugoslavia . . . . .  | ..     | ..        | 72     | 697      | ..      | ..        |
| TOTAL . . . . .       | 990    | 9,225     | 72     | 697      | 38,000  | 13,00,896 |
| GRAND TOTAL . . . . . | 98,314 | 10,07,967 | 68,998 | 7,30,811 | 152,113 | 23,23,201 |

ANNEXURE D-4  
TARIFF CONCESSION UNDER G.S.P. RUBBER SOLED UPPER LEATHER FOOTWEAR

| R.I.T.C.<br>8510212 | B.T.N.<br>64.02 | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |           |          |           | Tariff<br>concession<br>under<br>G.S.P. | Remarks                          |
|---------------------|-----------------|---------------------------------------------------|--------------------|-----------|----------|-----------|-----------------------------------------|----------------------------------|
|                     |                 |                                                   | 1968-69            | 1969-70   | 1970-71  |           |                                         |                                  |
| Countries           |                 |                                                   | Q. Kg.             | V. Rs.    | Q. Kg.   | V. Rs.    | Q. Kg.                                  | V. Rs.                           |
| <b>E.C.M. :</b>     |                 |                                                   |                    |           |          |           |                                         |                                  |
| Belgium             | .               | .                                                 | 2,844              | 21,670    | ..       | ..        | ..                                      | ..                               |
| France              | .               | .                                                 | ..                 | ..        | 27       | 319       | 630                                     | 7,445                            |
| W. Germany          | .               | .                                                 | 8,530              | 51,359    | 10,000   | 66,635    | 1,962                                   | 19,926                           |
| Italy               | .               | .                                                 | ..                 | ..        | ..       | ..        | ..                                      | ..                               |
| Netherlands         | .               | .                                                 | ..                 | ..        | ..       | ..        | ..                                      | ..                               |
| TOTAL               | .               | .                                                 | 11,374             | 73,029    | 10,027   | 66,954    | 2,592                                   | 27,371                           |
| <b>E.F.T.A. :</b>   |                 |                                                   |                    |           |          |           |                                         |                                  |
| Denmark             | .               | .                                                 | 5,706              | 34,792    | ..       | ..        | 4,439                                   | 36,192                           |
|                     |                 | 22.5%<br>Min. Kr.<br>900 per kg.                  |                    |           |          |           |                                         | *22.5<br>Min. Kr.<br>900 per kg. |
| Sweden              | .               | .                                                 | 1,000              | 9,936     | ..       | ..        | ..                                      | ..                               |
|                     |                 | 14-20%                                            |                    |           |          |           |                                         | *14-20%                          |
| Switzerland         | .               | .                                                 | ..                 | ..        | ..       | ..        | 89                                      | 1,016                            |
|                     |                 | N.A.                                              |                    |           |          |           |                                         | N.A.                             |
| U.K.                | .               | .                                                 | 6,609.12           | 42,49,301 | 2,68,557 | 15,60,998 | 5,00,076                                | 30,72,871                        |
|                     |                 | 9%                                                |                    |           |          |           |                                         |                                  |
| TOTAL               | .               | .                                                 | 6,75,826           | 42,94,029 | 2,68,557 | 15,60,998 | 5,04,604                                | 31,10,079                        |
| <b>Other Europe</b> |                 |                                                   |                    |           |          |           |                                         |                                  |
| Gibraltar           | .               | .                                                 | 2,388              | 16,823    | ..       | ..        | ..                                      | ..                               |

|                                | 29   | 174,374   | 13,03,989 | 1,89,114  | 13,83,720  | 2,00,690 | 14,67,585 | 16.7% |
|--------------------------------|------|-----------|-----------|-----------|------------|----------|-----------|-------|
| Canada                         | 12.5 | 10,92,406 | 72,31,490 | 14,35,116 | 96,79,083  | 6,26,300 | 44,93,666 | 12.5% |
| U.S.A.                         |      | 12,66,780 | 85,35,479 | 16,24,230 | 110,62,803 | 8,26,990 | 59,61,251 |       |
| <b>TOTAL</b>                   |      |           |           |           |            |          |           |       |
| <b>South and Latin America</b> |      |           |           |           |            |          |           |       |
| Bahamas                        | ..   | 480       | 3,211     | 500       | 5,418      | ..       | ..        | ..    |
| Barbados                       | ..   | 3,490     | 36,737    | 9,120     | 59,939     | 18,880   | 1,31,382  |       |
| Guyana                         | ..   | 1,410     | 11,472    | 18,988    | 1,37,234   | 10,240   | 77,180    |       |
| Honduras Br.                   | ..   | 240       | 3,708     | 2,760     | 22,6718    | 1,300    | 10,732    |       |
| Jamaica                        | ..   | 1,410     | 9,718     | ..        | ..         | 900      | 8,489     |       |
| Leeward Is.                    | ..   | 3,720     | 23,957    | 2,180     | 15,573     | 12,040   | 93,324    |       |
| Netherlands Antilles           | ..   | 1,920     | 14,445    | 2,400     | 14,752     | 1,260    | 10,610    |       |
| Puerto Rico                    | ..   | 540       | 2,936     | 540       | 4,472      | ..       | ..        |       |
| Surinam                        | ..   | 2,160     | 15,639    | 5,160     | 37,872     | 5,360    | 42,179    |       |
| Trinidad                       | ..   | 16,380    | 1,18,307  | 10,900    | 87,408     | 24,360   | 2,53,496  |       |
| Windward Is.                   | ..   | 5,400     | 34,658    | 2,344     | 18,906     | 15,100   | 1,10,616  |       |
| French Guiana                  | ..   | ..        | ..        | ..        | ..         | 1,520    | 11,023    |       |
| Honduras                       | ..   | ..        | ..        | ..        | ..         | 240      | 1,294     |       |
| Virgin Is.                     | ..   | ..        | ..        | ..        | ..         | 320      | 4,945     |       |
| Dominican Repe.                | ..   | ..        | ..        | ..        | ..         | 1,300    | 8,292     |       |
| <b>TOTAL</b>                   | ..   | 37,210    | 2,75,938  | 54,992    | 5,04,323   | 92,820   | 7,63,562  |       |

\*Likely to be granted duty free treatment at the time of importation of G.S.P.

| R.I.T.C. :<br>8510212 | B.T.N.<br>64.02 | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |          |         |          |          |           | Tariff<br>concession<br>under<br>G.S.P. | Remarks |
|-----------------------|-----------------|---------------------------------------------------|--------------------|----------|---------|----------|----------|-----------|-----------------------------------------|---------|
|                       |                 |                                                   | 1968-69            |          | 1969-70 |          | 1970-71  |           |                                         |         |
|                       |                 |                                                   | Q.Kg.              | V.Rs.    | Q.Kg.   | V.Rs.    | Q.Kg.    | V.Rs.     |                                         |         |
| Countries             |                 |                                                   |                    |          |         |          |          |           |                                         |         |
| E.C.A.F.E.            |                 |                                                   |                    |          |         |          |          |           |                                         |         |
| Australia             | .               | ..                                                | 39,327             | 5,24,169 | 37,201  | 4,16,420 | 1,06,472 | 9,76,573  | N.A.                                    |         |
| Fiji Islands          | .               | ..                                                | 1,689              | 14,047   | 1,527   | 20,765   | 3,599    | 32,729    |                                         |         |
| Malaysia              | .               | ..                                                | 360                | 5,156    | ..      | ..       | ..       | ..        |                                         |         |
| Nepal                 | .               | ..                                                | 384                | 2,650    | 1,472   | 13,441   | 76       | 763       |                                         |         |
| New Zealand           | .               | 27-1/2%<br>or 30c per<br>pair                     | 9,090              | 54,691   | 11,814  | 68,772   | 44,875   | 58,387    | 27-1/2%<br>or 30 c per<br>pair          |         |
| Singapore             | .               | ..                                                | 400                | 3,957    | ..      | ..       | 100      | 1,211     |                                         |         |
| Thailand              | .               | ..                                                | 1,260              | 15,670   | ..      | ..       | ..       | ..        |                                         |         |
| Japan                 | .               | 27%                                               | ..                 | ..       | ..      | ..       | ..       | ..        | 13%                                     |         |
| TOTAL.                | .               | ..                                                | 72,510             | 6,20,340 | 52,014  | 5,19,398 | 1,55,123 | 12,69,663 |                                         |         |

*Other Asian and Oceanian:*

|             |   |   |        |          |        |          |        |          |  |
|-------------|---|---|--------|----------|--------|----------|--------|----------|--|
| Bahrain Is. | . | . | 18,342 | 1,41,303 | 33,181 | 3,32,850 | 28,444 | 2,55,642 |  |
| Dubai       | . | . | ..     | ..       | ..     | ..       | 5,580  | 46,433   |  |
| Kuwait      | . | . | 22,770 | 2,21,018 | 5,836  | 40,140   | 22,212 | 2,03,595 |  |
| Muscat      | . | . | ..     | ..       | ..     | ..       | 530    | 3,590    |  |

|                           |               |                 |               |                 |               |                 |
|---------------------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|
| Qatar . . . . .           | 1,80          | 14,970          | 2,033         | 20,506          | 3,690         | 24,752          |
| S. Yemani P. Rp. . . . .  | 1,800         | 12,616          | 12,920        | 1,30,984        | 13,320        | 1,29,427        |
| Saudi Arabia . . . . .    | 11,930        | 1,39,874        | 2,300         | 24,701          | 960           | 9,800           |
| Tokelau Islands . . . . . | ..            | ..              | ..            | ..              | 1,430         | 22,869          |
| Cyprus . . . . .          | ..            | ..              | 1,010         | 8,102           | ..            | ..              |
| Guam . . . . .            | ..            | ..              | 332           | 4,422           | ..            | ..              |
| <b>TOTAL . . . . .</b>    | <b>56,642</b> | <b>5,29,781</b> | <b>57,612</b> | <b>5,61,705</b> | <b>76,216</b> | <b>6,96,108</b> |

## Africa :

|                          |        |        |        |          |        |          |
|--------------------------|--------|--------|--------|----------|--------|----------|
| Ivory Coast . . . . .    | 1,920  | 14,689 | 2,940  | 25,916   | 11,620 | 86,753   |
| Kenya . . . . .          | 1,820  | 12,752 | 6,366  | 45,292   | 1,988  | 16,634   |
| Libya . . . . .          | 12,600 | 80,441 | 14,980 | 87,297   | 9,404  | 81,642   |
| Liberia . . . . .        | ..     | ..     | 1,880  | 21,085   | 4,580  | 32,362   |
| Canary Islands . . . . . | ..     | ..     | ..     | ..       | 320    | 5,065    |
| Mauritius . . . . .      | 6,874  | 31,308 | 450    | 4,475    | 14,520 | 18,976   |
| Siera Leone . . . . .    | 2,620  | 17,913 | 14,680 | 1,26,962 | 8,406  | 88,094   |
| Somalia . . . . .        | 5,420  | 72,390 | 4,000  | 54,782   | 14,880 | 1,89,307 |
| Tanzania . . . . .       | 1,135  | 7,568  | 896    | 5,409    | 14,815 | 32,266   |
| Sudan . . . . .          | 3,000  | 18,000 | ..     | ..       | ..     | ..       |
| Uganda . . . . .         | 144    | 950    | ..     | ..       | 314    | 4,394    |

| R.I.T.C.<br>8510212 | B.T.N.<br>64.02 | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |            |           |            | Tariff<br>concession<br>under<br>G.S.P. | Remarks    |
|---------------------|-----------------|---------------------------------------------------|--------------------|------------|-----------|------------|-----------------------------------------|------------|
|                     |                 |                                                   | 1968-69            |            | 1969-70   |            |                                         |            |
|                     |                 |                                                   | Q.Kg.              | V.Rs.      | Q.Kg.     | V.Rs.      |                                         |            |
| Countries           |                 |                                                   |                    |            |           |            | Q.Kg.                                   | V.Rs.      |
| Zambia .            | .               | .                                                 | 13,585             | 99,193     | 59,085    | 50,725     | 98,329                                  | 6,89,364   |
| Malawai .           | .               | .                                                 | ..                 | ..         | 5,289     | 38,851     | 1,710                                   | 14,919     |
| Other East Africa . | .               | .                                                 | ..                 | ..         | 720       | 3,852      | ..                                      | ..         |
| Ghana .             | .               | .                                                 | ..                 | ..         | ..        | ..         | 1,140                                   | 5,427      |
| Nigeria .           | .               | .                                                 | ..                 | ..         | ..        | ..         | 10,340                                  | 1,51,028   |
| TOTAL               | .               | .                                                 | 49,173             | 3,55,204   | 1,11,286  | 8,64,646   | 1,82,366                                | 14,87,231  |
| Eastern Europe      |                 |                                                   |                    |            |           |            |                                         |            |
| Czechoslovakia .    | .               | .                                                 | 400                | 2,833      | ..        | ..         | ..                                      | ..         |
| U.S.S.R. .          | .               | .                                                 | 24,700             | 2,39,680   | ..        | ..         | 8,000                                   | 2,03,000   |
| Yugoslavia .        | .               | .                                                 | ..                 | ..         | 200       | 3,060      | ..                                      | ..         |
| TOTAL               | .               | .                                                 | 25,100             | 2,42,518   | 200       | 3,060      | 8,800                                   | 2,03,800   |
| Others .            | .               | .                                                 | ..                 | ..         | 50        | 460        | ..                                      | ..         |
| GRAND TOTAL .       | .               | .                                                 | 21,97,008          | 149,43,141 | 21,78,969 | 150,45,337 | 18,48,711                               | 135,19,065 |

The problems of this industry are special which the Government and the State Trading Corporation are trying to tackle. Aggressive proportional efforts, constant watch over fashion trends, tariff-consciousness, cost-consciousness, etc., are essential. The item is picking up in our export trade through proper organisation of the industry and marketing within the country is required.

ANNEXURE D-5  
TARIFF CONCESSION UNDER GSP FOR FOOTWEAR COMPONENTS

| R.T.T.C.     | B.T.N. | Tariff<br>Concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |           | Tariff<br>Concession<br>under<br>G.S.P. | Remarks |
|--------------|--------|---------------------------------------------------|--------------------|-----------|-----------------------------------------|---------|
|              |        |                                                   | 1965-69            | 1969-70   |                                         |         |
| 6123002      | 64-05  |                                                   |                    | 1970-71   |                                         |         |
| 6123003      |        |                                                   |                    |           |                                         |         |
| 6123005      |        |                                                   |                    |           |                                         |         |
| 6123006      |        |                                                   |                    |           |                                         |         |
| 6123009      |        |                                                   |                    |           |                                         |         |
| Countries    |        |                                                   |                    |           |                                         |         |
|              |        |                                                   | V. Rs.             | V. Rs.    | V. Rs.                                  |         |
| E.C.M.       |        |                                                   |                    |           |                                         |         |
|              |        |                                                   | Quantity not given |           |                                         |         |
| Belgium      | .      | .                                                 | 72,505             | ..        | ..                                      | Free    |
| France       | .      | 6.5%<br>to<br>9%                                  | ..                 | 692       | ..                                      |         |
| W. Germany   | .      | .                                                 | ..                 | ..        | 16,395                                  |         |
| Italy        | .      | .                                                 | 35,559             | ..        | ..                                      |         |
| Netherlands  | .      | .                                                 | ..                 | ..        | ..                                      |         |
| TOTAL        | .      | .                                                 | 1,08,064           | 692       | 16,395                                  |         |
| EFTA         |        |                                                   |                    |           |                                         |         |
| U.K.         | .      | Free                                              | 39,510             | 10,55,931 | ..                                      | Free    |
| Sweden       | .      | N.A.                                              | 8,000              | ..        | ..                                      | N.A.    |
| TOTAL        | .      | .                                                 | 47,519             | 10,55,931 | ..                                      |         |
| Other Europe |        |                                                   |                    |           |                                         |         |
| U.S.A.       |        | 10%                                               | 28,78,329          | 31,47,463 | 14,26,185                               | 10%     |



| R.L.T.C.                        | B.T.N. | Tariff<br>Concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |         |         |        | Tariff<br>Concession<br>under<br>G.S.P. | Remarks |
|---------------------------------|--------|---------------------------------------------------|--------------------|---------|---------|--------|-----------------------------------------|---------|
|                                 |        |                                                   | 1968-69            | 1969-70 | 1970-71 |        |                                         |         |
| Countries                       |        |                                                   | Q.                 | V. Rs.  | Q.      | V. Rs. | Q.                                      | V. Rs.  |
| <i>Other American Countries</i> |        |                                                   |                    |         |         |        |                                         |         |
| <i>ECAFE</i>                    |        |                                                   |                    |         |         |        |                                         |         |
| Australia                       | .      | .                                                 | 7,161              |         | ..      |        | N.A.                                    |         |
| Ceylon                          | .      | .                                                 | ..                 | 920     | ..      |        |                                         |         |
| Fiji Islands                    | .      | .                                                 | 3,060              | ..      | 115     |        |                                         |         |
| Guam                            | .      | .                                                 | 5,666              | ..      | ..      |        |                                         |         |
| Japan                           | .      | .                                                 | 700                | ..      | 15,845  | 20 %   |                                         |         |
| Singapore                       | .      | .                                                 | ..                 | 420     | 15,200  |        |                                         |         |
| TOTAL                           |        |                                                   | 16,537             | 1,340   | 31,163  |        |                                         |         |
| <i>Other Asian and Oceanian</i> |        |                                                   |                    |         |         |        |                                         |         |
| Lebanon                         | .      | .                                                 | 3,690              | ..      | 2,720   |        |                                         |         |
| <i>Africa</i>                   |        |                                                   |                    |         |         |        |                                         |         |
| Ghana                           | .      | .                                                 | 393                | 17,550  | ..      |        |                                         |         |
| Nigeria                         | .      | .                                                 |                    | 8,000   | ..      |        |                                         |         |

|                       |   |   |   |   |           |           |
|-----------------------|---|---|---|---|-----------|-----------|
| Kenya                 | . | . | . | . | 200       | ..        |
|                       |   |   |   |   |           |           |
| TOTAL                 | . |   |   |   | 25,750    | ..        |
|                       |   |   |   |   |           |           |
| <i>Eastern Europe</i> |   |   |   |   |           |           |
| U.S.S.R.              | . | . | . | . | ..        | 61,380    |
|                       |   |   |   |   |           |           |
| GRAND TOTAL           | . |   |   |   | 42,31,176 | 15,37,843 |



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ANNEXURE D-6  
TARIFF CONCESSION UNDER GSP FOR SADDLERY AND OTHER HARNESS OF ANY MATERIAL FOR ANY ANIMAL

| EXPORTS FROM INDIA  |                 |                                                   |         |          |        |          |         |           |                               |                                         |         |
|---------------------|-----------------|---------------------------------------------------|---------|----------|--------|----------|---------|-----------|-------------------------------|-----------------------------------------|---------|
| R.I.T.C.<br>6122000 | B.T.N.<br>42-01 | Tariff<br>Concession<br>under<br>Kanneiv<br>Round | 1968-69 |          |        |          | 1969-70 |           | 1970-71                       | Tariff<br>Concession<br>under<br>G.S.P. | Remarks |
|                     |                 |                                                   | Q.Kg.   | V. Rs.   | Q. Kg. | V. Rs.   | Q. Kg.  | V. Rs.    |                               |                                         |         |
| Countries           |                 |                                                   |         |          |        |          |         |           |                               |                                         |         |
| E.C.M.              |                 |                                                   |         |          |        |          |         |           |                               |                                         |         |
| Belgium             | .               | .                                                 | 3,668   | 84,060   | 6,662  | 2,33,806 | 13,207  | 3,33,248  |                               |                                         |         |
| France              | .               | .                                                 | ..      | ..       | 87     | 1,745    | 310     | 3,078     |                               |                                         |         |
| W. Germany          | .               | .                                                 | 2,186   | 2,73,857 | 4,076  | 1,10,481 | 10,244  | 2,62,962  | Free                          |                                         |         |
| Italy               | .               | .                                                 | 25      | 358      | ..     | ..       | ..      | ..        |                               |                                         |         |
| Netherlands         | .               | .                                                 | 17,036  | 3,90,411 | 10,450 | 2,38,821 | 11,489  | 2,87,989  |                               |                                         |         |
| Total               |                 |                                                   | 23,918  | 5,48,713 | 24,275 | 5,84,823 | 35,250  | 8,87,277  |                               |                                         |         |
| EFTA                |                 |                                                   |         |          |        |          |         |           |                               |                                         |         |
| U.K.                | .               | .                                                 | 16,800  | 3,69,650 | 22,526 | 4,23,054 | 41,481  | 8,50,481  | Free                          |                                         |         |
| Denmark             | .               | .                                                 | 2,343   | 60,404   | 13,511 | 3,07,037 | 6,891   | 1,85,894  | Free                          |                                         |         |
| Sweden              | .               | .                                                 | 640     | 20,401   | 1,664  | 41,208   | 1,101   | 23,036    | Free                          |                                         |         |
| Switzerland         | .               | .                                                 | ..      | ..       | 170    | 3,432    | 423     | 10,689    | Fr.105/-<br>100 Kgs.<br>Gross |                                         |         |
| TOTAL               | .               | .                                                 | 20,533  | 3,50,455 | 42,671 | 7,84,811 | 49,896  | 10,70,100 |                               |                                         |         |

*Other Europe*

|                   |     |        |     |        |     |        |       |
|-------------------|-----|--------|-----|--------|-----|--------|-------|
| Iceland . . . . . | ..  | ..     | 282 | 63,00  | ..  | ..     | ..    |
| Ireland . . . . . | ..  | 32%    | 573 | 13,536 | 427 | 12,237 | 21.3% |
| TOTAL . . . . .   | 568 | 15,543 | 855 | 19,836 | 427 | 12,237 |       |

*North America*

|                  |        |          |        |          |        |          |      |
|------------------|--------|----------|--------|----------|--------|----------|------|
| U.S.A. . . . .   | 60,741 | 9,33,428 | 39,961 | 7,07,570 | 22,423 | 5,22,729 | Free |
| Canada . . . . . | 630    | 11,839   | ..     | ..       | 173    | 4,448    | N.A. |

## TOTAL . . . . .

|        |          |        |          |        |          |  |
|--------|----------|--------|----------|--------|----------|--|
| 61,371 | 9,45,267 | 39,961 | 7,07,570 | 22,596 | 5,27,177 |  |
|--------|----------|--------|----------|--------|----------|--|

*Other & Latin America*

|                                |    |    |     |        |     |       |    |
|--------------------------------|----|----|-----|--------|-----|-------|----|
| Netherlands Antilles . . . . . | .. | .. | 602 | 16,172 | ..  | ..    | .. |
| Trinidad . . . . .             | .. | .. | 120 | 3,274  | 88  | 2,669 |    |
| Surinam . . . . .              | .. | .. | ..  | ..     | 144 | 3,226 |    |

## TOTAL . . . . .

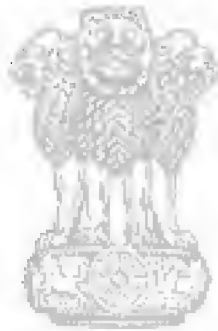
|    |    |     |        |     |       |  |
|----|----|-----|--------|-----|-------|--|
| .. | .. | 722 | 13,446 | 232 | 5,895 |  |
|----|----|-----|--------|-----|-------|--|

*ECAFE*

|                        |     |       |       |        |       |        |    |
|------------------------|-----|-------|-------|--------|-------|--------|----|
| Australia . . . . .    | 554 | 9,282 | 1,805 | 34,514 | 1,707 | 28,819 | 5% |
| Fiji Islands . . . . . | 570 | 7,763 | ..    | ..     | 474   | 6,670  |    |

| R.I.T.C.<br>6122000    | B.T.N.<br>42-01 | Countries | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |        |         |        |         |        | Tariff<br>concession<br>under<br>G.S.P. |
|------------------------|-----------------|-----------|---------------------------------------------------|--------------------|--------|---------|--------|---------|--------|-----------------------------------------|
|                        |                 |           |                                                   | 1968-69            |        | 1969-70 |        | 1970-71 |        |                                         |
|                        |                 |           |                                                   | Q. Kg.             | V. Rs. | Q. Kg.  | V. Rs. | Q. Kg.  | V. Rs. |                                         |
| Korea D. Republic      |                 |           |                                                   |                    |        |         |        |         |        |                                         |
| Japan                  | .               | .         | 15% &<br>12-5%                                    | ..                 | ..     | 60      | 1,404  | ..      | ..     | Free.                                   |
| Malaysia               | .               | .         | .                                                 | ..                 | ..     | ..      | ..     | 17      | 700    |                                         |
| Nepal                  | .               | .         | .                                                 | ..                 | ..     | 140     | 1,437  | 75      | 698    |                                         |
| New Zealand            | .               | .         | 20%                                               | 1,317              | 16,425 | 250     | 4,050  | 957     | 13,879 | 20%                                     |
| Singapore              | .               | .         | .                                                 | 216                | 7,512  | ..      | ..     | 40      | 1,300  |                                         |
| TOTAL                  |                 |           |                                                   | 2,782              | 42,732 | 2,225   | 41,405 | 3,270   | 52,066 |                                         |
| Other Asian & Oceanian |                 |           |                                                   |                    |        |         |        |         |        |                                         |
| Iraq                   | .               | .         | .                                                 | ..                 | ..     | ..      | ..     | 163     | 4,604  |                                         |
| S. Yemeni P. Repc.     | .               | .         | .                                                 | 45                 | 400    | ..      | ..     | ..      | ..     |                                         |
| Kuwait                 | .               | .         | .                                                 | 463                | 10,173 | 132     | 2,747  | 297     | 8,265  |                                         |
| TOTAL                  |                 |           |                                                   | 508                | 10,573 | 132     | 2,747  | 469     | 12,869 |                                         |
| Africa                 |                 |           |                                                   |                    |        |         |        |         |        |                                         |
| Ethiopia               | .               | .         | .                                                 | ..                 | ..     | ..      | ..     | 62      | 1,501  |                                         |
| Kenya                  | .               | .         | .                                                 | 400                | 6,309  | ..      | ..     | 760     | 13,884 |                                         |
| Sudan                  | .               | .         | .                                                 | 20                 | 873    | ..      | ..     | ..      | ..     |                                         |

|                |          |           |          |           |          |           |
|----------------|----------|-----------|----------|-----------|----------|-----------|
| Zambia         | ..       | ..        | 125      | 2,100     | 331      | 6,730     |
| TOTAL          |          |           |          |           |          |           |
| Eastern Europe | 420      | 7,182     | 125      | 2,100     | 1,53     | 22,115    |
| Czechoslovakia | 200      | 7,093     | —        | —         | —        | —         |
| GRAND TOTAL    | 1,10,100 | 19,67,555 | 1,11,296 | 21,56,738 | 1,13,284 | 25,89,736 |



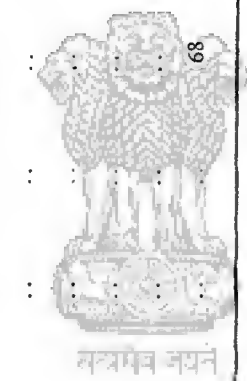
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ANNEXURE D-7  
TARIFF CONCESSION UNDER GSP FOR LEATHER TRAVEL GOODS

| R.I.T.C.<br>8310101<br>8310109<br>Countries | B.T.N.<br>42.02 | Tariff<br>concession<br>under<br>Kennedy<br>ound | EXPORTS FROM INDIA |        |         |        |         |        | Tariff<br>concession<br>under<br>GSP | Remarks |  |
|---------------------------------------------|-----------------|--------------------------------------------------|--------------------|--------|---------|--------|---------|--------|--------------------------------------|---------|--|
|                                             |                 |                                                  | 1968-69            |        | 1969-70 |        | 1970-71 |        |                                      |         |  |
|                                             |                 |                                                  | Q. No.             | V. Rs. | Q. No.  | V. Rs. | Q. No.  | V. Rs. |                                      |         |  |
| <i>E. C. M.</i>                             |                 |                                                  |                    |        |         |        |         |        |                                      |         |  |
| Belgium                                     | .               | .                                                | ..                 | ..     | ..      | 14,402 | ..      | ..     | }                                    | Free    |  |
| France                                      | .               | .                                                | ..                 | ..     | ..      | ..     | 1,998   | ..     |                                      |         |  |
| West Germany                                | .               | .                                                | ..                 | ..     | ..      | 529    | 13,824  | ..     |                                      |         |  |
| Italy                                       | .               | .                                                | ..                 | ..     | ..      | 5,683  | 950     | ..     |                                      |         |  |
| Netherlands                                 | .               | .                                                | ..                 | ..     | 68      | 3,512  | 59,000  | ..     |                                      |         |  |
| TOTAL                                       |                 |                                                  | 68                 |        | 24,126  |        | 75,772  |        |                                      |         |  |
| <i>EFTA</i>                                 |                 |                                                  |                    |        |         |        |         |        |                                      |         |  |
| U. K.                                       | .               | .                                                | Free               | 4,141  | 2,207   | ..     | ..      | 18,326 | Free                                 |         |  |
| Denmark                                     | .               | .                                                | N.A.               | ..     | ..      | ..     | ..      | 34,690 | N.A.                                 |         |  |
| Norway                                      | .               | .                                                | N.A.               | ..     | ..      | ..     | ..      | 2,363  | N.A.                                 |         |  |
| Sweden                                      | .               | .                                                | N.A.               | ..     | ..      | ..     | ..      | 492    | N.A.                                 |         |  |
| TOTAL                                       |                 |                                                  | 4,141              |        | 2,207   |        | 55,871  |        |                                      |         |  |

Quantity not given

7.5% } Free



*Other Europe*

|         |    |      |    |          |
|---------|----|------|----|----------|
| Iceland | .. | ..   | .. | 1,265    |
| Ireland | .. | N.A. | .. | 598 N.A. |
| TOTAL   | .. | ..   | .. | 1,863    |

*North America*

|        |    |      |        |        |        |       |
|--------|----|------|--------|--------|--------|-------|
| Canada | .. | 17½% | 86     | 306    | 1,884  | 11·7% |
| U.S.A. | .. | 10%  | 27,603 | 32,396 | 80,192 | Free. |
| TOTAL  | .. | ..   | 27,689 | 32,702 | 82,072 | ..    |

*ECAPF*

|              |    |       |          |           |          |       |
|--------------|----|-------|----------|-----------|----------|-------|
| Afghanistan  | .. | ..    | 4,300    | ..        | ..       | ..    |
| Australia    | .. | N.A.  | 11,594   | ..        | ..       | N.A.  |
| Fiji Islands | .. | ..    | 11,594   | 7,697     | ..       | ..    |
| Hong Kong    | .. | ..    | 2,900    | 24,728    | ..       | ..    |
| Iran         | .. | ..    | 2,883    | 978       | ..       | ..    |
| Japan        | .. | 12·5% | ..       | 12,04,370 | 1,08,326 | 6·25% |
| Malaysia     | .. | ..    | 1,41,599 | ..        | 136      | ..    |
| Nepal        | .. | ..    | ..       | 4,019     | ..       | ..    |
| Thailand     | .. | ..    | 8,271    | 2,689     | ..       | ..    |
| Singapore    | .. | ..    | 4,600    | 1,900     | ..       | ..    |
| TOTAL        | .. | ..    | 1,76,147 | 12,46,381 | 1,08,462 | ..    |



## EXPORTS FROM INDIA

| R. I. T. C.<br>831011 8310109     | B. T. N.<br>42-02 | Tariff<br>Concession     |         | Tariff<br>Concession |          | Remarks |        |
|-----------------------------------|-------------------|--------------------------|---------|----------------------|----------|---------|--------|
|                                   |                   | under Ken-<br>nedy Round | 1968-69 | 1970-71              | 1970-71  | Q. No.  | Q. No. |
| Countries                         |                   | Q. No.                   | V. Rs.  | V. Rs.               | V. Rs.   | Q. No.  | Q. No. |
| <i>Other Asian &amp; Oceanian</i> |                   |                          |         |                      |          |         |        |
| Bahrain Is.                       | .                 | .                        | 8,166   | 2,243                | 8,659    |         |        |
| Dubai                             | .                 | .                        | ..      | ..                   | 1,900    |         |        |
| Kuwait                            | .                 | .                        | 7,284   | 1,842                | 78,811   |         |        |
| Qatar                             | .                 | .                        | 15,684  | 26,237               | 1,273    |         |        |
| Lebanon                           | .                 | .                        | 12,750  | ..                   | ..       |         |        |
| Muscat                            | .                 | .                        | 752     | 217                  | 1,069    |         |        |
| S. Yemen P. Repc.                 | .                 | .                        | 14,400  | 7,300                | 7,350    |         |        |
| Saudi Arabia.                     | .                 | .                        | 3,698   | 1,450                | 7,798    |         |        |
| TOTAL                             |                   |                          | 58,734  | 39,289               | 1,06,830 |         |        |
| <i>Countries</i>                  |                   |                          |         |                      |          |         |        |
| AFRICA                            | .                 | .                        | ..      | 3,835                | ..       |         |        |
| Burund.                           | .                 | .                        | ..      | 3,500                | ..       |         |        |
| Ethiopia                          | .                 | .                        | ..      | ..                   | 550      |         |        |
| Ghana                             | .                 | .                        | ..      | 13,275               | 2,781    |         |        |
| Kenya                             | .                 | .                        | ..      | 237                  | ..       |         |        |
| Libya                             | .                 | .                        | ..      | ..                   | ..       |         |        |

|                                   |    |                 |                  |                 |
|-----------------------------------|----|-----------------|------------------|-----------------|
| Malawi . . . . .                  | .. | 5,900           | 900              | ..              |
| Mauritius . . . . .               | .. | 700             | ..               | 4,981           |
| Nigeria . . . . .                 | .. | 100             | 193              | ..              |
| Other African Countries . . . . . | .. | 1,082           | ..               | ..              |
| Sierra Leone . . . . .            | .. | 1,400           | ..               | ..              |
| Somalia . . . . .                 | .. | ..              | ..               | 1,450           |
| Sudan . . . . .                   | .. | 38,156          | ..               | 2,200           |
| Tanzania . . . . .                | .. | 22,330          | ..               | ..              |
| U. A. R. . . . .                  | .. | ..              | ..               | 1,130           |
| Uganda . . . . .                  | .. | 2,739           | ..               | ..              |
| Zambia . . . . .                  | .. | 8,084           | 14,20            | 36,482          |
| <b>TOTAL . . . . .</b>            |    | <b>1,01,338</b> | <b>23,604</b>    | <b>55,093</b>   |
| <b>Eastern Europe . . . . .</b>   |    | <b>..</b>       | <b>14,000</b>    | <b>12,700</b>   |
| <b>GRAND TOTAL . . . . .</b>      |    | <b>3,68,117</b> | <b>13,82,309</b> | <b>4,98,643</b> |

ANNEXURE D—8  
TARIFF CONCESSION UNDER GSP FOR LEATHER HANDBAGS, WALLET, ETC. EXCLUDING ARTWARE

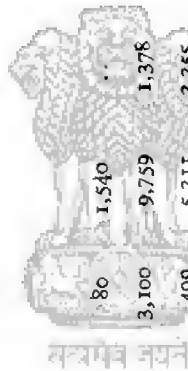
| R. I. T. C. B. T. N.<br>8310102 | Tariff<br>Concession<br>Under<br>Kennedy<br>Round | EXPORTS FROM INDIA |        |         |        |          |          | Tariff<br>Concession<br>under G. S. P.    | Remarks |  |
|---------------------------------|---------------------------------------------------|--------------------|--------|---------|--------|----------|----------|-------------------------------------------|---------|--|
|                                 |                                                   | 1968-69            |        | 1969-70 |        | 1970-71  |          |                                           |         |  |
|                                 |                                                   | Q. No.             | V. Rs. | Q. No.  | V. Rs. | Q. No.   | V. Rs.   |                                           |         |  |
| E. C. M.                        |                                                   | ..                 | ..     | 42      | 573    | 2        | 270      | } Free                                    |         |  |
| Belgium                         |                                                   | ..                 | ..     | ..      | ..     | ..       | ..       |                                           |         |  |
| France                          |                                                   | 2,130              | 6,580  | 89      | 2,230  | 20,182   | 37,769   |                                           |         |  |
| W. Germany                      | 7.5%                                              | ..                 | ..     | 3,337   | 4,356  | 6,555    | 31,766   |                                           |         |  |
| Italy                           |                                                   | ..                 | 293    | 1,664   | 7,301  | 1,01,145 | 1,75,277 |                                           |         |  |
| Netherlands                     |                                                   | 18                 | ..     | ..      | ..     | ..       | ..       |                                           |         |  |
| <hr/>                           |                                                   |                    |        |         |        |          |          |                                           |         |  |
| E F T A                         | TOTAL                                             | 2,148              | 6,873  | 5,312   | 14,460 | 1,27,903 | 2,45,082 |                                           |         |  |
| <hr/>                           |                                                   |                    |        |         |        |          |          |                                           |         |  |
| U. K.                           | Free                                              | 3,950              | 24,204 | 4,202   | 24,103 | 1,146    | 16,392   | Free                                      |         |  |
| Denmark                         | 15%                                               | ..                 | ..     | 350     | 2,336  | ..       | ..       | Free                                      |         |  |
| Switzerland                     | Fr. 210/-to<br>410/-per<br>100 Kgs. Gross         | 42                 | 580    | ..      | ..     | 1,123    | 8,712    | Fr. 147/-to<br>287/-per<br>100 Kgs. Gross |         |  |
| <hr/>                           |                                                   |                    |        |         |        |          |          |                                           |         |  |
| TOTAL                           |                                                   | 3,992              | 24,784 | 4,552   | 26,439 | 2,269    | 25,104   |                                           |         |  |
| <hr/>                           |                                                   |                    |        |         |        |          |          |                                           |         |  |
| North America                   |                                                   |                    |        |         |        |          |          |                                           |         |  |
| Canada                          | 17 1/2%                                           | 296                | 1,078  | 209     | 1,154  | 714      | 6,480    | 11.7%                                     |         |  |
| U. S. A.                        | 10%                                               | 2,947              | 7,676  | 3,809   | 39,840 | 18,255   | 1,68,864 | Free                                      |         |  |
| <hr/>                           |                                                   |                    |        |         |        |          |          |                                           |         |  |
| TOTAL                           |                                                   | 2,343              | 8,745  | 4,018   | 40,994 | 18,969   | 1,75,344 |                                           |         |  |

## Latin &amp; Other America

|                      |            |              |           |            |              |               |
|----------------------|------------|--------------|-----------|------------|--------------|---------------|
| Netherlands Antilles | ..         | ..           | ..        | ..         | 174          | 2,60          |
| Puerto Rico          | 18         | 336          | ..        | ..         | ..           | ..            |
| Trinidad             | 54         | 5,330        | ..        | ..         | 1,668        | 12,825        |
| Virgin Islands       | ..         | ..           | 46        | 311        | 189          | 1,772         |
| Windward Islands     | ..         | ..           | ..        | ..         | 140          | 1,148         |
| <b>TOTAL</b>         | <b>582</b> | <b>5,666</b> | <b>46</b> | <b>311</b> | <b>2,171</b> | <b>18,346</b> |

## E C A F E

|              |               |                 |                 |                  |                 |                  |       |
|--------------|---------------|-----------------|-----------------|------------------|-----------------|------------------|-------|
| Afghanistan  | 80            | 1,540           | ..              | ..               | ..              | ..               |       |
| Australia    | 3,100         | 9,759           | 1,378           | 13,228           | 12              | 204              | N. A. |
| Fiji Is.     | 499           | 5,211           | 2,255           | 14,513           | 360             | 4,784            |       |
| Hong Kong    | ..            | ..              | 695             | 8,236            | 124,13          | 38,458           |       |
| Japan        | 57,748        | 2,69,955        | 7,53,374        | 36,16,143        | 47,2301         | 17,22,003        | 5%    |
| Malaysia     | ..            | ..              | 45              | 18               | 237             | 1,207            |       |
| Nepal        | 24            | 27              | ..              | ..               | 65              | 1,026            |       |
| Singapore    | ..            | ..              | 177             | 3,680            | 1,439           | 12,595           |       |
| Thailand     | 1,177         | 3,836           | 5,360           | 18,716           | 2,02,05         | 75,183           |       |
| <b>TOTAL</b> | <b>62,628</b> | <b>2,90,364</b> | <b>7,63,284</b> | <b>36,74,696</b> | <b>5,07,032</b> | <b>18,55,460</b> |       |



## EXPORTS FROM INDIA

| R. I. T. C.<br>8310102            | B.T.N.<br>42-02 | Tariff<br>Concession<br>Under<br>Kennedy<br>Round | EXPORTS FROM INDIA |          |         |          |         |        |  |  | Tariff<br>Concession<br>under G.S.P. |
|-----------------------------------|-----------------|---------------------------------------------------|--------------------|----------|---------|----------|---------|--------|--|--|--------------------------------------|
|                                   |                 |                                                   | 1968-69            |          | 1969-70 |          | 1970-71 |        |  |  |                                      |
|                                   |                 |                                                   | Q. No.             | V. Rs.   | Q. No   | V. Rs.   | Q. No.  | V. Rs. |  |  |                                      |
| Countries                         |                 |                                                   |                    |          |         |          |         |        |  |  |                                      |
| <i>Other Asian &amp; Oceanian</i> |                 |                                                   |                    |          |         |          |         |        |  |  |                                      |
| Behrein Islands                   | .               | .                                                 | 3,660              | 2,340    | 1,610   | 7,870    | 228     | 1,578  |  |  |                                      |
| Cyprus                            | .               | .                                                 | 241                | 1,004    | ..      | ..       | 197     | ..     |  |  |                                      |
| Dubai                             | .               | .                                                 | ..                 | ..       | ..      | ..       | ..      | 1,321  |  |  |                                      |
| Kuwait                            | .               | .                                                 | 9,893              | 15,483   | 4,301   | 12,400   | 1,810   | 6,198  |  |  |                                      |
| Qatar                             | .               | .                                                 | 1,416              | 1,809    | 662     | 3,836    | 2       | 25     |  |  |                                      |
| Muscat                            | .               | .                                                 | ..                 | ..       | ..      | ..       | 1,680   | 2,712  |  |  |                                      |
| S. Yemeni P. Republic             | .               | .                                                 | 327                | 3,746    | 790     | 7,225    | ..      | ..     |  |  |                                      |
| Saudi Arabia                      | .               | .                                                 | 11,043             | 39,683   | 240     | 345      | 312     | 2,213  |  |  |                                      |
| TOTAL                             | .               | .                                                 | 26,580             | 64,065   | 7,603   | 31,676   | 4,229   | 14,047 |  |  |                                      |
| <i>Africa</i>                     |                 |                                                   |                    |          |         |          |         |        |  |  |                                      |
| Caogo Braz                        | .               | .                                                 | ..                 | ..       | 288     | 1,000    | ..      | ..     |  |  |                                      |
| Ethiopia                          | .               | .                                                 | ..                 | ..       | 232     | 6,210    | ..      | ..     |  |  |                                      |
| Ghana                             | .               | .                                                 | ..                 | ..       | ..      | ..       | 26      | 654    |  |  |                                      |
| Kenya                             | .               | .                                                 | ..                 | ..       | ..      | 33,945   | 342     | 1,235  |  |  |                                      |
| Libya                             | .               | .                                                 | 16,811             | 26,429   | 12,377  | ..       | ..      | ..     |  |  |                                      |
| Malawi                            | .               | .                                                 | 1,210              | 11,882   | ..      | ..       | ..      | ..     |  |  |                                      |
| Mauritius                         | .               | .                                                 | 196                | 3,750    | 100     | 1,920    | 292     | 2,100  |  |  |                                      |
| Nigeria                           | .               | .                                                 | 830                | 2,000    | 1,380   | 1,950    | 1,310   | 3,320  |  |  |                                      |
| Seira Leone                       | .               | .                                                 | 28                 | 244      | ..      | ..       | 11      | 257    |  |  |                                      |
| Somalia                           | .               | .                                                 | 138                | 147      | ..      | ..       | 8       | 50     |  |  |                                      |
| Sudan                             | .               | .                                                 | ..                 | ..       | 94      | 270      | ..      | ..     |  |  |                                      |
| Tanzania                          | .               | .                                                 | 15,180             | 88,590   | ..      | ..       | 883     | 9,400  |  |  |                                      |
| U.A.R.                            | .               | .                                                 | 215                | 2,765    | ..      | ..       | ..      | ..     |  |  |                                      |
| Zambia                            | .               | .                                                 | ..                 | ..       | 17,740  | 1,38,935 | ..      | ..     |  |  |                                      |
| Uganda                            | .               | .                                                 | 6,468              | 42,299   | 7,117   | 77,527   | 5,441   | 41,618 |  |  |                                      |
| TOTAL                             | .               | .                                                 | ..                 | ..       | 973     | 9,158    | ..      | ..     |  |  |                                      |
| TOTAL                             | .               | .                                                 | 41,076             | 1,78,106 | 40,301  | 2,70,915 | 8,313   | 58,694 |  |  |                                      |





|                                   |          |          |        |          |          |          |    |
|-----------------------------------|----------|----------|--------|----------|----------|----------|----|
| Singapore                         | 13,000   | 6,330    | ..     | ..       | ..       | ..       | .. |
| Ceylon                            | 2,400    | 2,900    | ..     | ..       | ..       | ..       | .. |
| TOTAL                             | 31,715   | 29,381   | 4,258  | 7,215    | 42,694   | 57,633   |    |
| <i>Other Asian &amp; Oceanian</i> |          |          |        |          |          |          |    |
| Bahrain                           | ..       | ..       | 3,358  | 6,126    | 1,854    | 4,325    |    |
| Dubai                             | ..       | ..       | ..     | ..       | 3,840    | 8,568    |    |
| Iraq                              | ..       | ..       | ..     | ..       | 3,000    | 2,767    |    |
| Qatar                             | 2,522    | 6,531    | 5,664  | 11,991   | ..       | ..       |    |
| Kuwait                            | 720      | 1,239    | 312    | 346      | 6,498    | 5,181    |    |
| Lebanon                           | 24,404   | 50,700   | ..     | ..       | ..       | ..       |    |
| Muscat                            | 1,200    | 400      | 3,504  | 6,137    | 9,216    | 11,112   |    |
| S. Yemeni P. Repc.                | 62,544   | 43,238   | 6,320  | 5,710    | ..       | ..       |    |
| Saudi Arabia                      | 1,968    | 1,715    | 12,048 | 12,123   | 24,000   | 25,025   |    |
| TOTAL                             | 93,368   | 1,03,823 | 31,206 | 42,433   | 48,408   | 56,978   |    |
| <i>Africa</i>                     |          |          |        |          |          |          |    |
| Ethiopia                          | 23,976   | 130      | 5,100  | 2,500    | 8,400    | 8,300    |    |
| Kenya                             | 93,604   | 36,219   | 186    | 504      | ..       | ..       |    |
| Liberia                           | ..       | ..       | 3,480  | 4,200    | 730      | 830      |    |
| Malawi                            | 1,200    | 61,730   | 1,200  | 700      | 2,880    | 995      |    |
| Nigeria                           | 54,000   | 68,967   | ..     | ..       | 12,150   | 16,029   |    |
| Sudan                             | 62,400   | 28,390   | 31,900 | 18,154   | 32,976   | 29,229   |    |
| Tanzania                          | 4,800    | 2,574    | ..     | ..       | ..       | ..       |    |
| U.A.R.                            | ..       | ..       | ..     | ..       | 500      | 578      |    |
| Uganda                            | 960      | 420      | ..     | ..       | 58       | 348      |    |
| Zambia                            | ..       | ..       | 9,504  | 11,012   | 18,760   | 11,090   |    |
| TOTAL                             | 2,40,940 | 1,36,930 | 51,730 | 37,070   | 76,444   | 63,743   |    |
| <i>East Europe</i>                |          |          |        |          |          |          |    |
| Czechoslovakia                    | 17,800   | 43,747   | ..     | ..       | ..       | ..       |    |
| Yugoslavia                        | 7,458    | 9,220    | ..     | ..       | ..       | ..       |    |
| TOTAL                             | 25,258   | 52,967   | ..     | ..       | ..       | ..       |    |
| GRAND TOTAL                       | 3,91,583 | 3,24,003 | ..     | 1,01,798 | 1,87,560 | 2,50,528 |    |



## ANNEXURE D-10

## TARIFF CONCESSION UNDER GSP FOR LEATHER APPAREL ACCESSORIES N.E.S.

| R.I.T.C. B.T.N.<br>8413009 42.02<br>Countries | EXPORTS FROM INDIA |        |         |        |         |          | Tariff                  | Remarks |
|-----------------------------------------------|--------------------|--------|---------|--------|---------|----------|-------------------------|---------|
|                                               | 1968-69            |        | 1969-70 |        | 1970-71 |          | Concession under G.S.P. |         |
|                                               | Q. No.             | V. Rs. | Q. No.  | V. Rs. | Q. No.  | V. Rs.   |                         |         |
| E.C.M.                                        |                    |        |         |        |         |          |                         |         |
| Belgium                                       | ..                 | ..     | ..      | ..     | ..      | 272      | Free                    |         |
| France                                        | ..                 | ..     | ..      | ..     | ..      | 19,995   |                         |         |
| West Germany                                  | ..                 | ..     | ..      | 925    | ..      | 18,883   |                         |         |
| Italy                                         | ..                 | ..     | ..      | ..     | ..      | 270      |                         |         |
| Netherlands                                   | ..                 | ..     | ..      | ..     | ..      | 4,190    |                         |         |
| TOTAL                                         | ..                 | ..     | ..      | 925    | ..      | 43,570   |                         |         |
| EFTA                                          |                    |        |         |        |         |          |                         |         |
| U.K.                                          | ..                 | ..     | ..      | ..     | ..      | 56,297   | N.A.                    |         |
| Denmark                                       | ..                 | ..     | ..      | ..     | ..      | 133      | N.A.                    |         |
| Sweden                                        | ..                 | 3,224  | ..      | ..     | ..      | 10,930   | N.A.                    |         |
| Switzerland                                   | ..                 | 225    | ..      | ..     | ..      | ..       | N.A.                    |         |
| TOTAL                                         | ..                 | 3,469  | ..      | ..     | ..      | 67,360   |                         |         |
| North America                                 |                    |        |         |        |         |          |                         |         |
| U.S.A.                                        | ..                 | 11,348 | ..      | 49,155 | ..      | 1,04,326 | Free                    |         |
| Canada                                        | ..                 | ..     | ..      | 5,356  | ..      | ..       | 15%                     |         |
| TOTAL                                         | ..                 | 11,348 | ..      | 54,511 | ..      | 1,04,326 |                         |         |
| Other & Latin America                         |                    |        |         |        |         |          |                         |         |
| Honduras Br.                                  | ..                 | ..     | ..      | ..     | ..      | 189      |                         |         |
| Virgin Is.                                    | ..                 | ..     | ..      | ..     | ..      | 6,007    |                         |         |
| TOTAL                                         | ..                 | ..     | ..      | ..     | ..      | 6,196    |                         |         |



## ANNEXURE D-II

## TARIFF CONCESSION UNDER GSP FOR LEATHER GOODS N.E.S. AS ARTWARE

| R.I.T.C.<br>8960712 | B.T.N.<br>42.05 | Countries | Tariff<br>Concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |         |         |          | Tariff<br>Concession<br>under<br>G.S.P. | Remarks  |
|---------------------|-----------------|-----------|---------------------------------------------------|--------------------|---------|---------|----------|-----------------------------------------|----------|
|                     |                 |           |                                                   | 1968-69            | 1969-70 | 1970-71 |          |                                         |          |
|                     |                 |           |                                                   | Q. No.             | V. Rs.  | Q. No.  | V. Rs.   | Q. No.                                  | V. Rs.   |
| <i>E.C.M.</i>       |                 |           |                                                   |                    |         |         |          |                                         |          |
| Belgium .           | .               | .         | 7%                                                | ..                 | 3,773   | ..      | 4,602    | ..                                      | 12,436   |
| France .            | .               | .         |                                                   | ..                 | 25,514  | ..      | 21,388   | ..                                      | 8,705    |
| W. Germany .        | .               | .         |                                                   | ..                 | 9,031   | ..      | 64,575   | ..                                      | 2,07,849 |
| Italy .             | .               | .         |                                                   | ..                 | 4,240   | ..      | 2,707    | ..                                      | 64,856   |
| Netherlands .       | .               | .         |                                                   | ..                 | 9,105   | ..      | 20,719   | ..                                      | 45,455   |
| TOTAL               | .               | .         | .                                                 | ..                 | 51,623  | ..      | 1,22,991 | ..                                      | 3,39,301 |
| <i>E.F.T.A</i>      |                 |           |                                                   |                    |         |         |          |                                         |          |
| U.K. .              | .               | .         | Free                                              | ..                 | 22,193  | ..      | 21,494   | ..                                      | 44,067   |
| Denmark .           | .               | .         | Free                                              | ..                 | ..      | ..      | 3,11     | ..                                      | 81,466   |
| Ireland .           | .               | .         | N.A.                                              | ..                 | ..      | ..      | ..       | ..                                      | 700      |
| Norway .            | .               | .         | Free                                              | ..                 | 392     | ..      | ..       | ..                                      | 261      |
| Sweden .            | .               | .         | Free                                              | ..                 | 4,934   | ..      | 11,982   | ..                                      | 10,701   |

|                                  |   |   |   |          |          |    |          |    |          |      |
|----------------------------------|---|---|---|----------|----------|----|----------|----|----------|------|
| Switzerland                      | . | . | . | Free     | 323      | .. | 1,985    | .. | 43,487   | Free |
| Austria                          | . | . | . | Free     | ..       | .. | 5,101    | .. | ..       | Free |
| TOTAL                            | . | . | . |          | 27,842   | .. | 43,563   | .. | 1,80,682 |      |
| <i>Other Europe</i>              |   |   |   |          |          |    |          |    |          |      |
| Finland                          | . | . | . | Free     | 8,333    | .. | 4,138    | .. | 620      | Free |
| <i>North America</i>             |   |   |   |          |          |    |          |    |          |      |
| Canada                           | . | . | . | Free     | 8,722    | .. | 10,399   | .. | 32,879   | Free |
| USA                              | . | . | . | 14% & 4% | 1,16,982 | .. | 1,31,280 | .. | 5,36,570 | Free |
| TOTAL                            | . | . | . |          | 1,25,704 | .. | 1,41,679 | .. | 5,69,449 |      |
| <i>Latin &amp; Other America</i> |   |   |   |          |          |    |          |    |          |      |
| Argentina                        | . | . | . |          | 124      | .. | ..       | .. | 1,300    |      |
| Brazil                           | . | . | . |          | ..       | .. | ..       | .. | 1,840    |      |
| Bahamas                          | . | . | . |          | 11,364   | .. | ..       | .. | ..       |      |
| Chile                            | . | . | . |          | ..       | .. | ..       | .. | 5,417    |      |
| Mexico                           | . | . | . |          | ..       | .. | 6,800    | .. | ..       |      |
| Panama Repc.                     | . | . | . |          | 1,455    | .. | ..       | .. | 198      |      |
| Panama Canal Zone                | . | . | . |          | ..       | .. | ..       | .. | 198      |      |
| Trinidad                         | . | . | . | ..       | 1,386    | .. | 742      | .. | ..       |      |
| Surinam                          | . | . | . | ..       | ..       | .. | 254      | .. | ..       |      |
| TOTAL                            | . | . | . |          | 14,329   | .. | 7,697    | .. | 8,863    |      |

| R.I.T.C.<br>8960712               | B.T.N.<br>42.05 | Countries   | Tariff<br>Concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |        |           |           |           |           | Tariff<br>Concession<br>under<br>G.S.P. | Remarks   |
|-----------------------------------|-----------------|-------------|---------------------------------------------------|--------------------|--------|-----------|-----------|-----------|-----------|-----------------------------------------|-----------|
|                                   |                 |             |                                                   | 1968-69            |        | 1969-70   |           | 1970-71   |           |                                         |           |
|                                   |                 |             |                                                   | Q. No.             | V. Rs. | Q. No.    | V. Rs.    | Q. No.    | V. Rs.    |                                         |           |
| <i>ECAFE</i>                      |                 |             |                                                   |                    |        |           |           |           |           |                                         |           |
|                                   |                 | Australia   | .                                                 | .                  | .      | 27,671    | ..        | 11,821    | ..        | 35,313                                  | N.A.      |
|                                   |                 | Fiji Is.    | .                                                 | .                  | .      | 453       | ..        | ..        | ..        | 3,745                                   |           |
|                                   |                 | Hong Kong   | .                                                 | .                  | .      | ..        | ..        | 8,464     | ..        | 21,134                                  |           |
|                                   |                 | Lebanon     | .                                                 | .                  | .      | ..        | ..        | 3,036     | ..        | ..                                      |           |
|                                   |                 | Japan       | .                                                 | .                  | .      | 19,68,115 | ..        | 30,13,412 | ..        | 34,48,890                               | 6.52%     |
|                                   |                 | Nepal       | .                                                 | .                  | .      | 875       | ..        | 711       | ..        | 1,210                                   |           |
|                                   |                 | New Zealand | .                                                 | .                  | .      | 15,268    | ..        | ..        | ..        | ..                                      | N.A.      |
|                                   |                 | Thailand    | .                                                 | .                  | .      | 65,753    | ..        | 34,322    | ..        | 29,038                                  |           |
|                                   |                 | Singapore   | .                                                 | .                  | .      | 5,677     | ..        | 10,020    | ..        | 39,257                                  |           |
| TOTAL                             |                 |             |                                                   | .                  | .      | .         | 20,83,812 | ..        | 30,81,786 | ..                                      | 35,78,587 |
| <i>Other Asian &amp; Oceanian</i> |                 |             |                                                   |                    |        |           |           |           |           |                                         |           |
|                                   |                 | Bahrain Is. | .                                                 | .                  | .      | 215       | ..        | ..        | ..        | ..                                      |           |
|                                   |                 | Iraq        | .                                                 | .                  | .      | ..        | ..        | ..        | ..        | 30                                      |           |
|                                   |                 | Israel      | .                                                 | .                  | .      | ..        | ..        | ..        | ..        | 3,747                                   |           |
|                                   |                 | Kuwait      | .                                                 | .                  | .      | ..        | ..        | 1,146     | ..        | 10,370                                  |           |

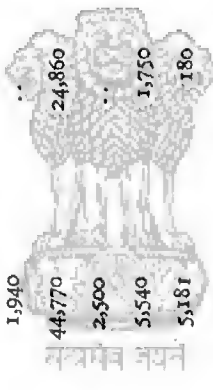
|                              |    |                  |    |                  |                  |
|------------------------------|----|------------------|----|------------------|------------------|
| Qatar . . . . .              | .. | 334              | .. | ..               | ..               |
| Saudi Arabia . . . . .       | .. | 2,118            | .. | 150              | 1,441            |
| Syria . . . . .              | .. | ..               | .. | 34,823           | ..               |
| Other Pacific Is. . . . .    | .. | ..               | .. | ..               | 8,648            |
| <b>TOTAL</b> . . . . .       | .. | <b>2,667</b>     | .. | <b>36,497</b>    | <b>24,236</b>    |
| <i>Africa</i>                |    |                  |    |                  |                  |
| Canary Is. . . . .           | .. | ..               | .. | ..               | 580              |
| Kenya . . . . .              | .. | ..               | .. | 2,960            | 706              |
| Mauritius . . . . .          | .. | 224              | .. | ..               | 70               |
| Somalia . . . . .            | .. | ..               | .. | ..               | 1,445            |
| Zambia . . . . .             | .. | 2,500            | .. | ..               | 38,886           |
| <b>TOTAL</b> . . . . .       | .. | <b>2,724</b>     | .. | <b>2,960</b>     | <b>41,687</b>    |
| <i>Eastern Europe</i>        |    |                  |    |                  |                  |
| Czechoslovakia . . . . .     | .. | 2,92,899         | .. | 14,143           | 97,575           |
| G.D.R. . . . .               | .. | ..               | .. | ..               | 89,824           |
| U.S.S.R. . . . .             | .. | ..               | .. | 2,728            | ..               |
| Yugoslavia . . . . .         | .. | ..               | .. | 33,067           | 496              |
| <b>TOTAL</b> . . . . .       | .. | <b>2,92,899</b>  | .. | <b>49,938</b>    | <b>1,87,895</b>  |
| <b>GRAND TOTAL</b> . . . . . | .. | <b>26,09,933</b> | .. | <b>34,91,348</b> | <b>49,31,320</b> |

ANNEXURE D-12  
TARIFF CONCESSION UNDER GSP FOR INDUSTRIAL LEATHER MANUFACTURES

| R.I.T.C.<br>6121001<br>6121002<br>6121003<br>6121004<br>6121009<br>6129001 &<br>6129009<br>Countries | B.T.N.<br>42·04 &<br>42·05 | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |          |         |        |         |          | Tariff<br>concession<br>under<br>G.S.P. | Remarks |  |
|------------------------------------------------------------------------------------------------------|----------------------------|---------------------------------------------------|--------------------|----------|---------|--------|---------|----------|-----------------------------------------|---------|--|
|                                                                                                      |                            |                                                   | 1968-69            |          | 1969-70 |        | 1970-71 |          |                                         |         |  |
|                                                                                                      |                            |                                                   | Qty.               | V. Rs.   | Qty.    | V. Rs. | Qty.    | V. Rs.   |                                         |         |  |
| <i>E.C.M.</i>                                                                                        |                            |                                                   |                    |          |         |        |         |          |                                         |         |  |
| Belgium                                                                                              | .                          | .                                                 | ..                 | 9,392    | ..      | ..     | ..      | 2,607    |                                         |         |  |
| France                                                                                               | .                          | .                                                 | ..                 | ..       | ..      | ..     | ..      | 2,536    |                                         |         |  |
| W. Germany                                                                                           | .                          | .                                                 | ..                 | 10,512   | ..      | 1,060  | ..      | 37,221   | N.A.                                    |         |  |
| Italy                                                                                                | .                          | .                                                 | ..                 | 12,400   | ..      | 7,440  | ..      | 26,917   |                                         |         |  |
| Netherlands                                                                                          | .                          | .                                                 | ..                 | 3,943    | ..      | ..     | ..      | 14,993   |                                         |         |  |
|                                                                                                      |                            |                                                   |                    | 36,247   | 8,500   |        | 84,274  |          |                                         |         |  |
| <i>E.P.T.A.</i>                                                                                      |                            |                                                   |                    |          |         |        |         |          |                                         |         |  |
| Sweden                                                                                               | .                          | .                                                 | ..                 | 21,600   | ..      | 9,604  | ..      | 16,329   |                                         |         |  |
| U. K.                                                                                                | .                          | .                                                 | ..                 | 1,06,703 | ..      | 75,499 | ..      | 74,798   |                                         |         |  |
| Denmark                                                                                              | .                          | .                                                 | ..                 | ..       | ..      | ..     | ..      | 60,946   |                                         |         |  |
| Switzerland                                                                                          | .                          | .                                                 | ..                 | ..       | ..      | ..     | ..      | 1,543    |                                         |         |  |
| TOTAL                                                                                                | .                          | .                                                 | ..                 | 1,28,303 | ..      | 85,103 | ..      | 1,53,616 |                                         |         |  |

|                                 |   |   |          |          |
|---------------------------------|---|---|----------|----------|
| <i>Other Europe</i>             | . | . | ..       | 750      |
| <i>Channel Islands</i>          | . | . | ..       |          |
| <i>North America</i>            | . | . |          |          |
| Canada                          | . | . | 1,967    | 15,403   |
| U.S.A.                          | . | . | 59,989   | 1,68,106 |
| TOTAL                           | . | . | 61,956   | 1,83,509 |
| <i>Other American Countries</i> | . | . |          |          |
| Puerto Rico                     | . | . | 2,650    | ..       |
| Br. Honduras                    | . | . | ..       | 405      |
| TOTAL                           | . | . | 27,650   | 405      |
| <i>E.C.A.F.E.</i>               | . | . |          |          |
| Australia                       | . | . | 1,333    | ..       |
| Ceylon                          | . | . | 26,564   | 53,568   |
| Fiji Islands                    | . | . | 850      | 663      |
| Hong Kong                       | . | . | ..       | 380      |
| Indonesia                       | . | . | ..       | ..       |
| Japan                           | . | . | 51,301   | 6,026    |
| Malaysia                        | . | . | 552      | 17,493   |
| Nepal                           | . | . | 66,147   | 11,160   |
| Singapore                       | . | . | 324      | 1,827    |
| Thailand                        | . | . | 590      | 2,300    |
| Burma                           | . | . | 40,507   | 6,660    |
| Afghanistan                     | . | . | 79,504   | 4,000    |
| TOTAL                           | . | . | 2,51,750 | 1,65,337 |
|                                 |   |   |          | 1,04,077 |

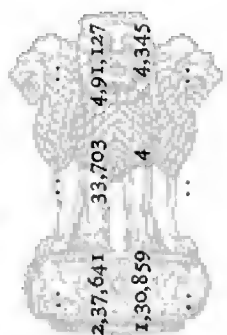


| R.I.T.C.<br>6121001<br>6121002<br>6121003<br>6121004<br>6121009<br>6129001 &<br>6129009<br>Countries | B.T.N.<br>42.04 &<br>242.05 | Tariff<br>concession<br>under<br>Kennedy<br>Round | EXPORTS FROM INDIA |        |         |        |         |          | Tariff<br>concession<br>under<br>G.S.P. | Remarks |  |
|------------------------------------------------------------------------------------------------------|-----------------------------|---------------------------------------------------|--------------------|--------|---------|--------|---------|----------|-----------------------------------------|---------|--|
|                                                                                                      |                             |                                                   | 1968-69            |        | 1969-70 |        | 1970-71 |          |                                         |         |  |
|                                                                                                      |                             |                                                   | Qty.               | V. Rs. | Qty.    | V. Rs. | Qty.    | V. Rs.   |                                         |         |  |
|                    |                             |                                                   |                    |        |         |        |         |          |                                         |         |  |
| <i>Other Asian &amp; Oceanian</i>                                                                    |                             |                                                   |                    |        |         |        |         |          |                                         |         |  |
| Bahrain Islands                                                                                      | .                           | .                                                 | 1,008              |        | 1,881   |        |         | 16,871   |                                         |         |  |
| Cyprus                                                                                               | .                           | .                                                 | 1,940              |        | ..      |        |         | ..       |                                         |         |  |
| Iran                                                                                                 | .                           | .                                                 | 44,770             |        | 24,860  |        |         | 2,100    |                                         |         |  |
| Jordan                                                                                               | .                           | .                                                 | 2,500              |        | ..      |        |         | 1,890    |                                         |         |  |
| Kuwait                                                                                               | .                           | .                                                 | 5,540              |        | 1,750   |        |         | 17,750   |                                         |         |  |
| Lebanon                                                                                              | .                           | .                                                 | 5,181              |        | 180     |        |         | 58,744   |                                         |         |  |
| Muscat                                                                                               | .                           | .                                                 | 83                 |        | 188     |        |         | 218      |                                         |         |  |
| Qatar                                                                                                | .                           | .                                                 | 12,314             |        | 5,477   |        |         | 2,139    |                                         |         |  |
| Southern Yemeni P. Republic                                                                          | .                           | .                                                 | 8,521              |        | 12,974  |        |         | 2,638    |                                         |         |  |
| Saudi Arabia                                                                                         | .                           | .                                                 | 38,408             |        | 14,512  |        |         | 4,505    |                                         |         |  |
| Syria                                                                                                | .                           | .                                                 | 1,39,468           |        | ..      |        |         | 35,632   |                                         |         |  |
| Dubai                                                                                                | .                           | .                                                 | ..                 |        | ..      |        |         | 7,329    |                                         |         |  |
| Iraq                                                                                                 | .                           | .                                                 | ..                 |        | ..      |        |         | 32,431   |                                         |         |  |
| TOTAL                                                                                                | .                           | .                                                 | 2,34,733           |        | 61,822  |        |         | 1,82,256 |                                         |         |  |

|                       |           |           |           |  |
|-----------------------|-----------|-----------|-----------|--|
| <i>Africa</i>         |           |           |           |  |
| Ethiopia              | 8,886     | 43,776    | 64,363    |  |
| Kenya                 | 24,736    | 26,767    | 91,341    |  |
| Libya                 | 13,000    | 1,264     | ..        |  |
| Malawi                | 640       | 5,913     | 14,433    |  |
| Malta                 | 600       | ..        | ..        |  |
| Nigeria               | 15,004    | 30,659    | 215,710   |  |
| Malagesy              | ..        | 4,280     | ..        |  |
| Siera Leone           | ..        | 870       | ..        |  |
| Sudan                 | 2,673     | 7,508     | ..        |  |
| Tanzania              | 1,63,091  | 91,235    | 2,13,665  |  |
| U.A.R.                | 28,700    | 3,72,152  | 3,23,488  |  |
| Uganda                | 2,16,007  | 2,97,596  | 1,58,088  |  |
| Zambia                | 4,773     | 14,887    | 70,322    |  |
| Mauritius             | ..        | ..        | 7,680     |  |
| TOTAL                 | 4,85,314  | 8,97,127  | 9,60,092  |  |
| <i>Eastern Europe</i> |           |           |           |  |
| Czechoslovakia        | 10,405    | ..        | ..        |  |
| GRAND TOTAL           | 12,11,364 | 12,47,742 | 16,68,979 |  |

ANNEXURE D-13  
TARIFF CONCESSION IN G.S.P FOR FUR AND SKINS

| R.I.T.C.<br>6130003<br>6130004<br>6130005 &<br>6130009 | B.T.N.<br>43 02 | Tariff<br>concession<br>under<br>Kennedy<br>Round | Exports from India |          |         |          |         |          | Tariff<br>concession<br>under<br>G.S.P. | Remarks |
|--------------------------------------------------------|-----------------|---------------------------------------------------|--------------------|----------|---------|----------|---------|----------|-----------------------------------------|---------|
|                                                        |                 |                                                   | 1968-69            |          | 1969-70 |          | 1970-71 |          |                                         |         |
|                                                        |                 |                                                   | Q. No.             | V. Rs.   | Q. No.  | V. Rs.   | Q. No.  | V. Rs.   |                                         |         |
| Countries                                              |                 |                                                   |                    |          |         |          |         |          |                                         |         |
| E.C.M.                                                 |                 |                                                   |                    |          |         |          |         |          |                                         |         |
| Belgium                                                | .               | .                                                 | ..                 | ..       | ..      | ..       | ..      | ..       | ..                                      | ..      |
| France                                                 | .               | .                                                 | 20,829             | 2,37,641 | 33,703  | 4,91,127 | 1,00    | 16,469   | Free                                    | ..      |
| West Germany                                           | .               | .                                                 | 5,264              | 1,30,859 | 4       | 4,345    | 5,000   | 89,067   | Free                                    | ..      |
| Italy                                                  | .               | .                                                 | ..                 | ..       | ..      | ..       | ..      | ..       | ..                                      | ..      |
| Netherlands                                            | .               | .                                                 | ..                 | ..       | ..      | ..       | 14      | 812      | ..                                      | ..      |
| TOTAL                                                  |                 |                                                   | 26,093             | 3,68,700 | 33,743  | 4,95,472 | 6,014   | 1,66,368 |                                         |         |
| EFTA                                                   |                 |                                                   |                    |          |         |          |         |          |                                         |         |
| U. K.                                                  | .               | .                                                 | 16,483             | 1,11,48  | 46,748  | 7,60,814 | 49      | 862      | Free                                    | ..      |
| Denmark                                                | .               | .                                                 | 30                 | 3,707    | ..      | ..       | ..      | ..       | ..                                      | ..      |
| Switzerland                                            | .               | .                                                 | 5                  | 2,860    | ..      | ..       | ..      | ..       | ..                                      | ..      |
| TOTAL                                                  |                 |                                                   | 16,798             | 1,107    | 46,784  | 7,60,814 | 49      | 862      |                                         |         |



|                                  |        |          |           |          |           |        |                   |
|----------------------------------|--------|----------|-----------|----------|-----------|--------|-------------------|
| <i>North America</i>             |        |          |           |          |           |        |                   |
| U.S.A.                           | .      | .        | 5% & 2.5% | 106      | 16,642    | \$     | 5,6685 .. .. Free |
| <i>E.C.A.F.E.</i>                |        |          |           |          |           |        |                   |
| New Zealand                      | .      | .        | N.A.      | ..       | ..        | 8,439  | 50,439 .. .. N.A. |
| Japan                            | .      | .        | 15%       | ..       | ..        | ..     | 300 15,008 Free   |
| TOTAL                            | ..     | ..       |           | ..       | ..        | 8,439  | 50,489 30 15,008  |
| <i>Other Asian &amp; Oceania</i> |        |          |           |          |           |        |                   |
| Saudi Arabia                     | .      | .        | .         | ..       | ..        | 12     | 462 .. ..         |
| Kuwait                           | .      | .        | .         | ..       | ..        | ..     | 12 540            |
| Bahrain Islands                  | .      | .        | .         | ..       | ..        | ..     | 24 1,241          |
| TOTAL                            | ..     | ..       |           | ..       | ..        | 12     | 462 36 1,701      |
| <i>Eastern Europe</i>            |        |          |           |          |           |        |                   |
| Hungary                          | .      | .        | .         | ..       | ..        | 10,00  | 96,000 .. ..      |
| U.S.S.R.                         | .      | .        | .         | ..       | ..        | 5, 00  | 8,54,205 .. ..    |
| TOTAL                            | ..     | ..       |           | ..       | ..        | 75,000 | 8,50,205 .. ..    |
| GRAND TOTAL                      | 42,997 | 5,03,389 |           | 1,63,983 | 22,63,077 | 6,399  | 1,24,019          |

# DETAILS OF INFRA-STRUCTURE REQUIRED FOR FINISHING 25% OF LEATHER (E.L. & WET BLUE)

Exported in 1971-72

| Description         | No. | 25% | No. of units | Investment/<br>unit in<br>lakhs<br>Rs. | Total<br>investment<br>in lakhs of<br>Rs. | Foreign<br>exchange<br>required for<br>machinery<br>in lakhs | Foreign<br>exchange<br>required for<br>chemicals<br>in lakhs |        |         |       |       |
|---------------------|-----|-----|--------------|----------------------------------------|-------------------------------------------|--------------------------------------------------------------|--------------------------------------------------------------|--------|---------|-------|-------|
| Cow calf hides      | .   | .   | .            | .                                      | 44,01,283                                 | 11,00,000                                                    | 6                                                            | 72.08  | 432.48  | 87.6  | 46.8  |
| Buff calf and hides | .   | .   | .            | .                                      | 34,76,366                                 | 8,70,000                                                     | 5                                                            | 53.42  | 276.10  | 51.5  | 8.01  |
| Goat skins          | .   | .   | .            | .                                      | 4,20,02,630                               | 1,05,00,00                                                   | 11                                                           | 77.92  | 857.12  | 72.6  | 38.5  |
| Sheep skins         | .   | .   | .            | .                                      | 1,47,66,500                               | 37,00,000                                                    | 4                                                            | 103.19 | 412.76  | 59.2  | 21.6  |
|                     |     |     |              |                                        |                                           |                                                              |                                                              |        | 1969.46 | 270.9 | 124.9 |

|                                 |   |   |   |   |   |              |
|---------------------------------|---|---|---|---|---|--------------|
| No. of units                    | . | . | . | . | . | 26           |
| Investment requirements         | . | . | . | . | . | 19.69 crores |
| Foreign exchange for m/cs.      | . | . | . | . | . | 2.71 crores  |
| Foreign exchange for chemicals. | . | . | . | . | . | 1.25 crores  |

Likely foreign exchange earnings 30.84 crores.

- (i) The prices for raw materials and finished leathers were, assumed at the levels prevalent some 4 to 6 months back.
- (ii) It is assumed that the units will process only wet blue and E.L. leathers on two shifts.
- (iii) An increase of 25% over the next five years is to be added for escalation of price of machinery materials and fall in value of rupee.

# **Scheme I—For Processing 600 Blue Cow Hides per day into Finished Leather**

*Figures at a glance for an input of 600 cow hides daily*

|                                                                                                            | Rs.       |
|------------------------------------------------------------------------------------------------------------|-----------|
| 1. Investment on fixed assets . . . . .                                                                    | 53,04,693 |
| 2. Foreign exchange component of machinery . . . . .                                                       | 14,58,050 |
| 3. Working Capital . . . . .                                                                               | 19,03,660 |
| 4. Total Investment . . . . .                                                                              | 72,08,353 |
| 5. Foreign exchange component of chemicals . . . . .<br>(30% of chemical requirements) annual requirements | 7,77,600  |
| 6. Output in value annual . . . . .                                                                        | 97,20,000 |
| 7. Foreign exchange earnings annual (80 %) . . . . .                                                       | 77,76,000 |

## **Scheme for processing 600 blue chrome cow hides**

|                                          |             |       |        |
|------------------------------------------|-------------|-------|--------|
| A. Target—600 cow-hides . . . . .        | 1200 hides. |       |        |
| Proposed product mix antilines . . . . . | 5%          | hides | sq.    |
| Sanilines . . . . .                      | 10%         | 60    | 540    |
| Corrected grain . . . . .                | 50%         | 120   | 1080   |
| Hunting suedes . . . . .                 | 10%         | 600   | 5400   |
| Linings . . . . .                        | 10%         | 120   | 1080   |
| Printed and fancy leathers . . . . .     | 15%         | 120   | 1080   |
|                                          |             | 180   | 1620   |
|                                          |             |       | 10800  |
|                                          |             |       | 12600  |
| Grain splits . . . . .                   | 1080 Sq.    |       |        |
| Suede splits . . . . .                   | 1080 „      |       | 2160   |
| Total area/day. . . . .                  |             |       | 12960* |

## **B. Fixed Assets.**

|                                           | Rs.      |
|-------------------------------------------|----------|
| Preliminary Expenses . . . . .            | 25,000   |
| Land—10 acres @ Rs. 10,000/acre . . . . . | 1,00,000 |
| Development Charges @ 20 % . . . . .      | 25,000   |
|                                           | 1,50,000 |

## **B. 2. Building :**

|                                                                           |            |
|---------------------------------------------------------------------------|------------|
| Works 200' x 150 . . . . .                                                | 30,000 Sq. |
| Boiler House, Power House, Pump House<br>& Work shop 100' x 40' . . . . . | 4,000 Sq.  |
| Workers cloak room 50' x 20' . . . . .                                    | 1,000 Sq.  |
|                                                                           | 35,000 Sq. |

|                                                                      |                 |
|----------------------------------------------------------------------|-----------------|
| 35,000 Sq.— @Rs. 20 per Sq. . . . .                                  | 7,00,000        |
| Ancillaries like plumbing wiring steam leads<br>etc. @ 30% . . . . . | <u>2,10,000</u> |
|                                                                      | <u>9,10,000</u> |
|                                                                      | 10,60,000       |

|                                                                                      |                 |
|--------------------------------------------------------------------------------------|-----------------|
| Administrative building/Ware house/Guest house<br>etc. 40' x 150' . . . . . 6000 Sq' |                 |
| 6000 Sq. @ Rs. 30/Sq. . . . .                                                        | 1,80,000        |
| Ancillaries @ 20% . . . . .                                                          | <u>36,000</u>   |
|                                                                                      | <u>2,16,000</u> |
|                                                                                      | 12,76,000       |

|                                                                                 |                  |
|---------------------------------------------------------------------------------|------------------|
| Well overhead tank, plumbing etc. @ Rs.<br>2.25/gallon, 35,000 gallon . . . . . | 78,750           |
| Effluent tanks filler, Pump etc. . . . .                                        | <u>71,250</u>    |
|                                                                                 | <u>1,50,000</u>  |
|                                                                                 | 1,50,000         |
|                                                                                 | <u>14,26,000</u> |

| B. 3. | Equipment                           | No. | H. P. | Cost<br>Unit | Total<br>Cost |
|-------|-------------------------------------|-----|-------|--------------|---------------|
| (a)   | Stamping m/c . . . . .              | 1   | 1     | 5,000        | 5,000         |
| (b)   | Sammying m/c . . . . .              | 1   | 15    | 55,000       | 55,000        |
| (c)   | Splitting m/c . . . . .             | 1   | 15    | 1,30,000     | 1,30,000      |
| (d)   | Wide sharing m/c . . . . .          | 1   | 52    | 1,75,00      | 1,75,000      |
| (d)   | Retaning drumx 10x8' . . . . .      | 2   | 15    | 12,500       | 1,25,000      |
| (e)   | Putting out m/c . . . . .           | 2   | 15    | 52,000       | 1,04,000      |
| (e1)  | Dyeing drum 8'x6' . . . . .         | 4   | 30    | 10,000       | 40,000        |
| (f)   | Reversib'e setting m/c . . . . .    | 2   | 30    | 56,000       | 1,12,000      |
| (g)   | Pasting cum cabinet dryer . . . . . | 1   | 75    | 1,75,000     | 1,75,000      |
| (g1)  | Vacuum dryer . . . . .              | 1   | 12    | 2,00,000     | 2,00,000      |
| (h)   | Automatic Staking m/c . . . . .     | 1   | 135   | 1,80,000     | 1,80,000      |
| (i)   | Slocum staking m/c . . . . .        | 2   | 10    | 12,000       | 24,000        |
| (i)   | Lightning buffer . . . . .          | 2   | 40    | 75,000       | 1,50,000      |

| 1                                                        | 2                                                    | 3 | 4    | 5                                | 6        |
|----------------------------------------------------------|------------------------------------------------------|---|------|----------------------------------|----------|
| (k)                                                      | Drum buffing m/c . . .                               | 2 | 20   | 15,000                           | 30,000   |
| (l)                                                      | Air blast dusting m/c . . .                          | 1 | 21.5 | 60,000                           | 60,000   |
| (m)                                                      | Automatic spraying m/c . . .                         | 1 | 7.5  | 1,00,000                         | 1,00,000 |
| (n)                                                      | Hand spraying out m/c with compressor 4 booths . . . | 1 | 20   | 30,000                           | 30,000   |
| (o)                                                      | Hydraulic Press . . . .                              | 1 | 20   | 2,20,000                         | 2,20,000 |
| (p)                                                      | Imported plates . . . .                              | 4 | —    | 9,000                            | 36,000   |
|                                                          | Indigenous plates . . . .                            | 4 | —    | 6,500                            | 26,000   |
| (q)                                                      | Measuring m/c . . . .                                | 1 | .75  | 45,000                           | 45,000   |
| (r)                                                      | Glazing m/c . . . .                                  | 2 | 6.00 | 17,000                           | 34,000   |
| (s)                                                      | Thickness gauges . . . .                             | 4 | —    | 1,000                            | 4,000    |
| Imported equipment CIF value . . . .                     |                                                      |   |      | 12,05,000                        |          |
| Spares @10% . . . .                                      |                                                      |   |      | 1,20,500                         |          |
| Provision for price escalation @ 19% . . . .             |                                                      |   |      | 1,32,550                         |          |
| Total                                                    |                                                      |   |      | 14,58,050                        |          |
| Import duty @40% . . . .                                 |                                                      |   |      | 5,83,220                         |          |
|                                                          |                                                      |   |      | 20,41,270                        |          |
| Clearing, unloading, and transport charges @2% . . . .   |                                                      |   |      | 40,825                           |          |
|                                                          |                                                      |   |      | 20,82,095                        |          |
| Erection charges @2 1/2% . . . .                         |                                                      |   |      | 51,031                           |          |
|                                                          |                                                      |   |      | 21,33,126                        |          |
| Indigenous equipment cost and spares @5% . . . .         |                                                      |   |      | 8,55,000 + 42,750                |          |
| Provision for price escalation @5% . . . .               |                                                      |   |      | 39,638                           |          |
|                                                          |                                                      |   |      | 9,37,388                         |          |
| Handling, transport, taxes, and other levies @5% . . . . |                                                      |   |      | 41,619                           |          |
| Erection charges @2 1/2% . . . .                         |                                                      |   |      | 20,810                           |          |
|                                                          |                                                      |   |      | 9,99,817                         |          |
| Total expenses on machinery . . . .                      |                                                      |   |      | 21,33,126 + 9,99,817 = 31,32,943 |          |



## B. 4. Miscellaneous Assets

|                                       |                 |
|---------------------------------------|-----------------|
| (a) Oil fired boiler 1 No. (1000 Kg.) | 85,000          |
| (b) Transformer 1 No. (500 Kva).      | 50,000          |
| (c) Machine tools                     | 2,00,000        |
| (d) R. & D. equipment                 | 50,000          |
| (e) Lab. equipment                    | 25,000          |
|                                       | <u>4,10,000</u> |

Transport duties etc. @ 25 % 20,500

Erection charges @ 2 1/2% 10,250  
4,40,750

(f) Miscellaneous equipment 1,00,000

Miscellaneous assets 5,40,750

45,58,943

(g) Van and car 1,05,000

(h) Furniture etc. 1,00,000

Miscellaneous assets 7,45,750 7,45,750

Total fixed assets Rs. 53,04,693

Foreign exchange component by way of machinery Rs. 14,58,050

## C. Working Capital

This can be conveniently worked on cost of production.

|                                    |             |
|------------------------------------|-------------|
| Raw material (inclusive of splits) | 1.40        |
| Chemicals                          | 0.61        |
| Direct labour                      | 0.10        |
| Supervision                        | 0.03        |
| Administrative staff               | 0.02        |
| Power, fuel                        | 0.04        |
| Miscellaneous expenses             | 0.08        |
|                                    | <u>2.28</u> |

Total area per year 12960 x 300 3888000 Sq.  
 Annual cost 38,88,000 x 2.28 Rs. 76,14,640

Taking that the working capital can be rotated 4 times  
 a year Rs. 19,03,660

D. Investment 53,04,693 + 19,03,660 — Rs. 72,08,353

E. Output in a value at a rate of average price of Rs. 2.50  
 Rs. 200/Sq. 38,88,000 x 2.50 Rs. 97,20,000

F. Foreign exchange earnings 30% in the form of leather and shoes Rs. 77,76,000

Scheme II.—For processing 300 E. I. Buff, Calf Skins and 300 other Chrome Calf Skins per day into Finished Leather

**2. Figures a Glance for an input of 300 E. I. Buff calf skins and 300 Blue chrome Calf Skins a day.**

|                                                                                                        |           |
|--------------------------------------------------------------------------------------------------------|-----------|
| 1. Investment on fixed assets . . . . .                                                                | 39,47,317 |
| 2. Foreign exchange component of m/cs. . . . .                                                         | 10,28,500 |
| 3. Working capital . . . . .                                                                           | 13,95,000 |
| 4. Total Investment . . . . .                                                                          | 53,42,317 |
| 5. Foreign exchange component of chemicals (30% of chemical requirements) Annual requirement . . . . . | 3,60,000  |
| 6. Annual output . . . . .                                                                             | 67,50,000 |
| 7. Foreign exchange earnings annual (80%) . . . . .                                                    | 54,00,000 |

**Investment pattern for Unit processing 600 Buffcalf Skins/day**

Possible product mix

|                                               |          |
|-----------------------------------------------|----------|
| Aniline buffcalf for export (90%) 540 skins   | 5400 sq. |
| Rejections for domestic market (10%) 60 skins | 600 sq.  |

**A. Fixed Assets**

**1. Land**

|                                   |                 |          |
|-----------------------------------|-----------------|----------|
| Preliminary expenses . . . . .    | 20,000          |          |
| 8 acres @ 10,000/acre . . . . .   | 80,000          |          |
| Development charges 25% . . . . . | 20,000          |          |
|                                   | <u>1,20,000</u> | 1,20,000 |

**2. Building**

|                                                                      |                   |          |
|----------------------------------------------------------------------|-------------------|----------|
| Works 200' x 160'— . . . . .                                         | 32,000 Sq.        |          |
| Boiler House Pump House Workshop, e/c. 100'x40 . . . . .             | 4,000 Sq.         |          |
| Workers c'ok room 1000' . . . . .                                    | 1,000 Sq.         |          |
|                                                                      | <u>37,000 Sq.</u> |          |
| 37,000 Sq.' @ Rs. 20/Sq.' . . . . .                                  | 7,40,000          |          |
| Ancillaries like plumbing wiring, steam lines, etc., @ 30% . . . . . | 2,22,000          |          |
|                                                                      | <u>9,62,000</u>   | 9,62,000 |

Administrative Building inclusive of warehouse, guest-house, etc, 100' x 50' @ Rs. 30/Sq.' . . . . . 1,50,000

Ancillaries @ 20% . . . . . 30,000

1,80,000

12,62,000

|                                                                         |                 |                  |
|-------------------------------------------------------------------------|-----------------|------------------|
| 3. Well, overhead tank, pump etc. @2.25/gallon 30,000 gallons . . . . . | 67,500          |                  |
| Effluent tanks etc. . . . .                                             | <u>1,07,500</u> |                  |
|                                                                         |                 | 1,75,000         |
| Total of land and building . . . . .                                    |                 | <u>14,37,000</u> |

#### 4. Equipment

| Description                                          | No. | H.P.         | Cost Unit | Total Cost       |
|------------------------------------------------------|-----|--------------|-----------|------------------|
| (a) Stamping m/c . . . . .                           | 1   | 1            | 5,000     | 5,000            |
| (b) Sammying m/c for hides 2000 mm. . . . .          | 1   | 20           | 1,20,000  | 1,20,000         |
| (c) Splitting m/c 84" . . . . .                      | 1   | 75           | 1,30,000  | 1,30,000         |
| (d) Double width shaving m/c. 24 Hydraulic . . . . . | 2   | 30           | 91,000    | 1,82,000         |
| (e) Retanning and Dyeing drums 8' X 6' . . . . .     | 1   | 30           | 10,000    | 40,000           |
| (f) Putting out m/c for hides 6' . . . . .           | 1   | 12           | 52,500    | 52,500           |
| (g) Reversible setting m/c for hides 6' . . . . .    | 1   | 15           | 55,000    | 55,000           |
| (h) Vacuum dryer . . . . .                           | 1   | 12           | 2,00,000  | 2,00,000         |
| (i) Automatic staker . . . . .                       | 1   | 12           | 90,000    | 90,000           |
| (j) Lighting buffer . . . . .                        | 1   | 20           | 75,000    | 75,000           |
| (k) Drum buffer . . . . .                            | 1   | 7.5          | 15,000    | 15,000           |
| (l) Brushing m/c. . . . .                            | 1   | 3            | 15,000    | 15,000           |
| (m) Spray booths 4 Nos. . . . .                      | 1   | 15           | 30,000    | 30,000           |
| (n) Glazing m/c. . . . .                             | 4   | 12           | 17,000    | 68,000           |
| (o) Ironing m/cs. . . . .                            | 4   | 20           | 16,500    | 66,000           |
| (p) Measuring m/c. . . . .                           | 1   | 1            | 45,000    | 45,000           |
| (q) Thickness gauge . . . . .                        | 3   |              | 1,000     | 3,000            |
|                                                      |     | <u>225.5</u> |           | <u>11,91,500</u> |

B/F on A/C of Land & Building

14,37,000

Imported mcs/. . . . . 8,50,000

Spares @1% . . . . . 85,000

9,35,000

Allowance for escalation of prices @10% . . . . . 93,500

10,28,500

|                                                 |                  |
|-------------------------------------------------|------------------|
| Duty at 40 % . . . . .                          | 4,11,400         |
|                                                 | <u>14,39,900</u> |
| Cleaning, unloading,<br>Transport @2% . . . . . | 28,800           |
| Erection 2½% . . . . .                          | 36,000           |
|                                                 | <u>15,04,700</u> |
| Indigenous equipment . . . . .                  | 3,41,500         |
| Spares @ 5 % . . . . .                          | 17,075           |
|                                                 | <u>358,575</u>   |
| Allowance for escalation @ 5% . . . . .         | 17,929           |
|                                                 | <u>3,76,504</u>  |
| Handling transport and other levies @ 5%        | 18,825           |
|                                                 | <u>3,95,329</u>  |
| Erection charges @ 2½% . . . . .                | 9,418            |
|                                                 | <u>4,04,742</u>  |
| Imported machinery . . . . .                    | 15,04,700        |
| Indigenous machinery . . . . .                  | <u>4,04,742</u>  |

19,09,442

**5. Miscellaneous Assets:**

|                                                |                 |
|------------------------------------------------|-----------------|
| (a) Oilfired boiler 1 No. (600 Kg.) . . . . .  | 70,000          |
| (b) Transformer 1 No. (500 KVA) . . . . .      | 50,000          |
| (c) Machine tools . . . . .                    | 1,50,000        |
| (d) R & D equipment . . . . .                  | 50,000          |
| Lab equipment. . . . .                         | 25,000          |
|                                                | <u>3,45,000</u> |
| Handling Transport, duties etc. @ 5% . . . . . | 17,250          |
| Erection charges @ 2½% . . . . .               | 8,625           |
| (f) Miscellaneous equipment . . . . .          | 50,000          |
|                                                | <u>4,20,875</u> |
| (g) Truck, van and car . . . . .               | 1,05,000        |
| (h) Furniture . . . . .                        | 75,000          |
|                                                | <u>6,00,875</u> |

6,00,875

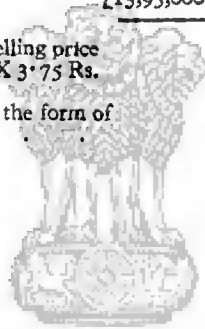
Total fixed assets: .

39,47,317**c. Working Capital:**

This can be worked on cost of production.

|                        |      |
|------------------------|------|
| Raw material . . . . . | 2.25 |
| Chemicals . . . . .    | 0.60 |

|                                                                                     |                   |                  |
|-------------------------------------------------------------------------------------|-------------------|------------------|
| Direct Labour . . . . .                                                             | 0.10              |                  |
| Supervision . . . . .                                                               | 0.03              |                  |
| Administrative Staff . . . . .                                                      | 0.02              |                  |
| Power & fuel . . . . .                                                              | 0.04              |                  |
| Miscellaneous expenses 200 % on labour                                              | 0.06              |                  |
|                                                                                     | <u>3.10</u>       |                  |
| Total area year 6000 sq' X 300 . . . . .                                            |                   | 18,00,000 Sq'    |
| Annual Cost 18,00,000 X 3.10 . . . . .                                              |                   | <u>55,80,000</u> |
| Taking that the working capital can be rotated<br>4 times a year. . . . .           |                   | <u>13,95,000</u> |
| D. Investment — . . . . .                                                           | 39,47,317         |                  |
|                                                                                     | <u>713,95,000</u> | 53,42,317        |
| E. Output in value @ average selling price<br>of Rs. 3.75 sq.' 18,00,000 X 3.75 Rs. |                   | 67,50,000        |
| F. Foreign exchange earned in the form of<br>leather and shoes 80 % . . . . .       |                   | 54,00,000        |



सत्यमेव जयते

**Scheme III.—For Processing 3000 Blue Chrome Goat Skins per day into Finished Leather**

Figures at a glance for a unit with an input of 3000 Blue Chromic Goat skins per day

|                                                               |                    |
|---------------------------------------------------------------|--------------------|
| 1. Investment on fixed assets . . . . .                       | 44,37,092          |
| 2. Foreign exchange component of m/cs. . . . .                | 6,58,240           |
| 3. Working capital . . . . .                                  | 33,54,750          |
| 4. Total investment . . . . .                                 | 77,91,842          |
| 5. Foreign exchange component of chemicals (annual) . . . . . | 3,46,500           |
| 6. Output in value (annual) . . . . .                         | 1,48,68,000        |
| 7. Foreign exchange earnings (annual) (95% ) . . . . .        | <u>1,41,24,600</u> |

**Investment Pattern for Processing 3000 West Blue Goat Skins per day**

Possible product mix.

|                                   |            |                |
|-----------------------------------|------------|----------------|
| Aniline kid 30% . . . . .         | 900 skins  | 3150 sq.       |
| Pigmented glaze kid 60% . . . . . | 1800 skins | 63000 „        |
| Corrected grain kid 10% . . . . . | 300 skins  | 1050 „         |
|                                   |            | <u>10500 „</u> |

**A. Fixed assets:**

|                                                                                                                             |                 |          |
|-----------------------------------------------------------------------------------------------------------------------------|-----------------|----------|
| 1. Land and building preliminary expenses . . . . .                                                                         | 25,000          |          |
| 2. 10 acres at Rs. 10000 acre. . . . .                                                                                      | 1,00,000        |          |
| Development charges @ 25% . . . . .                                                                                         | <u>25,000</u>   | 1,50,000 |
| 3. Building Works 200' X 150' . . . . .                                                                                     | 30,000 sq.      |          |
| Boiler house, power house, pump house and workshop<br>100 X 40' . . . . .                                                   | 4,000 sq.       |          |
| Workers' cloak room. . . . .                                                                                                | 1,000 „         |          |
|                                                                                                                             | <u>35,000 „</u> |          |
| 35,000 sq. @ Rs. 20 per sq.. . . . .                                                                                        | 7,00,000        |          |
| Electric lines etc., planting Stam lines @ 30% . . . . .                                                                    | <u>2,10,000</u> | 9,10,000 |
| Administrative Building (inclusive of warehouse, guesthouse,<br>etc. 40' X 150' = 6000' ; 6000' sq. @ Rs. 30/- sq.. . . . . | 1,80,000        |          |
| Ancillaries @ 20% . . . . .                                                                                                 | <u>36,000</u>   | 2,16,000 |
| Well, overhead tank, pump etc. @ Rs. 2.25/- gallon 22,222 gallons . . . . .                                                 | 55,555          |          |
| Effluent Tanks etc. . . . .                                                                                                 | <u>94,445</u>   | 1,50,000 |

Land & Buildings . . . . . Total B/F. . . . 14,26,000

| Equipment                                                  | No. | H.P.  | Cost/Unit       | Total Cost |
|------------------------------------------------------------|-----|-------|-----------------|------------|
| (a) Stamping machine . . . . .                             | 1   | 1     | 5,000           | 5,000      |
| (b) Endless bandsammyingmmc, for skins<br>4 1/2' . . . . . | 1   | 1 1/2 | 1,40,000        | 1,40,000   |
| (c) Retanning drums 4' X 8' . . . . .                      | 2   | 15    | 12,500          | 25,000     |
| (d) Magenta shaving m/c 4' . . . . .                       | 1   | 20    | 1,50,000        | 1,50,000   |
| (e) Dyeing drums 8' X 6' . . . . .                         | 4   | 30    | 10,000          | 40,000     |
| (f) Putting out m/c for skins 4 1/2' . . . . .             | 2   | 20    | 44,000          | 88,000     |
| (g) Reversible setting m/c. for skins 4 1/2' . . . . .     | 3   | 36    | 47,000          | 1,41,000   |
| (h) Cabinet Dryer (100 frames) . . . . .                   | 1   | 5     | 2,00,000        | 2,00,000   |
| (i) Slocum staker . . . . .                                | 8   | 40    | 12,000          | 96,000     |
| (j) Drum buffing m/c 24" . . . . .                         | 8   | 80    | 15,000          | 1,20,000   |
| (k) Airblast dusting m/c. . . . .                          | 1   | 21.5  | 60,000          | 60,000     |
| (l) Automatic spray unit . . . . .                         | 1   | 7.5   | 1,00,000        | 1,00,000   |
| (m) Handspray unit with compressor . . . . .               | 4   | 20    | 30,000          | 30,000     |
| (n) Glazing m/cs. . . . .                                  | 10  | 30    | 17,000          | 1,70,000   |
| (o) Funiflex . . . . .                                     | 1   | 52    | 1,40,000        | 1,40,000   |
| (p) Measuring m/c. . . . .                                 | 1   | 0.75  | 45,000          | 45,000     |
| (q) Ironing jacks. . . . .                                 | 2   | 10    | 17,500          | 35,000     |
| (r) Thickness gauge 4 . . . . .                            | 4   |       | 1,000           | 4,000      |
| Imported equipment C/F value . . . . .                     |     |       | 5,44,000        |            |
| Spares F @ 10 . . . . .                                    |     |       | 54,400          |            |
| Provision for price escalation 10 % . . . . .              |     |       | 59,840          |            |
|                                                            |     |       | <u>6,58,240</u> |            |
| Import duty @ 40% . . . . .                                |     |       | 2,63,296        |            |
|                                                            |     |       | <u>9,21,536</u> |            |
| Clearing, unading and Transport 2% . . . . .               |     |       | 18,431          |            |
| Erection charges @ 2 1/2% . . . . .                        |     |       | 23,039          |            |
|                                                            |     |       | <u>9,63,006</u> |            |
| Land and Building B/F . . . . .                            |     |       | 14,26,000       |            |
| Indigenous equipment cost . . . . .                        |     |       | 10,44,000       |            |
| Spares etc. 5% . . . . .                                   |     |       | 54,810          |            |

|                                                    |                  |
|----------------------------------------------------|------------------|
| Provision for price escalation @ 5%                | 54,810           |
| Handling, transport, duties and other levies @ 5 % | 57,551           |
| Erection charges @ 2 1/2%                          | 28,775           |
|                                                    | <u>12,37,336</u> |
| Total expenses on machinery                        | 9,63,006         |
|                                                    | <u>22,00,342</u> |

#### 4. Miscellaneous expenses.

|                                             |                 |
|---------------------------------------------|-----------------|
| (a) Oil fired boiler 2 No. (750 Kg.)        | 1,50,000        |
| (b) Transformer 1 No.—500 KVA               | 50,000          |
| (c) Machine tools                           | 2,00,000        |
| (d) R & D equipment                         | 50,000          |
| (e) Lab equipment                           | 25,000          |
|                                             | <u>4,75,000</u> |
| (f) Handling, transport & other levies @ 5% | 20,500          |
| Erection charges @ 2 1/2 %                  | 10,250          |
|                                             | <u>5,05,750</u> |
| (g) Miscellaneous equipment.                | 1,00,000        |
| (h) Van and car 75000 + 30000               | 1,05,000        |
| (i) Furniture                               | 1,00,000        |
|                                             | <u>8,10,750</u> |
| Miscellaneous Assets                        | 8,10,750        |
| Total fixed assets                          | 44,37,092       |

#### C. Working Capital.

This can be worked out on cost of production/year.

|                                 |             |
|---------------------------------|-------------|
| Raw material/sq.' . . . . .     | 3.60        |
| Chemicals . . . . .             | 0.33        |
| Direct labour . . . . .         | 0.15        |
| Supervision . . . . .           | 0.05        |
| Administrative staff . . . . .  | 0.03        |
| Power and fuel. . . . .         | 0.04        |
| Miscellaneous expenses. . . . . | 0.06        |
|                                 | <u>4.26</u> |

|                                                                                |             |
|--------------------------------------------------------------------------------|-------------|
| Total area/year. 10,500 X 300 . . . . .                                        | 31,50,000   |
| Annual cost @ 4.26 Sq' 31,50,000 X 4.26 . . . . .                              | 1,34,19,000 |
| Taking that the cycle of rotation of working capital is 4 times/year . . . . . | 33,54,750   |
| D. Investment 44,37,092 + 33,54,750 . . . . .                                  | 77,91,842   |
| E. Output in value 21,50,000 @ 4.72 . . . . .                                  | 1,48,68,000 |
| Average Price/Sq'. . . . .                                                     |             |
| F. Foreign Exchange earnings 95% in the form of leather. . . . .               | 1,41,24,600 |



**SCHEME—IV for Processing 3000 sheep skins per day into finished Leather**

**Figures at a glance for a unit with an input of 3000 blue Chrome Goat skins per day**

|                                                               |             |
|---------------------------------------------------------------|-------------|
| 1. Investment on fixed assets . . . . .                       | 50,87,50    |
| 2. Foreign exchange components of m/cs. . . . .               | 14,81,040   |
| 3. Working capital . . . . .                                  | 52,31,250   |
| 4. Total Investment . . . . .                                 | 1,03,18,750 |
| 5. Foreign exchange component of chemicals (annual) . . . . . | 5,40,000    |
| 6. Output in value . . . . .                                  | 2,20,50,000 |
| 7. Foreign exchange earnings . . . . .                        | 1,98,45,000 |

*Investment pattern for unit processing 3000 E.I. Sheep per day*

**Possible product mix**

|               |     |            | Sq.           |
|---------------|-----|------------|---------------|
| Suede garment | 60% | 1800 skins | 9,000         |
| Grain garment | 30% | 900 skins  | 4,500         |
| Linings       | 10% | 300 skins  | 1,500         |
|               |     |            | <u>15,000</u> |

**A. FIXED ASSETS**

|                                                     |                |
|-----------------------------------------------------|----------------|
| 1. Land and Building preliminary expenses . . . . . | 25,000         |
| 10 acres @Rs. 10,000/acre . . . . .                 | 1,00,000       |
| Development charges@25% . . . . .                   | 25,000         |
|                                                     | <u>1,50,00</u> |

|                |          |
|----------------|----------|
| Land . . . . . | 1,50,000 |
|----------------|----------|

**2. BUILDING**

|                                                                   | Sq.           |
|-------------------------------------------------------------------|---------------|
| Works . . . . .                                                   | 30,000        |
| Boiler house, power house pump house & workshop 100 x30 . . . . . | 4,000         |
| Workers cloak room . . . . .                                      | 1,000         |
|                                                                   | <u>35,000</u> |

|                                    |          |
|------------------------------------|----------|
| 35,000 sq. 20/- per sq., . . . . . | 7,00,000 |
|------------------------------------|----------|

|                                                                      |                 |
|----------------------------------------------------------------------|-----------------|
| Ancillaries like plumbing, steam lines, electric lines 30% . . . . . | 2,10,000        |
|                                                                      | <u>9,10,000</u> |

|                                                                                                                     |                 |
|---------------------------------------------------------------------------------------------------------------------|-----------------|
| Administrative Building inclusive of warehouse, guest-house etc., 40x150=6,000; 6000 sq. @ Rs. 30/- sq. ft. . . . . | 1,80,000        |
| ancillaries 20% . . . . .                                                                                           | 36,000          |
|                                                                                                                     | <u>2,16,000</u> |

2,16,000 2,16,000.

|                                                                                  |                 |
|----------------------------------------------------------------------------------|-----------------|
| 3. Well overhead tank, pump set etc. @ Rs. 2.25 gallon, 16,666 gallons . . . . . | 37,500          |
| Effluent tanks, filters etc. . . . .                                             | 1,12,500        |
|                                                                                  | <u>1,50,000</u> |

Land and Building . . . . . 14 26,000

#### 4. Equipment

| Description                                   | No. | HP.          | Cost/Unit | Total Cost       |
|-----------------------------------------------|-----|--------------|-----------|------------------|
| (a) Stamping m/c. . . . .                     | 1   | 2            | 5,000     | 5,000            |
| (b) Scinatic m/c for dry splitting . . . . .  | 1   | 23           | 3,00,000  | 3,00,000         |
| (c) Retanning & dyeing drums 8X6' . . . . .   | 6   | 30           | 10,000    | 60,000           |
| (d) Putting out m/c. 5' . . . . .             | 3   | 30           | 45,000    | 45,000           |
| (e) Setting out m/c. 5' . . . . .             | 1   | 10           | 45,000    | 45,000           |
| (f) Vacuum drying m/c . . . . .               | 2   | 15           | 2,00,000  | 4,00,000         |
| (g) Toggle unit 50 frames . . . . .           | 1   | 2            | 2,00,000  | 2,00,000         |
| (h) Vibration staker 5' . . . . .             | 1   | 13.5         | 1,80,000  | 1,80,000         |
| (i) Lightning buffer 5' . . . . .             | 2   | 40           | 75,000    | 1,50,000         |
| (j) Drum buffer 18" . . . . .                 | 2   | 15           | 15,000    | 30,000           |
| (k) Brushing m/c' 5 . . . . .                 | 2   | 6            | 15,000    | 30,000           |
| (l) Auto spray Unit . . . . .                 | 1   | 75           | 1,08,000  | 1,00,000         |
| (m) Hand spray unit with compressor . . . . . | 1   | 7.5          | 8,000     | 8,000            |
| (n) Drawing & plotting m/c. . . . .           | 1   | 52           | 1,40,000  | 1,40,000         |
| (o) Ironing m/c. . . . .                      | 2   | 10           | 17,500    | 35,000           |
| (p) Measuring . . . . .                       | 1   | 1            | 45,000    | 45,000           |
| (q) Thickness gauge . . . . .                 | 4   | ..           | 1,000     | 4,000            |
| (r) Dry drums 8'X6' . . . . .                 | 2   | 10           | 10,000    | 20,000           |
|                                               |     | <u>283.5</u> |           | <u>17,97,000</u> |

Imported equipment CIF value . . . . . 12,24,000

Spares @10% . . . . . 1,22,000

Allowance for escalation 10% . . . . . 1,34,640

14,81,040

Import duty @40% . . . . . 5,92,416

|                                           |           |
|-------------------------------------------|-----------|
| Total cost                                | 20,73,456 |
| Clearing, unloading & transport@ 2%       | 41,469    |
|                                           | 41,469    |
| Erection charges@ 2 1/2%                  | 10,367    |
|                                           | 21,66,761 |
| Indigenous equipment                      | 5,73,000  |
| Spare parts@ 5%                           | 28,650    |
| Allowance for escalation@ 5%              | 30,083    |
|                                           | 6,31,733  |
| Handling, transport, and other levies@ 5% | 31,587    |
| Erection charges@ 2 1/2%                  | 15,794    |
|                                           | 6,79,114  |
| Total cost of machinery                   | 21,66,761 |
|                                           | 6,79,114  |
|                                           | 28,45,875 |
|                                           | 28,45,875 |

#### 5. Miscellaneous Equipment

|                                             |          |
|---------------------------------------------|----------|
| (a) Oilfired boiler 2 Nos. of 750 Kg.       | 1,50,000 |
| (b) Transformer 1 No. 500 KVA               | 50,000   |
| (c) Machine tools                           | 2,00,000 |
| (d) R&D equipment                           | 50,000   |
| (e) Lab. equipment                          | 25,000   |
|                                             | 4,75,000 |
| (f) Handling, transport & other levies @ 5% | 23,750   |
| Erection charges@ 5%                        | 11,875   |
| (g) Miscellaneous equipment                 | 1,00,000 |
| (h) Van and car 75000+30000 respectively    | 1,05,000 |
| (i) Furniture                               | 1,00,000 |
|                                             | 8,15,625 |

8,15,625

Total fixed assets 50,87,500

## Working capital

This is worked on cost of production/year.

|                        |   |   |   |   |   |   |   |   |             |
|------------------------|---|---|---|---|---|---|---|---|-------------|
| Raw material/sq'       | . | . | . | . | . | . | . | . | 4.00        |
| Chemicals              | . | . | . | . | . | . | . | . | 0.35        |
| Direct labour          | . | . | . | . | . | . | . | . | 0.08        |
| Supervision            | . | . | . | . | . | . | . | . | 0.08        |
| Administrative staff.  | . | . | . | . | . | . | . | . | 0.04        |
| Power and fuel.        | . | . | . | . | . | . | . | . | 0.04        |
| Miscellaneous expenses | . | . | . | . | . | . | . | . | 0.06        |
|                        |   |   |   |   |   |   |   |   | <u>4.65</u> |

|                 |                         |             |
|-----------------|-------------------------|-------------|
| Total Area/year | $15,000 \times 300$     | 45,00,000   |
| Annual cost     | $45,00,000 \times 4.65$ | 2,09,25,000 |

Assuming that the working capital rotates 4 times in the year  $\frac{2,09,25,000}{4}$  52,31,250

|               |   |   |   |   |   |   |   |   |                  |
|---------------|---|---|---|---|---|---|---|---|------------------|
| D. Investment | . | . | . | . | . | . | . | . | 50,87,500        |
|               |   |   |   |   |   |   |   |   | <u>52,31,250</u> |

|                                              |   |   |   |   |   |   |   |   |             |
|----------------------------------------------|---|---|---|---|---|---|---|---|-------------|
|                                              |   |   |   |   |   |   |   |   | 1,03,18,750 |
| E. Output in value (average price/sq. (4.90) |   |   |   |   |   |   |   |   |             |
| $45,00,000 \times 4.90$                      | . | . | . | . | . | . | . | . | 2,20,50,000 |
| F. Foreign exchange earnings (90%)           | . | . | . | . | . | . | . | . | 1,98,45,000 |

**List of the Organisation/Industrialists from whom Representations/Memoranda were received**

1. The South Indian Skin and Hide Merchants Association,  
16, Sydenhams Road,  
Periamet,  
Madras-3.
2. The Southern India Skin & Hide Merchants Association,  
16, Sydenhams Road,  
Periamet,  
Madras-3.
3. Leather Export Promotion Council,  
Marble Hall,  
3/38, Vepery High Road,  
Madras-3.
4. South Indian Tanners & Dealers Association,  
Ranipet,  
Tamil Nadu.
5. Vaniyambadi Tanners Association,  
Vaniyambadi  
Tamil Nadu.
6. Secretary,  
Tamil Nadu Leather Mondies and Tanners Workers Union,  
Madras-3.
7. Shri M. M. Anwarullah,  
Hon. Secretary,  
The Southern India Skin and Hide Merchants Association,  
Madras.
8. M/s. Onward Trading Co., Madras-2.
9. M/s. Fahmida Industries, Madras.
10. M/s. South India Leather Goods Manufacturers Association,  
Madras.
11. M/s. H. B. Leather Crafts,  
23, Dimmanaswamys Durga Street,  
Madras-82.
12. M/s. East India Leather Works,  
23, School Road, Madras.
13. Hindustan Leather Industries,  
15, Soneppamudali Street, Madras.
14. Taj Leather Tanners, Madras.
15. M/s. Tamil Nadu Leather Mondies and Tanners Workers Union, Madras.

**Calcutta**

16. M/s. Bata Shoe Company Private Ltd.  
30, Shakespears Sarani,  
Calcutta-17
17. Tanners and Exporters of West Bengal.
18. Mr. G. N. Shring,  
Managing Director,  
Bata Shoe Co. P. Ltd., Calcutta.
19. M/s. East India Chrome Tannery (P) Ltd.
20. Indian Leather Technologist Assn, Calcutta (Memorandum).

**Agra**

21. M/s. Agra Shoe Manufacturers Association, Agra.

**Jullundur**

22. Leather & Sports Goods Manufacturers Association Basti Man, Jullundur.

**New Delhi**

23. Delhi Skin and Wool Merchants Association,  
Bahadurgarh Road, Delhi.
24. Development Commissioner,  
Small Scale Industries, New Delhi.